

## **RESOLUTION NO. 2010-709**

Adopted by the Sacramento City Council

December 14, 2010

### **PROFESSIONAL SERVICE AGREEMENT: SACRAMENTO CONVENTION CENTER AUDIO VISUAL PROVIDER**

- A. The Sacramento Convention Center provides clients with venues for events such as conventions, conferences, tradeshow, consumer shows, meetings, etc. Audio visual services are required for many of these events and have been provided by a preferred vendor in order to service client needs.
- B. A Request for Proposal (RFP) process was used in 2000 and again in 2003 to award a preferred audio visual Agreement for services at the Sacramento Convention Center.
- C. On December 12, 2006 Council approved a four-year extension with the current audio visual provider, Advantage Presentations, Inc. The current Agreement will expire December 31, 2010.
- D. In August 2010, a RFP was issued to determine the best exclusive audio visual provider for the future. Corporate Staging Events, Inc. was unanimously selected by the selection panel as the best company with regard to customer service, quality assurance, experience, and financial proposal.

### **BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:**

- Section 1. A Professional Service Agreement for the exclusive provision of audio visual services at the Sacramento Convention Center Complex is awarded to Corporate Staging Events, Inc.
- Section 2. The Interim City Manager or his designee is authorized to execute the Professional Service Agreement with Corporate Staging Events.

Adopted by the City of Sacramento City Council on December 14, 2010 by the following vote:

Ayes: Councilmembers Ashby, Cohn, D Fong, R Fong, McCarty, Pannell, Schenirer, Sheedy, and Mayor Johnson.

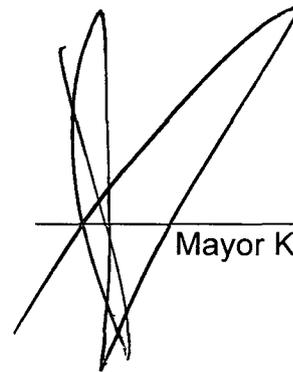
Noes: None.

Abstain: None.

Absent: None.

Attest:

  
Shirley Concolino, City Clerk

  
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Mayor Kevin Johnson