



REPORT TO COUNCIL
City of Sacramento
 915 I Street, Sacramento, CA 95814-2604
 www.cityofsacramento.org

Consent
 February 12, 2008

**Honorable Mayor and
 Members of the City Council**

Title: Contracts: Street Light Supplies

Location/Council District: Citywide

Recommendation: Adopt a **Resolution:** 1) awarding one-year contracts with four one-year renewal options for the procurement of street light supplies to: a) Hi-Line Electric Company in a total amount not to exceed \$474,115; b) Wesco Distribution in a total amount not to exceed \$205,247; and c) Graybar Electric Company in a total amount not to exceed \$243,312; and 2) authorizing the City Manager or the City Manager's designee to execute the contracts and renewal options provided that sufficient funds are available in the budget adopted for the applicable fiscal year(s).

Contacts: Chris Stewart, Procurement Services Manager, Department of General Services, 808-6202

Presenters: None

Department: Transportation

Division: Street

Organization No: 3496

Description/Analysis

Issue: The City of Sacramento has an ongoing requirement for street light supplies such as lamps, ballasts, fixtures, poles and lenses to support the operational demands of the Department of Transportation. The Procurement Services Division recommends that contracts be awarded to three suppliers based on the results of Invitations for Bid (IFB) Nos. B081181023 - 27

Policy Considerations: The recommendations in this report are in accordance with the provisions of the City Code Section 3.56.

Commission/Committee Action: Not applicable

Environmental Considerations: This recommendation involves the procurement of street light supplies. The proposed service is not a 'project' in accordance with Section 15378 of the California Environmental Quality Act Guidelines. The proposal does not have a potential for resulting in either direct or indirect physical changes in the environment. Therefore, as determined by the

Street Light Supplies

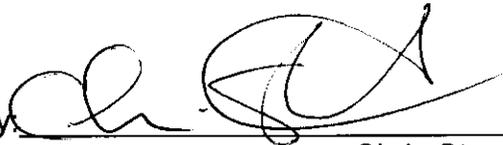
City's Environmental Services Planning Manager, no environmental review is necessary.

Rationale for Recommendation: In September 2007, Procurement Services, in accordance with City Code Section 3.56, issued Invitations for Bid (IFB) Nos. B081181023 - 27 for street light supplies. Eight suppliers responded to the IFB. Based on staff's evaluation, Procurement Services recommends awarding contracts to three suppliers based on pricing submitted in response to the IFB's. The recommended contractors meet city specifications and are also the lowest responsive and responsible bidders for the items recommended for contract, as shown in Attachment 1.

Financial Considerations: Funding for these street light supplies shall be provided from the Department of Transportation's operating budget. There is sufficient funding available to support the projected requirements for this budget period. Purchases in succeeding fiscal years shall be subject to funding availability in the adopted budgets for each fiscal year.

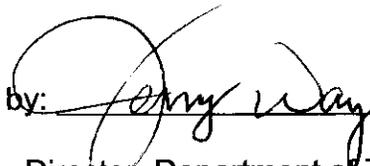
Emerging Small Business Development (ESBD): The City received bid responses from a total of eight suppliers, two of which are certified by the City of Sacramento as emerging/small business enterprises. Of the three suppliers recommended for award only Hi Line Electric Company is certified by the City of Sacramento as an emerging/small business enterprise.

Respectfully Submitted by:



Chris Stewart
Procurement Services Manager

Approved by:



Jerry Way
Director, Department of Transportation

Approved by:



Reina J. Schwartz
Director, Department of General Services

Street Light Supplies

Recommendation Approved:


RAY KERRIDGE
City Manager

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**Summary Bid Results
Bid Nos. 081181023-27**

Suppliers Recommended for award (bid#)	Year 1	Year 2	Year 3	Year 4	Year 5	Total
Hi-Line Electric Company (023)	\$23,010	\$24,161	\$25,369	\$26,637	\$27,969	\$127,146
Hi-Line Electric Company (026) (Items 4-7 only)	\$19,981	\$20,980	\$22,029	\$23,130	\$24,286	\$110,406
Hi-Line Electric Company (027)	\$42,812	\$44,953	\$47,200	\$49,560	\$52,038	\$236,563
Hi-Line Electric Total	\$85,803	\$90,094	\$94,598	\$99,327	\$104,293	\$474,115
Wesco Distribution (025) Total	\$34,537	\$36,264	\$38,077	\$39,981	\$41,980	\$190,839
Wesco Distribution (026) (Item 1 only)	\$2,640	\$2,772	\$2,911	\$3,056	\$3,029	\$14,408
Wesco Distribution Total	\$37,177	\$39,036	\$40,988	\$43,037	\$45,009	\$205,247
Graybar Electric Co. (024)	\$44,033	\$46,235	\$48,547	\$50,974	\$53,523	\$243,312
Graybar Electric Total	\$44,033	\$46,235	\$48,547	\$50,974	\$53,523	\$243,312

Years 2-5 include a 5% escalation factor per bid terms.
Estimated contract values include sales tax.

**Bid Results for Bid No. B081181023
Street Light Supplies – Fixtures**

Bidder	Bid Total (5 Items)	5% E/SBE Preference	Prompt Payment Discount	Local Tax Preference	Sales Tax	Bid Evaluation Total
Hi-Line Electric	\$106,774.00	(5,338.72)	None	(\$1,067.74)	\$8,274.99	\$108,642.53
Wesco	\$103,960.00	None	None	(\$1,039.60)	\$8,056.90	\$110,977.30
Granite	\$106,755.00	None	None	(\$1,067.55)	\$8,273.53	\$113,960.98
Graybar	\$107,334.00	None	None	(\$1,073.34)	\$8,318.35	\$114,579.01
GE/Gexpro	\$121,722.00	None	None	None	\$9,433.46	\$131,155.46

Bid totals and product quantities are based on projected usage for a 5-year period.

**Bid Results for Bid No. B081181024
Street Light Supplies - Lamps**

Bidder	Bid Total (5 Items)	5% E/SBE Preference	Prompt Payment Discount	Local Tax Preference	Sales Tax	Bid Evaluation Total
*Tanko Lighting	\$190,887.50	None	None	None	\$14,793.78	\$205,681.28
Graybar	\$204,330.00	None	None	(\$2,043.30)	\$15,835.57	\$218,122.28
Granite Electrical	\$222,075.00	None	None	(\$2,220.75)	\$17,210.82	\$237,065.06
Hi Line Electric	\$251,312.50	(\$12,565.63)	(\$5,026.25)	(\$2,513.13)	\$19,476.72	\$250,684.22
Sesco Data Systems	\$249,547.50	(\$12,477.38)	None	None	\$19,339.93	\$256,410.06
Wesco	\$251,148.75	None	(5,022.98)	None	\$19,464.03	\$265,589.80
GE/Gexpro	\$253,800.00	None	None	None	\$19,669.50	\$273,469.50

Bid totals and product quantities are based on projected usage for a 5-year period.

* Indicates that bidder did not respond to all bid items.

**Bid Results for Bid No. B081181025
Street Light Supplies - Ballasts**

Bidder	Bid Total (13 Items)	5% E/SBE Preference	Prompt Payment Discount	Local Tax Preference	Sales Tax	Bid Evaluation Total
*Comtrex	\$31,690.00	None	None	None	\$2,455.98	\$34,145.98
Wesco	\$160,264.00	None	(\$3,205.28)	(\$1,602.64)	\$12,420.44	\$167,876.28
*Granite	\$158,198.00	None	None	(\$1,581.98)	\$12,260.37	\$168,876.39
*Graybar	\$163,089.00	None	None	(\$1,630.89)	\$12,639.40	\$174,097.51
*Tanko Lighting	\$215,256.00	None	None	None	\$16,682.34	\$231,938.34
GE/Gexpro	\$193,581.00	None	None	None	\$15,002.53	\$208,583.53
Hi-Line Electric	\$295,884.00	(\$14,794.21)	None	(\$2,958.84)	\$22,931.03	\$301,061.98

Bid totals and product quantities are based on projected usage for a 5-year period.

* Indicates that bidder did not respond to all bid items.

**Bid Results for Bid No. B081181026
Street Light Supplies - Lenses**

Bidder	Bid Total (8 Items)	5% E/SBE Preference	Prompt Payment Discount	Local Tax Preference	Sales Tax	Bid Evaluation Total
*Granite	\$99,274.00	None	(\$1,985.48)	(\$992.74)	\$7,693.74	\$103,989.52
Hi-Line Electric	\$163,438.00	(\$8,171.89)	None	(\$1,634.38)	\$12,666.43	\$166,298.16
Wesco	\$205,663.00	None	None	(\$2,056.63)	\$15,938.84	\$219,545.21
Graybar	\$254,076.00	None	None	(\$2,540.76)	\$19,690.85	\$271,226.09
GE/Gexpro	\$306,300.02	None	None	None	\$23,738.25	\$330,038.25

Award for IFB No. B081181026 is split between Hi-Line Electric Co., Wesco Distribution, and Granite. Hi-Line Electric Co. did not meet specifications for items 1-3, accordingly items are awarded to lowest responsive and responsible bidders. Item 1 to Wesco Distribution, Items 2-3 & 8 shall be ordered by purchase order from various suppliers based on the lowest responsive bid. The total value of such purchase orders for the 5 year period will not exceed City Council's authority for award. Hi-Line Electric Co. did not meet specifications for items 1-3.

Bid totals and product quantities are based on projected usage for a 5-year period.

* Indicates that bidder did not respond to all bid items.

**Bid Results for Bid No. B081181027
Street Light Supplies - Poles**

Bidder	Bid Total (5 Items)	5% E/SBE Preference	Prompt Payment Discount	Local Tax Preference	Sales Tax	Bid Evaluation Total
Granite*	\$180,075.00	None	None	(\$1,800.75)	\$13,955.83	\$192,230.08
Hi-Line Electric	\$198,664.00	(\$9,933.22)	None	(\$1,986.64)	\$15,396.49	\$202,140.63
Wesco	\$195,636.00	None	None	None	\$15,161.81	\$210,797.81
Graybar	\$208,112.00	None	None	(\$2,081.12)	\$16,128.65	\$222,159.53
GE/Gexpro	\$233,625.75	None	None	None	\$18,105.94	\$251,731.69

Bid totals and product quantities are based on projected usage for a 5-year period.

* Indicates that bidder did not respond to all bid items.

RESOLUTION NO. 2008-XXXX

Adopted by the Sacramento City Council

February 5, 2008

AWARD OF CONTRACTS FOR STREET LIGHT SUPPLIES

BACKGROUND

- A. The City of Sacramento has a requirement for street light supplies to support the operational requirements for the Department of Transportation.
- B. In September 2007, the City issued five distinct and separate Invitations for Bid (IFB) represented as bid numbers: B081181023 - 027 for street light supplies. A total of eight bids were received. Hi-Line Electric Company, Wesco Distribution, and Graybar Electric Company were determined to be the lowest responsive and responsible bidders.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. Hi-Line Electric Company, 1119 R. St., Sacramento, CA. 95811, is awarded a one-year contract with four one-year renewal options for the purchase of street light supplies as specified in IFB Nos. B081181023, B081181026, and B081181027 in a total amount not to exceed \$474,115 for the five year period.
- Section 2. Wesco Distribution, 1045 National Dr., Sacramento, CA. 95834, is awarded a one-year contract with four one-year renewal options for the purchase of street light supplies as specified in IFB Nos. B081181025 and B081181026 in a total amount not to exceed \$205,247 for the five year period.
- Section 3. Graybar Electric Company, 1211 Fee Dr., Sacramento, CA. 95815, is awarded a one-year contract with four one-year renewal options for the purchase of street light supplies as specified in IFB No. B081181024 in a total amount not to exceed \$243,312 for the five year period.
- Section 4. The City Manager or the City Manager's designee is authorized to execute the contracts and renewal options specified above provided that sufficient funds are available in the budget adopted for the applicable fiscal year(s).