

RESOLUTION NO. 2010-263

Adopted by the Sacramento City Council

May 18, 2010

AUTHORIZING SACRAMENTO EMPLOYMENT AND TRAINING AGENCY (SETA) TO ENTER INTO AN AGREEMENT WITH GRAPHIC SOLUTIONS FOR AN AMOUNT NOT TO EXCEED \$100,000.

BACKGROUND

- A. In 1999, SETA implemented the SMARTware Customer Tracking and Case Management System ("SMARTware")
- B. The current SMARTware program and operational environment has a number of shortcomings:
1. SMARTware does not have a functioning financial module or employer services module.
 2. SMARTware does not have job spidering or job matching capability. Job spidering is a term used to describe a daily on-line search of the internet for new job listings, which then adds them to the jobs database for matching and labor market evaluation.
 3. SETA's physical Information Technology environment does not contain any disaster recovery services other than off-site storage of data.
 4. Significant staff time is required to support the current user base in hosting, technical and functional support.
 5. SETA's core business is workforce development, not software applications development and significant investment has been and continues to be needed for software applications development in order for SMARTware to meet the needs of the users.
- C. In conjunction with all existing SMARTware users, SETA evaluated four computer systems being used and available in California: SMARTware, iTrain, LA Works and VOS. Of the four, only VOS offers all the required functionality and it is also the least expensive of the group. All SMARTware users have agreed to piggy-back on Santa Barbara's procurement and to convert to VOS by entering into separate agreements with the vendor, Geographic Solutions.

D. Geographic Solutions has proposed a price for the entire user group of \$438,100 per year for the first two years with a maximum 3% annual increase thereafter. This price includes the required enhancements, data conversion, installation, hosting, technical support and maintenance. Each Local Workforce Investment Area will pay a share of the negotiated price based upon their percentage of total group population. In SETA's case, this would amount to \$109,834 per year.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

Section 1 The Sacramento Employment and Training Agency is authorized to enter into an agreement with Geographic Solutions for an amount not to exceed \$110,000.

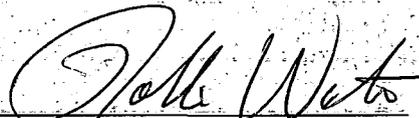
Adopted by the City of Sacramento City Council on May 18, 2010 by the following vote:

Ayes: Councilmembers Cohn, Fong, Hammond, McCarty, Pannell, Sheedy, Tretheway, Waters and Mayor Johnson.

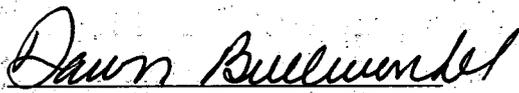
Noes: None.

Abstain: None.

Absent: None.


Robbie Waters, Vice-Mayor

Attest:


for Shirley Concolino, City Clerk