

RESOLUTION NO. 2011-384

Adopted by the Sacramento City Council

June 21, 2011

AUTHORIZING USE OF COOPERATIVE PURCHASING AGREEMENTS FOR INFORMATION TECHNOLOGY RELATED GOODS AND SERVICES DURING FISCAL YEAR 2011/12

BACKGROUND

- A. Sacramento City Code section 3.56.240 authorizes, where advantageous to the City, the use of cooperative purchasing agreements through other governmental jurisdictions or public agencies for the purchase of supplies or nonprofessional services without separate competitive bidding.
- B. The City has an ongoing need to purchase Information Technology (IT) related goods and services. For the past several years, the City Council has approved and authorized use of cooperative purchasing agreements to procure a variety of IT related goods and services citywide, such as computer hardware, software, and technical support services. (Resolution Nos. 2005-673, 2006-520, 2007-458, 2008-434, 2009-417, 2010-262). Utilizing cooperative purchasing agreements is advantageous to the City because it provides an opportunity for the City to obtain lower pricing through volume purchasing.
- C. At such time when the overall total or individual limit by vendor exceeds the amounts authorized in this resolution, or in cases involving unanticipated purchases of IT hardware, software or services, individual Council authorization will be requested.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. The cooperative purchasing agreements listed in Exhibit A are approved for purchase of information technology related goods and services citywide upon City Council adoption of the FY 2011/12 proposed budget.
- Section 2. The City Manager, or the City Manager's designee, is authorized to execute the necessary purchases under the cooperative purchasing agreements from the vendors in the amounts specified in Exhibit A, provided sufficient funds are available in the budget adopted for the applicable fiscal year. The total amount of purchases utilizing the cooperative purchasing agreements is not to exceed \$6,008,000 for Fiscal Year 2011/12.
- Section 3. Exhibit A is incorporated and part of this Resolution.

Table of Contents:

Exhibit A: Cooperative IT Purchases

Resolution 2011-384

June 21, 2011

1

Adopted by the City of Sacramento City Council on June 21, 2011 by the following vote:

Ayes: Councilmembers Ashby, Cohn, D Fong, R Fong, McCarty, Pannell, Schenirer, Sheedy, and Mayor Johnson.

Noes: None.

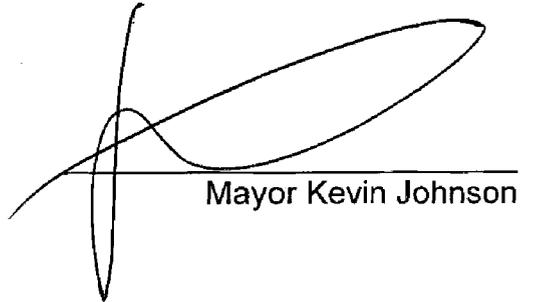
Abstain: None.

Absent: None.

Attest:



Shirley Concolino, City Clerk



Mayor Kevin Johnson

Exhibit A

Cooperative IT Purchases

Vendor Name	FY2011/12 Not to Exceed Amount	Cooperative Purchase Agreement	Description
AT&T	\$1,300,000	CALNET II	Telephone billing, data lines and signal lines, telecommunication/ network hardware, software purchase, and maintenance.
AT&T Mobility	\$350,000	Western States Contracting Alliance (WSCA) Contract 7-06-70-01	Cellular phone service.
Cisco Systems (authorized resellers: AT&T Datacomm, BEAR Data, Network Integration, Quest Media & Supplies, Western Blue, Metronome, CDW, IBM, AMS.NET, NEC Unified Solutions, Nexus IS, MTM Technology, Evolve Technology Group, Insight Public Sector, Verizon Business Network)	\$800,000	Western States Contracting Alliance (WSCA) Contract AR-233 (CA Participating Addendum 7-08-70-13) County of Riverside Contract Award RIVCO-20420-002-004 County of Sacramento Contracts WA00023041, WA00023873 County of Merced Fast Open Contracts Utilization Services (FOCUS) Contract 2009177 CalSAVE (Sponsored by the Monterey County Office of Education) (IFB#005B)	Telecommunication/network hardware, software, maintenance and services.
COMPUCOM	\$200,000	County of Riverside (ITARC054) Enterprise Agreement 01E69633, State of California Software Licensing Program (SLP)	Microsoft software/maintenance purchases.
Dell Computer	\$444,000	Western States Contracting Alliance (WSCA) Contract B27160	Routine IT purchases (hardware equipment that includes personal computers, laptops, and related accessories).
DLT Solutions	\$75,000	U.S. General Services Administration (GSA) Contract GS-35F-4543G	Autodesk Software.

Vendor Name	FY2011/12 Not to Exceed Amount	Cooperative Purchase Agreement	Description
EMC (and authorized resellers Kovarus, Northrop Grumman, Verizon Select Services)	\$550,000	WSCA/NASPO #B27161 State of California Strategic Sourcing Contract (#1S-05-70-10)	EMC Hardware, Software and Maintenance.
Hewlett Packard (and authorized resellers Allied Network Solutions, CDWG, PC Focus, Raymar Technology)	\$416,000	Western States Contracting Alliance (WSCA) Contract B27164	Routine IT purchases (hardware equipment that includes printers, servers, personal computers, and monitors).
Howard Technology Solutions	\$85,000	Western States Contracting Alliance (WSCA) Contract B27165	Routine IT purchases (Computer laptops and related accessories and supplies).
IBM	\$85,000	Western States Contracting Alliance (WSCA) Contract B27166	Routine IT purchases (hardware equipment that includes servers, mainframes, and backup systems).
Lenovo	\$168,000	Western States Contracting Alliance (WSCA) Contract B27168	Routine IT purchases (computer laptops and related accessories and supplies). Lenovo is the authorized reseller of IBM computer laptops.
Motorola	\$300,000	Western States Contracting Alliance (WSCA) Contract 02702	Radios, communication equipment and supplies to support public safety.
Motorola	\$35,000	San Diego 2009-10 RCS	Radio equipment parts and spares.
Sprint Nextel Corporation	\$400,000	Western States Contracting Alliance (WSCA) Contract 7-10-70-15	Cellular phone service.
Verizon Wireless	\$800,000	Western States Contracting Alliance (WSCA) Contract 7-10-70-16	Cellular phone service.
Total FY 2011/12	\$6,008,000		