

# RESOLUTION NO. 2010-362

Adopted by the Sacramento City Council

June 22, 2010

## AUTHORIZING USE OF COOPERATIVE PURCHASING AGREEMENTS FOR INFORMATION TECHNOLOGY RELATED GOODS AND SERVICES DURING FISCAL YEAR 2010/11

### BACKGROUND

- A. Sacramento City Code section 3.56.240 authorizes, where advantageous to the City, the use of cooperative purchasing agreements through other governmental jurisdictions or public agencies for the purchase of supplies or nonprofessional services without separate competitive bidding.
- B. The City has an ongoing need to purchase Information Technology (IT) related goods and services. For the past several years, the City Council has approved and authorized use of cooperative purchasing agreements to procure a variety of IT related goods and services citywide, such as computer hardware, software, and technical support services. (Resolution Nos. 2005-673, 2006-520, 2007-458, 2008-434, 2009-417). Utilizing cooperative purchasing agreements is advantageous to the City because it provides an opportunity for the City to obtain lower pricing through volume purchasing.
- C. At such time when the overall total or individual limit by vendor exceeds the amounts authorized in this resolution, or in cases involving unanticipated purchases of IT hardware, software or services, individual Council authorization will be requested.

### BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. The cooperative purchasing agreements listed in Exhibit A are approved for purchase of information technology related goods and services citywide upon City Council adoption of the FY2010/11 Proposed budget.
- Section 2. The City Manager, or the City Manager's designee, is authorized to execute the necessary purchases under the cooperative purchasing agreements from the vendors in the amounts specified in Exhibit A, provided sufficient funds are available in the budget adopted for the applicable fiscal year. The total amount of purchases utilizing the cooperative purchasing agreements is not to exceed \$7,410,000 for Fiscal Year 2010/11.
- Section 3. Exhibit A is incorporated and part of this Resolution.

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Exhibit A: Cooperative IT Purchases

Adopted by the City of Sacramento City Council on June 22, 2010 by the following vote:

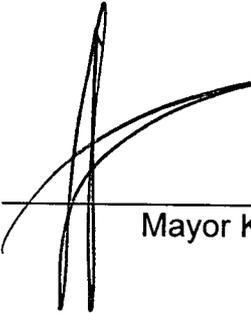
Ayes: Councilmembers Cohn, Fong, Hammond, McCarty, Pannell, Sheedy, Tretheway, and Mayor Johnson.

Noes: None.

Abstain: None.

Absent: Councilmember Waters.

Attest:



\_\_\_\_\_  
Mayor Kevin Johnson



\_\_\_\_\_  
Shirley Concolino, City Clerk

Cooperative IT Purchases

| Vendor Name  | FY2010/11 Not to Exceed Amount | Cooperative Purchase Agreement  | Description  |
|--|--------------------------------|---|--|
| AT&T   | \$1,400,000                    | CALNET II   | Telephone billing, data lines and signal lines, telecommunication/ network hardware, software purchase, and maintenance. |
| AT&T Mobility  | \$350,000                      | Western States Contracting Alliance (WSCA) Contract 7-06-70-01  | Cellular phone service.  |
| Cisco Systems (authorized resellers: AT&T Datacomm, BEAR Data, Network Integration, Quest Media & Supplies, Western Blue, Metronome, CDW, IBM, AMS.NET, NEC Unified Solutions, Nexus IS, MTM Technology, Evolve Technology Group, Insight Public Sector, Verizon Business Network) | \$1,000,000                    | Western States Contracting Alliance (WSCA) Contract AR-233 (CA Participating Addendum 7-08-70-13)<br><br>County of Riverside Contract Award RIVCO-20420-002-004<br><br>County of Sacramento Contracts WA00023041, WA00023873<br><br>County of Merced Fast Open Contracts Utilization Services (FOCUS) Contract 2009177<br><br>CalSAVE (Sponsored by the Monterey County Office of Education) (IFB#005B) | Telecommunication/network hardware, software, maintenance and services.  |
| COMPUCOM   | \$100,000                      | County of Riverside (ITARC054) Enterprise Agreement 01E69633  | Microsoft software/maintenance purchases.  |
| Dell Computer  | \$900,000                      | Western States Contracting Alliance (WSCA) Contract B27160  | Routine IT purchases (hardware equipment that includes personal computers, laptops, and related accessories).            |
| DLT Solutions  | \$75,000                       | U.S. General Services Administration (GSA) Contract GS-35F-4543G  | Autodesk Software.   |
| EMC (and authorized resellers Kovarus, Northrop Grumman, Verizon Select Services)  | \$500,000                      | WSCA/NASPO #B27161<br><br>State of California Strategic Sourcing Contract (#1S-05-70-10)  | EMC Hardware, Software and Maintenance.  |

| Vendor Name  | FY2010/11<br>Not to<br>Exceed<br>Amount | Cooperative Purchase<br>Agreement   | Description  |
|--|---|---|--|
| Hewlett Packard (and authorized resellers Allied Network Solutions, CDWG, PC Focus, Raymar Technology)                     | \$700,000                               | Western States Contracting Alliance (WSCA) Contract B27164  | Routine IT purchases (hardware equipment that includes printers, servers, personal computers, and monitors).                             |
| Howard Technology Solutions  | \$50,000                                | Western States Contracting Alliance (WSCA) Contract B27165  | Routine IT purchases (Computer laptops and related accessories and supplies).  |
| IBM  | \$100,000                               | Western States Contracting Alliance (WSCA) Contract B27166  | Routine IT purchases (hardware equipment that includes servers, mainframes, and backup systems).   |
| Lenovo   | \$100,000                               | Western States Contracting Alliance (WSCA) Contract B27168  | Routine IT purchases (computer laptops and related accessories and supplies). Lenovo is the authorized reseller of IBM computer laptops. |
| L3 Communications  | \$300,000                               | U.S. GSA GS-35F-4664G   | Mobile Data Computers (MDC) for Police and Fire vehicles.  |
| Motorola   | \$300,000                               | Western States Contracting Alliance (WSCA) Contract 02702   | Radios, communication equipment and supplies to support public safety.   |
| Motorola   | \$35,000                                | County of Sacramento contract WA00019290  | Radio equipment parts and spares.  |
| Oracle (and authorized resellers: C&G Technology, Commercial Data Systems, DLT Solutions, Taborda Solutions, Fusion Storm) | \$200,000                               | SLP Contracts SLP-07-70-0068A, SLP-07-70-0067A, SLP-07-70-0068A, SLP-07-70-0043B, SLP-07-70-0063B | Oracle software maintenance and technical support: Database Software, Customer Information System (CIS).                                 |
| Sprint Nextel Corporation  | \$500,000                               | State of California Contract for Wireless Service (1S-05-58-01)                                   | Cellular phone service.  |
| Verizon Wireless   | \$800,000                               | State of California Contract for Wireless Service (1S-05-58-02)                                   | Cellular phone service.  |
| <b>Total FY 2010/11</b>  | <b>\$7,410,000</b>                      |   |  |