



# REPORT TO COUNCIL

7

## City of Sacramento

915 I Street, Sacramento, CA 95814-2604

[www. CityofSacramento.org](http://www.CityofSacramento.org)

Consent

**April 1, 2008**

**Honorable Mayor and  
Members of the City Council**

**Title:** Purchase: Police Tactical Flashlights

**Location/Council District:** Citywide

**Recommendation:** 1) Adopt a **Resolution** authorizing the City Manager, or his designated representative, to purchase police tactical flashlights manufactured by Pelican Products, Inc., from Roguetactical, and to execute any necessary agreements for such purchase, in an amount not to exceed \$150,000; and 2) designating the FY2007/08 Citizen's Option for Public Safety (COPS) Externally Funded Program as the source of funds for such purchase.

**Contact:** Eric Poerio, Lieutenant (916) 808-0868

**Presenters:** Not Applicable

**Department:** Police

**Division:** Office of the Chief

**Organization No:** 2119

### **Description/Analysis**

**Issue:** The Sacramento Police Department (SPD) issues flashlights to all sworn officers and other civilian staff who are assigned duties in the field, as part of their safety equipment. The currently issued flashlight is obsolete and does not perform adequately. The SPD can replace all the existing lights with a one-time bulk purchase of the new technology LED flashlight.

**Policy Considerations:** The SPD constantly evaluates its equipment in an effort to ensure that employees have equipment that is both safe and that performs adequately. The department will be utilizing grant funds for this one-time technological upgrade of this safety equipment.

**Environmental Considerations:** This activity is not subject to the California Environmental Quality Act (CEQA) because it does not constitute a "project" as defined in section 15378 of the CEQA Guidelines, and is otherwise exempt pursuant to section 15061(b)(3) (no significant effect on the environment) of the CEQA Guidelines.

**Commission/Committee Action:** None

**Rationale for Recommendation:** The formal bidding process for the flashlights was posted in accordance with City Code 3.60 and Administrative Policy Instruction #48. The project was posted and the bids were opened on October 21, 2007. Staff received 23 bids and the results are listed in Attachment 4. Roguetactical was selected as the most responsive and responsible bidder.

The SPD currently issues a flashlight as part of each employee's safety equipment. The light that is issued is obsolete (over 25-year-old technology) and does not perform adequately as a piece of safety equipment. The Department has identified the Pelican 7060 LED tactical flashlight to replace the flashlights currently used. This new light has greatly enhanced performance features, is much more durable, and has an unconditional warranty that will provide long-term cost savings.

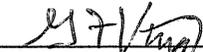
**Financial Considerations:** SPD does not have funds budgeted to replace the current stock of flashlights. The Department will be utilizing COPS grant funds (FY2007/08 Citizen's Option for Public Safety (COPS) Externally Funded Program – approved by Council February 12, 2008) for this one-time technological upgrade of this safety equipment. There will be no immediate or long-term significant General Fund impact. Ongoing costs are expected to be minimal as the unconditional warranty will cover the replacement of any damaged or malfunctioning lights. The Police Department will only have to replace the rechargeable flashlight batteries due to normal wear (2-3 year life expectancy).

**Emerging Small Business Development (ESBD):** Roguetactical received a 5% ESBD preference through the competitive bid process. Roguetactical's Emerging Small Business number is 44570.

Respectfully Submitted by:   
Eric Poerio, Lieutenant

Approved by:   
Rick Braziel, Chief of Police

Recommendation Approved:

*for*   
Ray Kerridge  
City Manager

Ref: COP

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**Attachment 1**

**Background**

For more than 25 years, the Sacramento Police Department (SPD) has been issuing the "Bright Star 3D Cell" plastic flashlight to personnel as part of the employees' safety equipment. The performance of this flashlight is not adequate. Many new products are available that provide superior illumination, superior durability and other enhanced performance features.

In January 2007 the SPD was introduced to a new flashlight product line being developed by Pelican Products, Inc. The Pelican 7060 LED light was designed specifically with law enforcement in mind and has recently become the official flashlight issued by the City of Los Angeles Police Department. Since January 2007, SPD has deployed 3 different Pelican 7060 prototypes for nighttime field testing. The light performed very well and met and/or exceeded SPD's expectations. SPD looked at the product line of two leading suppliers of flashlights to law enforcement but could not find a product that provided equal performance and features.

In addition to the many performance features, this light is non-metallic and less than 9" long. It also is backed by an Unconditional Lifetime Warranty that will result in long-term cost savings by reducing replacement costs and eliminating repair costs.

**Attachment 2**

**RESOLUTION NO. 2008-XX**

Adopted by the Sacramento City Council

**APRIL 1, 2008**

**PURCHASE OF TACTICAL FLASHLIGHTS**

**BACKGROUND**

- A. The Sacramento Police Department (SPD) issues flashlights to all sworn officers and other civilian staff who are assigned duties in the field as part of their safety equipment. The currently issued flashlight is obsolete and does not perform adequately. The department can replace all the existing lights with a one-time bulk purchase of the new technology LED flashlight.
- B. SPD has field tested the Pelican 7060 flashlight, manufactured by Pelican Products, Inc., and has decided to make it SPD's standard.
- C. Roguetactical was the lowest responsible bidder for the Pelican 7060 flashlights.
- D. The SPD has funds available through the COPS grant funds (FY07/08 Citizen's Option for Public Safety (COPS) Externally Funded Program – approved by Council on February 12, 2008) for purchase of the flashlights.

**BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:**

- Section 1. The City Manager, or his designated representative, is hereby authorized on behalf of the City of Sacramento, to purchase Pelican Products, Inc., police tactical flashlights from Roguetactical, and to execute any necessary agreements for such purchase, in an amount not to exceed \$150,000.
- Section 2. The FY2007/08 Citizen's Option for Public Safety (COPS) Externally Funded Program shall be the source of funds for the purchase of the flashlights.

**Attachment 3****Pelican 7060 LED Selection**

In January 2007, the SPD was introduced to a new flashlight product line being developed by Pelican Products, Inc. The Pelican 7060 LED light was designed specifically with law enforcement in mind and has recently become the official flashlight issued by the City of Los Angeles Police Department. Since January, SPD has deployed 3 different Pelican 7060 prototypes for nighttime field testing. The light performed very well and met and/or exceeded our expectations.

The department looked at the product line of two leading suppliers of flashlights to law enforcement ("Streamlight" and "Surefire") but could not find a product that provided equal performance and features. The department even attempted to contact Surefire multiple times via telephone and fax but received no response to requests to test a comparable Surefire product.

**Specifications:**

- 130 Lumen Value or Above
- 4.4 Watt Cree LED Module
- 10,000 Hour Bulb Life Expectancy
- 90 minutes of Battery Burn time at 130 Lumens
- Full Battery Recharge within 4-5 Hours
- Voltage Regulating Chip
- 3-Way Switch (Tail & Side Buttons)
- Lithium-Ion Rechargeable Battery
- Length: 8.65"
- Weight: 10.4oz with Batteries
- Low Battery Warning Alert
- Serrated Lens Shroud
- Momentary Pulse
- Machined Aluminum Heat Sink
- Xenoy Polymer Grenade Pattern Grip
- Option for Hot Stamp of Agency Name
- Customized Serial Numbers
- Unconditional Lifetime Warranty (Full Replacement) – Includes any damage or failure from any cause. Excludes only chargers, normal battery wear, loss & theft.

**Order Information:**

**Qty:** 1,089

**Description:** 7060 LED Boxed (Includes Flashlight, Battery, A/C Charger & Basket

Weave Holster part #7060-703-113)

**Qty:** 312

**Description:** Direct 12 volt Hard-Wired D/C Vehicle Chargers

**Qty:** 272

**Description:** 12 volt Cigarette Lighter Plug-In Chargers

**Additional Requirements:**

- 1) All flashlights shall have: "Sacramento Police Dept." hot stamped into the side of the light. The lettering shall be white in color.
- 2) Unique serial numbers shall be stamped into the side of the light (also white). The serial numbers shall begin with "00001" and shall continue to progress for each new light supplied to SPD – this also includes all future orders.

## Attachment 4

## BID NO. B081181036 – PELICAN LED FLASHLIGHTS

Bidder	Bid Total (Less Sales Tax)	1% City Sales Tax Preference	5% E/SBE Preference	Prompt Payment Discount	Sales Tax @ 7.75%	Evaluation Total
<b>Roguetafical</b>	<b>\$107,509.54</b>	<b>None</b>	<b>&lt;\$5,375.47&gt;</b>	<b>None</b>	<b>\$8331.99</b>	<b>\$110,466.06</b>
LC Action Police	\$103,415.32	None	None	None	\$8,014.69	\$111,430.01
Airgas	\$107,889.08	None	None	None	\$8,361.40	\$116,250.48
Empire Safety	\$108,878.66	None	<\$5,443.93>	None	\$8438.10	\$111,872.83
ADS, Inc.	\$110,389.04	None	None	None	\$8,555.15	\$118,944.19
All Business Machines	\$117,650.95	<\$1,165.51>	<\$5,882.55>	None	\$9,117.95	\$119,720.84
Wildfire	\$116,958.25	None	None	None	\$9,064.26	\$126,022.51
Allstar Fire	\$129,323.00	None	None	None	\$10,022.53	\$139,345.53
Amron Intl	\$124,122.49	None	None	None	\$9,619.49	\$133,741.98
Fastenal	\$127,440.78	<\$1,274.41>	None	None	\$9,876.66	\$136,043.03
Galls	\$119,376.31	None	None	None	\$9,251.66	\$128,627.97
Hagemeyer	\$120,820.62	None	None	None	\$9363.60	\$130,184.22
Sesco Data	\$134,235.83	None	<\$6,711.79>	None	\$10,403.28	\$137,927.32
Santa Cruz Tactical	\$113,864.99	None	<\$5,693.25>	None	\$8,824.54	\$116,996.28
S & S Supplies	\$109,449.34	None	None	None	\$8,482.32	\$117,931.66
RJ Safety	\$111,502.19	None	<\$5,575.11>	None	\$8,641.42	\$114,568.50
Markett, Inc.	\$111,325.30	None	None	None	\$8,627.71	\$119,953.01
Mallory Company	\$112,604.93	None	None	None	\$8,726.88	\$121,331.81
L.N. Curtis	\$107,731.40	None	None	None	\$8,349.18	\$116,080.58
The Lighthouse	\$111,607.00	None	None	<\$2,232.14>	\$8,649.54	\$118,024.40
Industrial Safety	\$115,747.80	None	None	None	\$8,970.46	\$124,718.34
Fisher Scientific	\$114,012.42	None	None	None	\$8,835.96	\$122,848.38
Tessco, Inc.	\$110,078.28	None	None	None	\$8,531.07	\$118,609.35

Award of Contract to: Roguetafical  
2363 Snowberry Circle  
West Sacramento, CA 95691

Total Amount of Contract: \$150,000.00<sup>(1)</sup>

Total Bid Amount: \$115,841.52 (Includes  
Sales Tax)

Using Department: Police Department

Original Annual Estimated Cost: \$157,000.00

**Bid Due Date:** November 21, 2007

Total No. of Bids Solicited	No. of E/SBE Bids Solicited	No. of E/SBE Responses	Award to E/SBE Vendor?
92	6	6	Yes

<sup>00</sup>The lowest responsible bid amount of \$115,841.52 (Includes Sales Tax) represents the total for the quantities selected for evaluation purposes only. Authorization is requested to enter into a contract in an amount not to exceed \$150,000, which more closely reflects the actual amount anticipated to be expended over the potential 3 year contract.