



# City of Sacramento City Council

915 I Street, Sacramento, CA, 95814  
[www.CityofSacramento.org](http://www.CityofSacramento.org)

**Meeting Date:** 6/21/2011

**Report Type:** Consent

**Title: Contract: Purchase of Supplies for Ornamental Streetlight Assemblies (I to J St, 20th to 27th St)**

**Report ID:** 2011-00513

**Location:** I Street to J Street from 20th Street to 27th Street, District 3

**Recommendation:** Adopt a Resolution: 1) appropriating \$115,000 (Fund 2700) of CDBG funds and \$60,000 (Fund 3702) from the Midtown Business Association to the I Street to J Street, 20th Street to 27th Street Lighting Project (T15115300); 2) awarding a contract to Hi-Line Electric to provide ornamental streetlight assemblies in an amount not to exceed \$185,555 and 3) authorizing the City Manager to execute the contract.

**Contact:** John Matoba, Associate Electrical Engineer, (916)808-7891; Nicholas Theocharides, Engineering Manager, (916)808-5065, Department of Transportation

**Presenter:** None

**Department:** Transportation Department

**Division:** Civil & Electrical Design

**Dept ID:** 15001131

## **Attachments:**

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- 1-Description/Analysis
- 2-Background Information
- 3-Resolution

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### **City Attorney Review**

Approved as to Form  
Jerry Hicks  
6/17/2011 8:53:31 AM

### **City Treasurer Review**

Prior Council Financial Policy Approval or  
Outside City Treasurer Scope  
Russell Fehr  
6/6/2011 12:20:29 PM

### **Approvals/Acknowledgements**

Department Director or Designee: Jerry Way - 6/14/2011 8:08:27 AM

Assistant City Manager: John Dangberg - 6/15/2011 6:46:34 PM

Eileen Teichert, City Attorney

Shirley Concolino, City Clerk  
**William H. Edgar, Interim City Manager**

Russell Fehr, City Treasurer



## Description/Analysis

**Issue:** In April 2011, the Department of Transportation, in accordance with City Code Section 3.56, issued an Invitation for Bid (IFB) and Contract Specifications for Supplies No. B11500020 for ornamental streetlight assemblies. City Council approval is necessary to move forward with the contract award. The streetlight poles from the award of this contract is for the I Street to J Street, 20<sup>th</sup> Street to 27<sup>th</sup> Street Lighting Project (T15115300), which is scheduled for construction in summer of 2011.

**Policy Considerations:** The action requested herein is consistent with the Sacramento City Codes, Title 3 and with the City of Sacramento Strategic Plan goals of improving the transportation system and improving public safety.

### Environmental Considerations:

**California Environmental Quality Act (CEQA):**The Community Development Department, Environmental Planning Division has determined that the action of purchasing streetlight assemblies does not have the potential for causing a significant adverse effect on the environment and is therefore exempt under the California Environmental Quality Act (CEQA) under Categorical Exemption – State Class 1 and Section Number 15301.

**Sustainability Considerations:** This project is consistent with the City's Sustainability Master Plan for creating a healthy urban environment by encouraging walking and reducing the dependence on automobiles.

**Rationale for Recommendation:** In April 2011, the Department of Transportation, in accordance with City Code Section 3.56, issued an Invitation for Bid (IFB) and Contract Specifications for Supplies No. B11500020 for ornamental streetlight assemblies. The streetlight poles from the award of this contract is for the I Street to J Street, 20<sup>th</sup> Street to 27<sup>th</sup> Street Lighting Project (T15115300), which is scheduled for construction in summer of 2011. Four suppliers responded to the IFB. Staff recommends awarding the contract to Hi-Line Electric based upon pricing submitted in response to the IFB. The recommended contractor meets the City specifications and is also the lowest responsive and responsible bidder for the items recommended for contract, as shown in Background, Attachment 1. Hi-Line Electric received ESBE preference of 5% and City 1% Tax Preference.

**Financial Considerations:** The I Street to J Street, 20<sup>th</sup> Street to 27<sup>th</sup> Street Lighting Project (T15115300) has a total budget of \$453,000 and consists of Community Development Block Grant (CDBG) and local transportation funds. As of May 26, 2011 the I Street to J Street, 20<sup>th</sup> Street to 27<sup>th</sup> Street Lighting Project (T15115300) has an unobligated balance of \$397,270. Approval of the appropriation of CDBG funds in the amount of \$115,000 (Fund 2700) and \$60,000 (Fund 3702) from the Midtown Business Association will increase the unobligated balance to \$572,270, which is sufficient to

execute the contract in the amount of \$185,555 with Hi-Line Electric and cover remaining construction engineering costs. There are no general funds planned or allocated for this contract.

**SBE/EBE Five Percent (5%) Bid Evaluation Preference:** On February 9, 1999, the Sacramento City Council adopted an Emerging and Small Business Development program to provide enhanced opportunities for the participation of small business enterprises (SBEs) and emerging business enterprises (EBEs) in the City's contracting and procurement activities. Any bid submitted by a firm that is certified as SBE or EBE by the City of Sacramento will receive a 5% bid evaluation preference.

To encourage small and emerging business participation, plans and specifications were sent to 19 plan rooms and construction service organizations for publication. All are directly involved with ESBE construction firms. The project was also announced on the City's Project Internet site at [www.cityofsacramento.org/bids](http://www.cityofsacramento.org/bids).

Hi-Line Electric is a certified SBE and received a 5% bid evaluation preference.



**Background**

The City of Sacramento has historically relied on contractors to procure streetlight poles for street lighting projects. The typical acquisition time of the poles has been six months from the date of the Notice to Proceed. This delayed the project completion time.

In order to expedite the project and minimize project costs, the Department of Transportation, in accordance with City Code Section 3.56, issued an Invitation for Bid (IFB) and Contract Specifications for Supplies for ornamental streetlight assemblies in April 2011 to procure streetlight poles. The streetlight poles from the award of this contract are for the I Street to J Street, 20<sup>th</sup> Street to 27<sup>th</sup> Street Lighting Project (T15115300), which is scheduled to install approximately 86 streetlight poles in the summer of 2011. Staff recommends awarding the contract to Hi-Line Electric based upon pricing submitted in response to the IFB. The lowest recommended contractor meets the City specifications and is also the lowest responsive and responsible bidder for the items recommended for contract, as shown in the table below.

This procurement was advertised and a total of four bids were received on May 18, 2011. The results are summarized below:

| <b>Contractor</b>        | <b>Bid Amount</b> | <b>ESBE</b> | <b>City 1% Tax Preference</b> | <b>Responsive</b> |
|--------------------------|-------------------|-------------|-------------------------------|-------------------|
| J.A.M. Services, Inc     | \$180,525.00      | NO          | NO                            | YES               |
| Hi Line Electric Company | \$185,554.69      | YES         | YES                           | YES               |
| Blue Eagle Enterprises   | \$191,487.00      | YES         | NO                            | YES               |
| South Coast Lighting     | \$192,444.00      | NO          | NO                            | YES               |

Based upon staff evaluation, it is recommended that the contract be awarded to Hi-Line Electric. Hi-Line Electric received ESBE preference of 5% and City 1% Tax Preference, which resulted in the lowest and responsive and responsible bid.



## **RESOLUTION NO.**

Adopted by the Sacramento City Council

### **APPROPRIATION OF FUNDS AND AWARD CONTRACT FOR THE PURCHASE OF ORNAMENTAL STREET LIGHT ASSEMBLIES (I STREET TO J STREET, 20<sup>TH</sup> STREET TO 27<sup>TH</sup> STREET LIGHTING PROJECT)**

#### **BACKGROUND**

- A. The City of Sacramento has historically relied on contractors to procure streetlight poles for street lighting projects. The typical acquisition time of the poles has been six months from the date of the Notice to Proceed. This delayed the project completion time. In order to expedite the project and minimize project costs, the Department of Transportation, in accordance with City Code Section 3.56, issued an Invitation for Bid (IFB) and Contract Specifications for Supplies for ornamental streetlight assemblies. The streetlight poles from the award of this contract is for the I Street to J Street, 20<sup>th</sup> Street to 27<sup>th</sup> Street Lighting Project (T15115300), which is scheduled to install approximately 86 streetlight poles in the summer of 2011.
- B. In April 2011, the City of Sacramento issued a formal Invitation for Bids, Bid No. B11500020, for streetlight assemblies and of the four bids received. Hi-Line Electric was the lowest responsive and responsible bidder.

#### **BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:**

- Section 1. The FY10/11 Capital Improvement Program is amended by appropriating \$115,000 (Fund 2700) of CDBG funds and \$60,000 (Fund 3702) from the Midtown Business Association to the I Street to J Street, 20<sup>th</sup> Street to 27<sup>th</sup> Street Lighting Project (T15115300)
- Section 2. A contract is awarded to Hi-Line Electric for the purchase of ornamental street light assemblies for a total amount not to exceed \$185,555 for the I Street to J Street, 20<sup>th</sup> Street to 27<sup>th</sup> Street Lighting Project (T15115300).
- Section 3. The City Manager is authorized to execute the contract.