



City of Sacramento City Council

915 I Street, Sacramento, CA, 95814
www.CityofSacramento.org

Meeting Date: 7/19/2012

Report Type: Consent

Title: Contracts: Citywide Plumbing Supplies

Report ID: 2012-00452

Location: Citywide

Recommendation: Pass a Motion: 1) awarding three year contracts with the terms of the contracts ending on June 30, 2015 for the purchase of plumbing supplies to: a) Ferguson, Inc. in an amount not to exceed \$3,358,422; b) Pace Hardware, Inc. in an amount not to exceed \$1,045,819; c) Windustrial in an amount not to exceed \$141,078; and d) HD Supply in an amount not to exceed \$82,116 and 2) authorizing the City Manager or the City Manager's designee to execute the contracts specified above.

Contact: Sonny Eboigbe, Procurement Analyst, (916) 808-7432; Craig Lymus, Procurement Manager, (916) 808-5524

Presenter: None

Department: General Services Dept

Division: Procurement Services Admin

Dept ID: 13001061

Attachments:

1-Description/Analysis

2-Attachment 1 Bid Results

City Attorney Review

Approved as to Form
 Lan Wang
 7/5/2012 3:49:18 PM

City Treasurer Review

Reviewed for Impact on Cash and Debt
 Janelle Gray
 7/2/2012 10:10:24 AM

Approvals/Acknowledgements

Department Director or Designee: Peter Jensen - 7/3/2012 4:26:26 PM

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Description/Analysis

Issue: The City has an ongoing need for plumbing supplies used by various departments including General Services, Utilities, Parks and Recreation, and Convention, Culture, and Leisure for capital improvement projects (CIP), and maintenance and repair of City facilities and equipment.

Policy Considerations: The recommendations in this report are in accordance with the provisions of City Code Chapter 3.56 and Resolution No. 2010-346 prohibiting the City from entering into any contract to purchase goods or services from any business or entity headquartered in Arizona.

Economic Impacts: None.

Environmental Considerations:

California Environmental Quality Act (CEQA): The recommendations in this report involve the purchase of City supplies and are not considered to be a “project” in accordance with Section 15378 (b)(2) of the CEQA guidelines. Therefore, as determined by the City’s Environmental Services Planning Manager, no environmental review is necessary.

Sustainability: The vendors recommended in this report offer water conserving plumbing supplies when possible and, as such, the recommendations in this report are compliant with the City’s Sustainability Master Plan goal to conserve water.

Commission/Committee Action: None

Rationale for Recommendation: The City has an ongoing need for plumbing supplies used by various departments including General Services, Utilities, Parks and Recreation, and Convention, Culture, and Leisure for CIPs, and maintenance and repair of City facilities and equipment.

On May 11, 2012, Procurement Services, in accordance with City Code Chapter 3.56, issued Invitation for Bid No. B12131061012 for the purchase of plumbing supplies. Four bids were received and all bidders were determined to be responsive and responsible. Bidders are recommended for award based on lowest responsible and responsive pricing by each complete bid category. Ferguson, Inc. was the lowest responsible and responsive bidder for categories 1,3,5,7,8,9,11,12,13,15,17. Pace Hardware, Inc. was the lowest responsible and responsive bidder for categories 2,4,6,10,14,16,20,21. Windustrial was the lowest responsible and responsive bidder for category 18. HD Supply was the lowest responsible and responsive bidder for category 19. The bid results are provided in Attachment 1.

Financial Considerations: Funding for the recommended contracts will be provided by the budgets of the departments or CIPs that utilize the contracts. Annual price increases are capped at a maximum of four percent after the first year. Sufficient funding is available in the FY2012/13 operating and capital improvement project budgets for the purchase of plumbing supplies through June 30, 2013. Purchases after June 30, 2013, are subject to funding availability in the adopted budgets of the applicable fiscal year.

Emerging Small Business Development (ESBD): None of the recommended vendors are certified as emerging/small business enterprises.

Bid Results – Bid No. B12131061012

Category*	Ferguson, Inc.	Pace Hardware, Inc.	Windustrial	HD Supply
Brass valves	231,052.42	233,666.60	46,577.69**	248,934.50
Pipe clamps	13,507.59	9,958.25	no bid	12,372.00
Saddles	13,869.58	16,168.97	no bid	18,707.56
Tapping sleeves	13,369.89	11,983.52	no bid	14,113.42
Flex couplings	51,369.30	52,605.71	no bid	69,162.23
Leak clamps	4,258.32	3,173.88	no bid	3,431.19
Brass coupling adapters	169,489.35	178,813.28	no bid	196,811.30
Gate valves	246,508.30	257,499.87	no bid	272,235.15
Pipe	51,867.61	52,656.35	64,688.57	64,236.89
Repair bands	208,301.22	176,544.50	no bid	186,281.90
Brass meter valves	23,290.70	29,327.66	no bid	30,760.63
Meter boxes and lids	174,844.26	180,803.96	224,047.21	192,786.86
Meter adapters	51,098.28	56,508.95	no bid	63,955.12
Flange coupling adapters	no bid	584.44	no bid	636.74
Mega lugs	21,812.91	24,526.11	no bid	32,118.34
Red head adapters	no bid	10,139.28	no bid	10,906.99
Fitting reducers adaptor	84,271.28	90,654.39	no bid	98,633.06
Sewer parts	57,317.54	49,409.19	47,025.69	61,852.15
Misc. plumbing supplies	no bid	30,714.14	29,078.69	27,371.52
Irrigation fittings and controllers	no bid	74,202.90	13,503.72**	15,127.89**
Water closets/heaters/pumps	65,083.90	62,019.56	64,582.68	12,812.77**
Bid total	1,481,312.45	1,601,961.51	489,504.25	1,633,248.21
Recommended contract award amount	3,358,422 <i>(3 year total)</i>	1,045,819 <i>(3 year total)</i>	141,078 <i>(3 year total)</i>	82,116 <i>(3 year total)</i>

*Note: Category awards are noted in bold, italics. Awards were made to contractors that provided complete and best pricing on each item per category. Contractors who appear to be the low bidder based on the data above may have been determined to be non-responsive for failure to respond to each category line item.

**Note: non-responsive.

In summary, Ferguson, Inc. was the lowest responsible and responsive bidder for categories 1, 3, 5, 7,8,9,11,12,13,15,17. Pace Hardware, Inc. was the lowest responsible and responsive bidder for categories 2,4,6,10,14,16,20,21. Windustrial was the lowest responsible and responsive bidder for category 18. HD Supply was the lowest responsible and responsive bidder for category 19.



Item 08: Title: Contracts: Citywide Plumbing Supplies

Because of Technical difficulties we are unable to publish the following report attachments to the City's website.

3-Contract 1-Ferguson, Inc.

4-Contract 2-PACE Hardware, Inc.

5-Contract-3 Windustrial

6-Contract-4 HD Supply

If you wish to review the documents, please contact the Office of the City Clerk at (916) 808-7200 until we are able to remedy the issue.