

RESOLUTION NO. 2010-209

Adopted by the Sacramento City Council

April 27, 2010

CONTRACT AWARD FOR THE EXCLUSIVE CATERING SERVICES FOR THE CONVENTION CENTER COMPLEX

BACKGROUND

- A. City Council awarded a City Agreement to Volume Services America, Inc. in 1991 for the exclusive provider of Food and Beverage Services within the Sacramento Convention Center Complex following an RFP process.
- B. In 2003, Volume Services (now named Centerplate and known as Classique Catering), approached Complex management with opportunities to increase revenues to the Complex in exchange for a five year extension of the agreement.
- C. On January 24, 2005, Council approved the extension of the contract term to allow Classique Catering to recoup their investment costs of a retail food build-out, Wolfgang Puck Express Café', and additional commission percentages.
- D. In April 2009, Council approved the use of a Request for Proposals process to solicit a new contract with an exclusive provider for these services. The Selection Panel chose Centerplate as the best overall vendor with regard to Customer Service, Quality Assurance, Financial Proposal, and Experience.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. The Agreement with Centerplate for the exclusive catering rights in the Sacramento Convention Center Complex is approved and the City Manager or his designee is authorized to execute the Agreement.

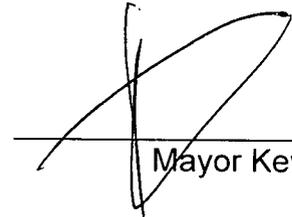
Adopted by the City of Sacramento City Council on April 27, 2010 by the following vote:

Ayes: Councilmembers Cohn, Fong, Hammond, McCarty, Pannell, Sheedy, Tretheway, Waters, and Mayor Johnson.

Noes: None.

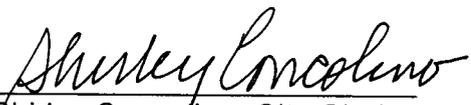
Abstain: None.

Absent: None.



Mayor Kevin Johnson

Attest:



Shirley Concolino, City Clerk