



## City of Sacramento City Council

915 I Street, Sacramento, CA, 95814  
[www.CityofSacramento.org](http://www.CityofSacramento.org)

**Meeting Date:** 6/26/2012

**Report Type:** Consent

**Title: Purchase: Maintenance and Technical Support Services for Computer-Related Software and Hardware Equipment for Fiscal Year (FY) 2012/13**

**Report ID:** 2012-00426

**Location:** Citywide

**Recommendation:** Pass a Motion authorizing the City Manager to renew the annual software license and maintenance/technical support service agreements with County of Sacramento, EMC, ESRI, Inc., Oracle America, The Active Network and Versaterm for a total amount not to exceed \$2,562,000 during Fiscal Year (FY) 2012/13.

**Contact:** Ignacio Estevez, Program Manager, (916) 808-7349; Gary S. Cook, Chief Information Officer, (916) 808-8600, Information Technology Department

**Presenter:** None

**Department:** Information Technology

**Division:** Technology Administration

**Dept ID:** 07001011

### **Attachments:**

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- 1-Description/Analysis
- 2-Background
- 3-Exhibit A-Maintenance Vendor List

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### **City Attorney Review**

Approved as to Form  
Janeth D. San Pedro  
6/18/2012 3:56:20 PM

### **City Treasurer Review**

Reviewed for Impact on Cash and Debt  
Russell Fehr  
6/11/2012 9:30:17 AM

### **Approvals/Acknowledgements**

Department Director or Designee: Gary Cook - 6/14/2012 12:58:22 PM



## Description/Analysis

**Issue:** In May 2012, the Information Technology (IT) Department conducted its annual review of all citywide computer-related supplies and technical services purchased in FY2011/12. The review shows the City has ongoing agreements which provide for annual renewal of software license and maintenance/technical support services from multiple vendors where the annual expenditures per vendor exceed \$100,000. The vendors listed in Exhibit A have met the City's policy requirements for contracting and are providing ongoing maintenance and technical support services for software and hardware equipment purchases previously approved by City Council.

Staff requests spending authorization to cover the annual renewal of the software license, maintenance and technical services agreements with the vendors listed in Exhibit A. The maintenance agreements provide required support for several of the City's most critical business systems.

**Policy Considerations:** The recommendations in this report are in accordance with the goals, objectives, initiatives and operating principles of the City's Information Technology Department.

**Environmental Considerations:** The report concerns administrative activities that will not have a significant effect on the environment, and does not constitute a "project" as defined by the California Environmental Quality Act (CEQA) [CEQA Guidelines Sections 15061(b)(3);15378(b)(2)].

**Sustainability:** Under Phase 1 of the City of Sacramento's Climate Action Plan, all applicable "Green" technology initiatives will be considered prior to the purchase of IT equipment hardware and software.

**Commission/Committee Action:** Not applicable.

**Rationale for Recommendation:** This report is prepared to ensure that City Council is aware of the overall levels of IT purchases citywide for FY2012/13, and that we are in compliance with the Council's directive that all purchases from a single company that exceed \$100,000 cumulatively be reviewed and approved. The request for spending authorization is presented in an annual consolidated fashion rather than as multiple reports throughout the year requesting Council approval for the routine payment of ongoing maintenance and support services for software and hardware currently being used city-wide. This increases staff efficiency in processing and administering payments.

**Financial Considerations:** The total amount requested with this report will not exceed \$2,562,000. This amount is higher than the authorized amount for FY2011/12 due to the annual software maintenance increase and the addition of the Citywide Content Management (CCM) system maintenance. Staff has spent considerable time negotiating with all vendors to minimize or, where possible, eliminate these annual increases. At such time that the overall total or individual limit by company exceeds the amounts in this resolution, or in cases involving unanticipated purchases of IT hardware, software or services, separate Council authorization will be requested. Funding for the purchase authorization requested for the renewal of ongoing license and maintenance/support services are included in the various departmental operating and CIP budgets.

**Emerging Small Business Development (ESBD):** All efforts will be made to encourage and utilize certified ESBE vendors when possible.



## Background

1. This report has been prepared to ensure that City Council is aware of the overall levels of IT purchases citywide and that we are in compliance with the Council's directive that all purchases from a single company exceeding \$100,000 cumulatively be reviewed and approved.
  
2. The City has previously entered into agreements with the vendors listed in Exhibit A to provide for annual license, maintenance, and/or technical support services for software and hardware equipment currently used city-wide. In addition to the vendors listed in Exhibit A, the City Council has previously authorized the following maintenance service agreements that have gone through the City's competitive selection processes where annual expenditures exceed \$100,000:
  - a. Motorola - radio equipment maintenance services with an annual expenditure of \$450,000 through June 30, 2012 (Reso No. 2007-888). The City Manager authorized Supplemental Agreement 2007-309-1 in the amount of \$160,000 to extend the maintenance contract through December 31, 2012 in order for the City's competitive selection process to be completed.
  
  - b. Integrity Data and Fiber – telecommunication cabling and wiring services with an annual expenditure of \$250,000 through October 25, 2016(Reso No. 2011-602 and 2011-1248).
  
3. Staff Review: For the past several years, the City Council has approved and authorized the purchase of on-going computer related supplies (including hardware and software maintenance) and technical services in a consolidated approval format. Below is a summary of the previously approved IT purchases for ongoing hardware and software maintenance, and technical support services:
  - a. Fiscal year 2005/06: An amount not to exceed \$1,175,000. (Reso 2005-673).
  - b. Fiscal Year 2006/07: An amount not to exceed \$2,480,000. (Reso 2006-519).
  - c. Fiscal Year 2007/08: An amount not to exceed \$2,175,000. (Reso 2007-451).
  - d. Fiscal Year 2008/09: An amount not to exceed \$3,163,000. (Reso 2007-435).
  - e. Fiscal Year 2009/10: An amount not to exceed \$1,785,000. (Reso 2009-418).
  - f. Fiscal Year 2010/11: An amount not to exceed \$2,285,000. (Reso 2010-261).
  - g. Fiscal Year 2011/12: An amount not to exceed \$2,426,500. (Reso 2011-382).

During the third quarter of each fiscal year, staff reviews IT purchases, comparing the level of those purchases to budgets in the new fiscal year preparing a report similar to this for Council review and approval. In certain situations where the overall total or individual limit by the vendor exceeds the amounts listed in the attached resolution, or in cases involving unanticipated purchases of IT hardware, software and/or services, individual Council report requests will be prepared for Council's approval.

**IT License, Maintenance and/or Support Services**

Vendor Name	FY 2011/12 Amount	Description
<b>County of Sacramento</b>	\$1,192,000	<p>Maintenance and access to County of Sacramento information database systems that include support to law enforcement (CJIS, JIMS) (\$360,000) – City Agreement 2006-0784.</p> <p>800 MHz radio system user fees for the Sacramento Regional Radio Communication System (SRRCS) (\$800,000) – City Agreement 93-136.</p> <p>Web Geographic Information Systems and other IT systems (\$12,000) – City Agreement 2006-0124.</p> <p>County Property Database System (\$20,000).</p>
<b>EMC</b> (and all authorized resellers include Allied Network Solutions, Inc. (ANS), CDW-G, HF Tech Services, Inc., HSB Solutions, Inc., INX LLC, Kovarus, Network Management Corporation, Nexus, NWN, Quest Media and Supplies, SAIC	\$100,000	Citywide Content Management System (CCM) Software Maintenance
<b>ESRI Inc.</b>	\$170,000	License/maintenance for GIS software used by the City. City Agreement 2005-0949.
<b>Oracle America</b>	\$640,000	<p>Software maintenance and technical services that supports the City's Finance and Human Resources Systems (also known as eCAPS) (\$391,450.85)- City Agreement 2006-1178.</p> <p>Software maintenance and technical services that supports the City's Database Systems (\$185,968.78) – Reso-2003-331.</p>
<b>The Active Network</b>	\$60,000	Cashiering and Class Registration Software License and Maintenance - City Manager Agreement 2005-0453-1 and 2005-0453-A1.
<b>Versaterm</b>	\$400,000	Annual maintenance and support services for the CAD and RMS database system used by the Police Department - City Manager Agreement 2002-189.
<b>Total FY 2011/12</b>	<b>\$2,562,000</b>	