

RESOLUTION NO. 2011-288

Adopted by the Sacramento City Council

May 17, 2011

SACRAMENTO MARINA BERTH FEE MODIFICATION

BACKGROUND

- A. The Sacramento Marina operates as an Enterprise Fund with revenue generated primarily from berth rentals and fuel sales.
- B. In April 2008, a revised berth fee schedule was adopted, by Resolution 2008-224, that was intended to generate additional revenue, to align fees with the market, and to cover operating, capital and debt obligations. This fee structure was designed to increase berthing fees an average of 12% annually, beginning FY2008/09 through FY2011/12, with a flat 6% annual increase thereafter.
- C. In June 2010, it was determined that a 12% average increase for FY2010/11 and FY2011/12 would cause the occupancy rate at the Marina to decline significantly, resulting in a revenue shortfall. A revised berth fee schedule was adopted, by Resolution 2010-341, which modified the fee structure, resulting in no fee increase in FY2010/11 and a flat 6% annual increase beginning in FY2011/12 and each fiscal year thereafter.
- D. Today, occupancy and revenue continue to decline. The scheduled 6% increase for FY2011/12 will further decrease occupancy and revenue.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. The City Manager, or the City Manager's designee, is authorized to modify the fee structure for the Sacramento Marina berth slip rates for FY2011/12 and FY2012/13 to as shown in Exhibit A.
- Section 2. Beginning FY 2013/14, the City Manager, or the City Manager's designee, is authorized to annually increase the Sacramento Marina berth slip rates by six percent, as shown in Exhibit A.
- Section 3. Exhibit A is part of this Resolution.

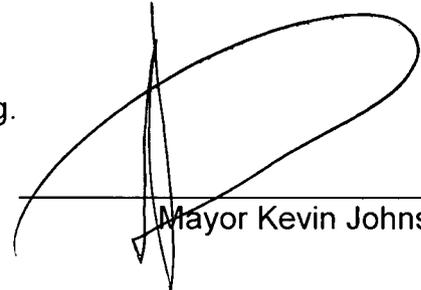
Adopted by the City of Sacramento City Council on May 17, 2011 by the following vote:

Ayes: Councilmembers Ashby, Cohn, D Fong, McCarty, Schenirer, Sheedy, and Mayor Johnson.

Noes: None.

Abstain: None.

Absent: Councilmembers Pannell and Robert King Fong.



Mayor Kevin Johnson

Attest:



Shirley Concolino, City Clerk