

## **RESOLUTION NO. 2009-226**

Adopted by the Sacramento City Council

April 21, 2009

### **CONVENTION CENTER COMPLEX CATERING AGREEMENT: REQUEST TO SUSPEND COMPETITIVE BIDDING PROCESS AND USE REQUEST FOR PROPOSAL (RFP) PROCESS**

#### **BACKGROUND**

- A. An RFP Process was used in 1991 to award the current exclusive catering contract for services at the Sacramento Convention Center Complex (Complex).
- B. After two extensions of the current contract it is prudent to solicit proposals for a new contract. Classique Catering has performed well throughout the duration of the contract, including establishing a strong local catering presence. However, the contract including all extensions will expire in November 2010. It is in the City's best interest to seek competitive proposals.
- C. The use of a Request for Proposal (RFP) process is appropriate as this will allow relevant information such as a caterer's references, quality assurance records, and customer service requirements to be assessed along with the financial benefit to the City in selecting a company for contract award.
- D. The quality and customer service requirements are critical to the success of the Complex, as the exclusive caterer is a direct reflection of the Complex itself and its ability to provide service to its clients.
- E. Suspending competitive bidding is consistent with City Code section 3.72.120.C, which allows suspension of competitive bidding when the Council determines that it is in the best interest of the City.

#### **BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:**

- Section 1. Competitive bidding for the exclusive catering rights in the Sacramento Convention Center Complex is suspended, in the best interest of the City, in order to allow the use of a Request for Proposal process to seek the best company for this contract.

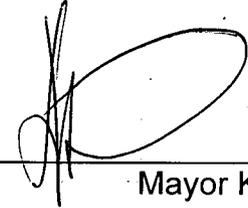
Adopted by the City of Sacramento City Council on April 21, 2009 by the following vote:

Ayes: Councilmembers Cohn, Fong, Hammond, McCarty, Pannell, Sheedy, Tretheway, Waters, and Mayor Johnson.

Noes: None.

Abstain: None.

Absent: None.



---

Mayor Kevin Johnson

Attest:



---

Shirley Concolino, City Clerk