



REPORT TO COUNCIL City of Sacramento

915 I Street, Sacramento, CA 95814-2604
www.CityofSacramento.org

CONSENT
May 12, 2009

Honorable Mayor and
Members of the City Council

Title: Contract: Purchase of Liquid Fluorosilicic Acid

Location/Council District: Citywide

Recommendation: Adopt a **Resolution:** 1) awarding a one-year contract with four one-year renewal options to Solvay Fluorides, LLC for the purchase of liquid fluorosilicic acid in an amount not to exceed \$2,994,553 for the potential maximum five year term; and 2) authorizing the City Manager or the City Manager's designee to execute the contract and renewal options specified above provided that sufficient funds are available in the budget adopted for the applicable fiscal year(s).

Contacts: Marc Robles, Program Analyst, Procurement Services, 808-6343;
Dave Phillips, Water Sewer Superintendent, 808-5652

Presenters: Not applicable

Department: Utilities

Division: Water Production

Organization Nos. : 14001111

Description/Analysis:

Issue: The Department of Utilities, Water Production Operations has an ongoing need to purchase liquid fluorosilicic acid for the production of drinking water.

Policy Considerations: The recommendations in this report are in accordance with the provisions of City Code Section 3.56.

Committee/Commission Action: Not applicable

Environmental Considerations:

California Environmental Quality Act (CEQA): The current proposal involves the purchasing of chemicals for the production of drinking water. Continuing purchases of supplies are not a 'project' and are not subject to CEQA, in accordance with Section 15378(b)(2) of the CEQA Guidelines. Therefore, as determined by the City's Environmental Services Planning Manager, no environmental review is necessary.

Sustainability Considerations: None

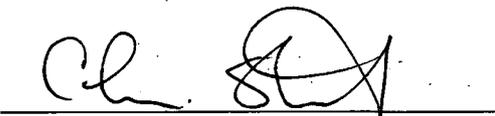
Rationale for Recommendation: The Department of Utilities has a need to purchase liquid fluorosilicic acid for the production of drinking water.

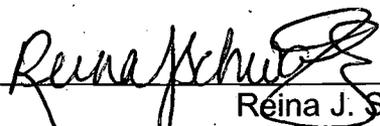
In March 2009, Procurement Services, in accordance with City Code Section 3.56, issued Invitation for Bid No. B093246034 for the purchase of liquid fluorosilicic acid. Four responses were received. The lowest responsive and responsible bidder was determined to be Solvay Fluorides, LLC.

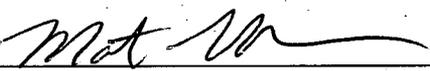
Financial Considerations: Sufficient funding is available in the Department of Utilities FY2008/09 operating budget (Fund 6005) for the purchase of liquid fluorosilicic acid, through June 30, 2009. Purchases after June 30, 2009 are subject to funding availability in the adopted budget of the applicable fiscal year. The estimated annual amounts are as follows:

Vendor	Year 1	Year 2	Year 3	Year 4	Year 5	Total Contract Amount
Solvay Fluorides, LLC	\$490,500	\$539,550	\$593,505	\$652,856	\$718,142	\$2,994,553

Emerging Small Business Development (ESBD): Solvay Fluorides, LLC is not certified as an emerging/small business firm.

Respectfully submitted by: 
Chris Stewart
Procurement Manager

Approved by: 
Reina J. Schwartz
Director, Department of General Services

Approved by: 
Marty Hanneman
Assistant City Manager/
Director, Department of Utilities

Recommendation Approved:

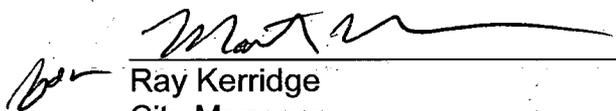

Ray Kerridge
City Manager

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Attachment 1

BID RESULTS - BID NO. B093246034

	LCI, Inc.	Pennco	Solvay Fluorides, LLC	Univar USA, Inc.
Liquid Fluorosilicic Acid	NO BID	\$520,687.50	\$490,500.00	\$529,125.00
Sub Total		\$520,687.50	\$490,500.00	\$529,125.00
5% E/SBE Preference		None	None	None
1% City Limit Preference		None	None	None
Prompt Payment Discount		None ⁽¹⁾	None	None
Total Bid Evaluation		\$520,687.50	\$490,500.00 ⁽²⁾	\$529,125.00

Award of Contract To:

Solvay Fluorides, LLC
 3333 Richmond Ave.
 Houston, TX 77098

Total Contract Amount: \$2,994,553

Using Department: Department of Utilities

No. of Bids Received	No. of E/SBE Bids Solicited	No. of E/SBE Responses	Award to E/SBE Vendor?
4	0	0	No

⁽¹⁾Prompt payment discount offered was less than 20 days.

⁽²⁾The lowest responsible bid amount of \$490,500.00 represents the total for the quantities selected for evaluation purposes only, which was calculated on annual historical usage. Authorization is requested to enter into contract in an amount not to exceed \$2,994,553, which anticipates a ten percent annual cost and/or volume increase and more closely reflects the actual amount anticipated to be expended overall for this potential five year contract.

RESOLUTION NO. 2009-XXXX

Adopted by the Sacramento City Council

May 12, 2009

AWARD CONTRACT FOR THE PURCHASE OF LIQUID FLUOROSILICIC ACID

BACKGROUND

- A. The Department of Utilities has an ongoing need to purchase liquid fluorosilicic acid for the production of drinking water.
- B. In March 2009, Procurement Services, in accordance with City Code Section 3.56, issued Invitation for Bid No. B093246034 for the purchase of liquid fluorosilicic acid. Four responses were received. The lowest responsive and responsible bidder was determined to be Solvay Fluorides LLC.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. Solvay Fluorides, LLC is awarded a one-year contract with four one-year renewal options for the purchase of liquid fluorosilicic acid in an amount not to exceed \$2,994,553.
- Section 2. The City Manager or the City Manager's designee is authorized to execute the contract and renewal options specified above provided that sufficient funds are available in the budget adopted for the applicable fiscal year(s).