



# City of Sacramento City Council

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**Meeting Date:** 4/26/2011

**Report Type:** Consent

**Title: Contract: Purchase of Firefighter Turnout Coats and Pants**

**Report ID:** 2011-00392

**Location:** Citywide

**Recommendation:** Adopt a Resolution: 1) awarding a one-year contract, with the option of two (2) one-year extensions, to Fisher Scientific Company LLC, the lowest responsible and responsive bidder as a result of Bid No. B112532006, for the purchase of firefighter turnout coats and pants in a total amount not to exceed \$3,964,500, and 2) authorizing the Interim City Manager or his designee to execute the above contract and any and all extensions(s) provided that sufficient funds are available in the budget adopted for the applicable fiscal year(s).

**Contact:** Niko King, Assistant Chief, (916) 808-1300, Fire Department

**Presenter:** None

**Department:** Fire

**Division:** Fire Suppression

**Dept ID:** 12001221

## **Attachments:**

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- 1-Description/Analysis
- 2-Bid Results
- 3-Background
- 4-Resolution

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### **City Attorney Review**

Approved as to Form  
Lan Wang  
4/15/2011 10:16:23 AM

### **City Treasurer Review**

Prior Council Financial Policy Approval or  
Outside City Treasurer Scope  
Russell Fehr  
4/8/2011 1:40:28 PM

### **Approvals/Acknowledgements**

Department Director or Designee: Ray Jones - 4/13/2011 10:26:36 AM

Assistant City Manager: Patti Bisharat - 4/14/2011 2:13:02 PM



## Description/Analysis

**Issue:** In September 2010, the Fire Department issued and advertised Bid No. B112532006 for the purchase of firefighter turnout coats and pants. The turnout coats and pants are to replace current firefighters' turnout sets that have deteriorated beyond repair and to provide turnout sets to new firefighters hired to staff Fire Station 43. Turnout coats and pants are critical in protecting firefighters from injury as firefighters wear these turnout sets to perform their normal duties.

A total of three (3) bids were received for Bid No. B112532006 for the purchase of firefighter turnout coats and pants. Staff evaluated and ranked the bids based on pricing first, then evaluated the samples to ensure the bidders met the technical specifications for the turnout coats and pants.

The first two (2) bidders were considered non-responsive because the bids and samples submitted did not meet the technical specifications. The lowest responsible and responsive bidder that met specifications was Fisher Scientific Company, LLC. Staff recommends that City Council award a one-year contract, with the option of two (2) one-year extensions, to Fisher Scientific Company, LLC in an amount not to exceed \$3,964,500, as a result of Bid No. B112532006.

**Policy Considerations:** The recommendations in this report are in accordance with the provision of City Code Section 3.56.090 which requires Council award of contracts involving an expenditure of \$100,000 or more.

Additionally, the recommendations are in accordance with Sacramento City Council Resolution Number 2010-346, Fisher Scientific Company, LLC is headquartered in the state of Massachusetts. The proposed contract award is consistent with Resolution 2010-346 prohibiting the City from entering into any contract to purchase goods or services from any business or entity headquartered in Arizona.

**Environmental Considerations:** Ongoing administrative maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 15031(b)(3), 15378(b)(2).

**Sustainability:** There are no sustainability considerations applicable to awarding the contract for the purchase of firefighter turnout coats and pants.

**Commission/Committee Action:** None.

**Rationale for Recommendation:** In September 2010, an Invitation for Bid (B112532006) for the purchase of firefighter turnout coats and pants was issued. Three (3) vendors submitted bids. The PPE (Personal Protective Equipment) Committee and Fire Administration evaluated the bids and selected Fisher Scientific Company, LLC as the lowest responsible and responsive bidder. The prices submitted by the bidders are set forth in Attachment 1. Therefore, staff recommends an award be made to the lowest responsible and responsive

bidder, Fisher Scientific Company, LLC, for a one-year contract with two (2) one-year renewal options for the purchase of firefighter turnout coats and pants per Attachment 1 in total amount not to exceed \$3,964,500. The recommended bidder meets all bid specifications.

**Financial Considerations:** Sufficient funding has been budgeted for this contract in the Fire Department's operating budget. Purchases of additional quantities made under the two (2) one-year renewal options will be subject to the approved and available budget at the time of purchase.

**Emerging Small Business Development (ESBD):** Fisher Scientific Company, LLC is not certified as an Emerging/Small Business Enterprise (ESBE).



## BID RESULTS

### BID NO. B112532006 – Purchase of Turnout Coats and Pants

	Year 1	Year 2	Year 3	Sales Tax (8.75%)	Actual Total	5% E/SBE Preference	Prompt Payment Discount	1% City Sales Tax Deduction	Bid Evaluation Total
AllStar Fire Equipment*	\$904,400.00	\$940,576.00	\$978,199.04	\$247,027.82	\$3,070,202.86	<\$0>	<\$0>	<\$0>	<b>\$3,070,202.86</b>
Mallory Fire*	\$983,500.00	\$1,022,840.00	\$1,063,753.60	\$268,633.19	\$3,338,726.79	<\$0>	<\$0>	<\$0>	<b>\$3,338,726.79</b>
Fisher Scientific (Bid Winner)	\$1,156,365.00	\$1,214,183.25	\$1,274,892.41	\$318,976.06	\$3,964,416.72	<\$0>	<\$0>	<\$0>	<b>\$3,964,416.72</b>

#### Recommend Award of Contract To:

Fisher Scientific Company, LLC  
2000 Park Lane  
Pittsburgh, PA 15275  
Contact: Rich Brown  
(510) 321-0426

**Total Amount of Award: \$3,964,500**

**Total Bid Amount: \$3,964,416.72**

\* Vendors considered non-responsive because the turnout coats and pants submitted did not meet the specifications listed in the Invitation for Bid (IFB).

## Background

The Fire Department is required to provide firefighters with personal protective equipment (“PPE”) which includes turnout coats and pants. Turnout coats and pants are critical in protecting firefighters from injury as firefighters wear these turnout sets to perform their normal duties.

In September 2010, the Fire Department issued and advertised Bid No. B112532006 for the purchase of firefighter turnout coats and pants. Three (3) vendors submitted bids. During bid evaluations, it was determined that the bids from the following bidders were non-responsive.

- 1) AllStar Fire Equipment, Inc. was determined non-responsive because vendor did not meet technical specifications listed in the Invitation for Bid (“IFB”). The turnout coats and pants did not meet the technical specifications for the following category: outer shell material. In addition, vendor did provide technical specifications for all lines of material used in their turnout gear, but none of the material met the technical specifications outlined in the IFB.
- 2) Mallory Fire was determined non-responsive because vendor did not meet technical specifications listed in the IFB. The turnout pants did not meet the technical specifications for the following category: removable knee pads.

Therefore, Fisher Scientific Company, LLC was the lowest responsible and responsive bidder on Bid No. B112532006 for the purchase of firefighter turnout coats and pants. As such, staff recommends an award be made under Bid No. B112532006 to the lowest responsible and responsive bidder, Fisher Scientific, for a one-year contract for the purchase of turnout coats and pants per Attachment 1 in a total amount not to exceed \$3,964,500. The recommended vendor meets all bid specifications.



**RESOLUTION NO.**

Adopted by the Sacramento City Council

**CONTRACT: PURCHASE OF FIREFIGHTER TURNOUT COATS AND PANTS**

**BACKGROUND**

- A. The Fire Department is required to provide personal protective equipment (“PPE”) which includes turnout coats and pants. Turnout coats and pants are critical in protecting firefighters from injury as firefighters wear these turnout sets to perform their normal duties.
- B. In September 2010, an Invitation for Bid (B112532006) was published for the purchase of firefighter turnout coats and pants. Three (3) vendors submitted bids. Fisher Scientific Company, LLC was the lowest responsible and responsive bidder. The recommended vendor meets all bid specifications.
- C. Staff recommends that a one-year contract with the option of two (2) one-year extensions be awarded to Fisher Scientific Company, LLC, 2000 Park Lane, Pittsburgh, PA, 15275, under Bid No. B112532006 for the purchase of turnout coats and pants in a total amount not to exceed \$3,964,500.

**BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:**

- Section 1. Fisher Scientific Company, LLC, the lowest responsive and responsible bidder, is awarded a one-year contract with two (2) one-year extension options for the purchase of turnout coats and pants in a total amount not to exceed \$3,964,500.
- Section 2. The Interim City Manager or his designee may authorize to execute the above contract and any and all extension(s) provided that sufficient funds are available in the budget adopted for the applicable fiscal year(s).