



REPORT TO COUNCIL

City of Sacramento

915 I Street, Sacramento, CA 95814-2604
www. CityofSacramento.org

Consent
March 18, 2008

Honorable Mayor and
Members of the City Council

**Title: Purchase: Suspension of Competitive Bidding for Golf Course
Maintenance Equipment – Two Thirds Vote Required**

Location/Council District: Haggin Oaks Golf Course (District 2), Bing Maloney Golf Course (District 5), Bartley Cavanaugh Golf Course (District 7)

Recommendation: Adopt a **Resolution:** 1) suspending competitive bidding as in the best interests of the City; and 2) authorizing the purchase of golf course maintenance equipment described in Attachment 1 to this report; and 3) authorizing the City Manager to execute an agreement with H.V. Carter Company, Inc. in an amount not to exceed \$280,000.

Contact: Douglas C. Parker, Golf Manager, 433-6315, Christopher Stewart, Procurement Services Manager, 808-6202

Presenters: Not applicable

Department: Department of Convention, Culture and Leisure

Division: Golf

Organization No: 4281

Description/Analysis

Issue: The Convention, Culture and Leisure Department, Golf Division, has a need to purchase golf course maintenance equipment. Existing equipment is failing and needs to be replaced. This will allow City golf course operations to remain competitive, reduce equipment repair costs and increase operational efficiencies.

Policy Considerations: The recommendations in this report are in accordance with the provisions of the City Code section 3.56.230(c), which authorizes suspension of formal competitive bidding upon a two-thirds vote of the City Council when it finds it is in the best interests of the City to do so.

Environmental Considerations: The current proposal involves the purchasing

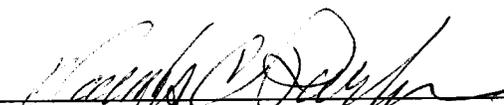
of City vehicles and maintenance equipment. The proposal is therefore not a 'project' as this term is defined in California Environmental Quality Act Guidelines, California Code of Regulations, title 14, section 15378 (b)(2).

Commission/Committee Action: None

Rationale for Recommendation: The City's golf course maintenance equipment is maintained and repaired by the Golf Division. The Division has standardized on Jacobsen and Smithco turf equipment to increase operational efficiencies by minimizing staff training and reducing the inventory of parts needed to maintain the equipment. H.V. Carter Company Inc. is the only authorized sales dealer for Jacobsen and Smithco turf products in Northern California. Therefore, staff requests that City Council suspend the City's competitive bidding requirement and award the purchase of golf course maintenance equipment to H.V. Carter Company Inc. in an amount not to exceed \$280,000.

Financial Considerations: City Council approved \$300,000 of FY2006/07 year end results, as part of the FY2007/08 Midyear Report Resolution No. 2008-040, to purchase equipment necessary to maintain the City's golf courses.

Emerging Small Business Development (ESBD): H.V. Carter Company Inc. is not certified as an Emerging/Small Business Enterprise (ESBE).

Respectfully Submitted by: 
Douglas C. Parker, Golf Manager

Respectfully Submitted by: 
Christopher Stewart, Procurement Services Manager

Approved by: 
Barbara E. Bonebrake, Director
Convention, Culture and Leisure Department

Recommendation Approved:

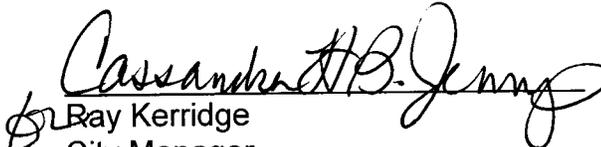

Ray Kerridge
City Manager

Table of Contents:

	Report	pg. 1
Attachments		
1	Equipment Purchase Proposal	pg. 4
2	Resolution	pg. 5
	Exhibit A	pg. 6

Attachment 1**Capital City Golf
Equipment Purchase Proposal**

Item	Unit Cost	Qty	Amount
Jacobsen LF3800 Fairway Mower	\$47,667	2	\$95,334
Jacobsen AR5 Articulating Rotary Rough Mower	\$46,261	1	\$46,261
Jacobsen HR5111 Rotary Rough Mower	\$48,000	1	\$48,000
Smithco Spraystar 1000 Sprayer	\$24,000	1	\$24,000
Jacobsen Turf Truckster Diesel Work Truck	\$21,000	1	\$21,000
Jacobsen 1000E Electric Hauler Utility Vehicles	\$8,000	3	\$24,000
Subtotal			\$258,595
Sales Tax			\$20,041
TOTAL		9	\$278,636

RESOLUTION NO.

Adopted by the Sacramento City Council

SUSPENDING COMPETITIVE BIDDING AND AUTHORIZING THE PURCHASE OF GOLF COURSE MAINTENANCE EQUIPMENT FROM H.V. CARTER COMPANY INC. IN AN AMOUNT NOT TO EXCEED \$280,000

BACKGROUND

- A. The Convention, Culture and Leisure Department, Golf Division, has a need to purchase replacement golf course maintenance equipment. The City's golf course maintenance equipment is maintained and repaired by the Golf Division. The Division has standardized on Jacobsen and Smithco turf equipment to increase operational efficiencies by minimizing staff training and reducing the inventory of parts needed to maintain the equipment. H.V. Carter Company Inc. is the only authorized sales dealer for Jacobsen and Smithco turf products in Northern California.
- B. City Council approved \$300,000 of FY2006/07 year end results, as part of the FY2007/08 Midyear Report Resolution No. 2008-040, to purchase equipment necessary to maintain the City's golf courses.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. Competitive bidding is hereby suspended for the purchase of Jacobsen and Smithco golf course maintenance equipment as in the best interests of the City.
- Section 2. A contract for the purchase of the golf course maintenance equipment identified in Exhibit A is awarded to H.V. Carter Company Inc., 4119 North Freeway Boulevard, Sacramento, CA 95834.
- Section 3. The City Manager is authorized to execute an agreement with H.V. Carter for the purchase of the golf course equipment identified in Exhibit A hereto, at a cost not to exceed \$280,000.

Exhibit A**Capital City Golf
Equipment Purchase Proposal**

Item	Unit Cost	Qty	Amount
Jacobsen LF3800 Fairway Mower	\$47,667	2	\$95,334
Jacobsen AR5 Articulating Rotary Rough Mower	\$46,261	1	\$46,261
Jacobsen HR5111 Rotary Rough Mower	\$48,000	1	\$48,000
Smithco Spraystar 1000 Sprayer	\$24,000	1	\$24,000
Jacobsen Turf Truckster Diesel Work Truck	\$21,000	1	\$21,000
Jacobsen 1000E Electric Hauler Utility Vehicles	\$8,000	3	\$24,000
Subtotal			\$258,595
Sales Tax			\$20,041
TOTAL		9	\$278,636