

REPORT TO COUNCIL

City of Sacramento

915 I Street, Sacramento, CA 95814-2604
www. CityofSacramento.org



CONSENT
March 11, 2008

**Honorable Mayor and
Members of the City Council**

Title: Contract: Purchase of Ornamental Street Light Assemblies

Location/Council District: Citywide

Recommendation: Adopt a **Resolution:** 1) authorizing the City Manager to award and execute a one-year contract with two one-year renewal options to Hi-Line Electric Company, for the procurement of ornamental streetlight assemblies in the amount not to exceed \$2,595,349.

Contact: John Matoba, Associate Electrical Engineer, (916) 808-7891;
Sompol Chatusripitak, Senior Electrical Engineer, (916) 808-5961.

Presenters: None

Department: Transportation

Division: Engineering Services

Organization No: 3434

Description/Analysis

Issue: The Department of Transportation, Engineering Services Division, has ongoing requirements for the purchase of ornamental street light assemblies for Capital Improvement Projects.

Policy Considerations: The recommendations in this report are in accordance with the provisions of the City Code Section 3.56.

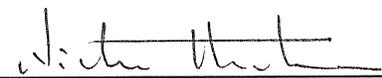
Environmental Considerations: The Environmental Services Manager has determined that the action of purchasing street light assemblies does not have the potential for causing a significant adverse effect on the environmental and is therefore exempt under California Environmental Quality Act (CEQA) Guidelines, Categorical Exemption Section 15061 (b)(3).

Commission/Committee Action: None.

Rationale for Recommendation: In January 2008, Procurement Services, in accordance with City Code Section 3.56, issued Invitations for Bid (IFB) No. B081181047 for ornamental street light assemblies. Four suppliers responded to the IFB. Based on staff's evaluation, Procurement Services recommends awarding the contract to Hi-Line Electric Co. based upon pricing submitted in response to the IFB. The recommended contractor meets the City specifications and is also the lowest responsive and responsible bidder for the items recommended for contract, as shown in Attachment 2.

Financial Considerations: The purchase of ornamental street light assemblies will be funded by capitol improvement projects.

Emerging Small Business Development (ESBD): The City received bid responses from a total of four suppliers. The recommended supplier, Hi Line Electric Company, is certified by the City of Sacramento as an emerging/small business enterprise.

Respectfully Submitted by: 
Nicholas Theocharides
Engineering Services Manager

Approved by: 
Jerry Way
Director of Transportation

Recommendation Approved:


RAY KERRIDGE
Gen City Manager

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Attachment 1

Background

Historically, the City of Sacramento relied on contractors to procure streetlight poles for street lighting projects. The typical acquisition time of the poles was six months from the Notice to Proceed date of the contract, which had the effect of increasing the project completion time.

In order to expedite the project and minimize the project costs, the Department of Transportation issued a request for Bid #1933 in October 2004 to procure streetlight poles. The City awarded the one-year contract plus two one-year renewals to a local distributor and this contract expired in late 2007.

In January 2008, Procurement Services, in accordance with City Code Section 3.56, issued Invitations for Bid (IFB) No. B081181047 for ornamental street light assemblies. Four suppliers responded to the IFB. Based on staff's evaluation, Procurement Services recommends awarding a one-year contract renewable for 2 additional years to Hi-Line Electric Co. based upon pricing submitted in response to the IFB. The recommended contractor meets the City specifications and is also the lowest responsive and responsible bidder for the items recommended for contract, as shown in Attachment 2.

Attachment 2**Summary Bid Results
Bid No. B081181047**

| Supplier | SBE Preference | Local | Year 1 | Year 2 (Optional) | Year 3 (Optional) | Bid Total |
|--------------------------|----------------|-------|--------------|-------------------|-------------------|-----------------|
| Hi-Line Electric Company | YES | YES | \$803,980.00 | \$853,033.00 | \$938,336.00 | \$ 2,595,349.00 |
| Graybar Electric | NO | YES | \$809,484.80 | \$862,817.51 | \$958,090.52 | \$ 2,630,392.83 |
| South Bay Foundary | NO | NO | \$820,368.90 | \$865,699.80 | \$933,944.11 | \$ 2,620,012.81 |
| Wesco Distribution | NO | NO | \$826,040.00 | \$880,398.00 | \$968,435.00 | \$ 2,674,873.00 |

RESOLUTION NO.

Adopted by the Sacramento City Council

AWARD OF CONTRACT FOR ORNAMENTAL STREET LIGHT ASSEMBLIES

BACKGROUND

- A. The City of Sacramento, Department of Transportation, Engineering Services Division, has ongoing requirements for ornamental street light assemblies.
- B. In January 2008, the City issued a formal Invitation for Bids, Bid No. B081181047, for street light assemblies and of the four bids received, Hi-Line Electric Company, was the lowest responsive and responsible bidder.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. A one-year contract with two one-year renewal options is awarded to Hi-Line Electric Company for the purchase of ornamental street light assemblies for a total amount not to exceed \$2,595,349.
- Section 2. The City Manager is authorized to execute the contract and renewal options provided that sufficient funds are available in the budget adopted for the applicable fiscal year (s).