

**Meeting Date:** 6/18/2013

**Report Type:** Consent

**Report ID:** 2013-00500

**Title: Contract: Purchase of Duty and Turnout Boots**

**Location:** Citywide

**Issue:** The Fire Department is required to provide firefighters with personal protective equipment (PPE) which includes the appropriate protective footwear. Appropriate footwear is critical in protecting firefighters from injury as firefighters wear these boots to perform their normal duties.

**Recommendation:** Pass a Motion 1) awarding a contract through June 30, 2014, to Municipal Emergency Services (MES) for the purchase of Pro Warrington 3003 Leather Duty Boot and Pro Warrington 9012 Leather Structure Boot in a total amount not to exceed \$116,100; 2) awarding a contract through June 30, 2014 to Allstar Fire Equipment for the purchase of Haix Fire Hunter Xtreme Leather Turnout Boot in a total amount not to exceed \$61,850; and 3) awarding a contract through June 30, 2014 to Cascade Fire Equipment for the purchase of Haix XR1 Leather Duty Boot in a total amount not to exceed \$53,980.

**Contact:** Niko King, Assistant Chief, (916) 808-1610, Fire Department

**Presenter:** None

**Department:** Fire

**Division:** Fire Suppression

**Dept ID:** 12001221

**Attachments:**

1-Description/Analysis

2-Background

3-Bid Results

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**City Attorney Review**

Approved as to Form  
Lan Wang  
6/10/2013 11:29:43 AM

**City Treasurer Review**

Reviewed for Impact on Cash and Debt  
Russell Fehr  
5/29/2013 1:59:53 PM

**Approvals/Acknowledgements**

Department Director or Designee: Ray Jones - 6/5/2013 4:27:18 PM

## Description/Analysis

**Issue Detail:** Firefighters wear duty boots to perform day-to-day activities from inspecting fire equipment to administering medical aid and firefighters wear turnout boots for fighting structure fires. Both duty and turnout boots have a protective toe and puncture resistant soles, but turnout boots are also made out of the same material as the specialized protective garments firefighters wear to fight fire (turnout coats and pants).

An initial order of boots will be used to outfit current firefighters in need of replacement of damaged and/or worn footwear. Thereafter, orders for additional sets of boots will be placed to replace damaged gear, and to provide the necessary footwear to new hires as required over the term of the contract.

**Policy Considerations:** This recommendation is consistent with City requirements for competitive bidding as detailed in Sacramento City Code 3.56.

**Economic Impacts:** None.

**Environmental Considerations:** Ongoing administrative maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public construction project, do not constitute a "project" and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 15061(b)(3), 15378(b)(2).

**Sustainability:** There are no sustainability considerations applicable to awarding the contract for the purchase of duty and turnout boots.

**Commission/Committee Action:** None.

**Rationale for Recommendation:** In May 2013, an Invitation for Bid (B13121221013) for the purchase of four different types of boots for firefighters, two duty boots and two turnout boots, was issued and advertised for a period of two weeks. In addition, the Invitation for Bid was sent to vendors by the Fire Department, including to a Sacramento certified small business vendor. Vendors were allowed to bid on any/or all of the boots listed which their company can supply. Six vendors submitted bids. The bids were evaluated and it was determined that Municipal Emergency Services (MES), Allstar Fire Equipment, and Cascade Fire Equipment as the lowest responsible and responsive bidders. Staff recommends contracts awarded to MES, Allstar Fire Equipment, and Cascade Fire Equipment.

**Financial Considerations:** Sufficient funding has been budgeted for FY2013/14 for this contract in the Fire Department's operating budget.

Staff recommends that City Council award a contract through June 30, 2014, to MES in a total amount not to exceed of \$116,100, Allstar Fire Equipment in a total amount not to exceed of \$61,850, and Cascade Fire Equipment in a total amount not to exceed of \$53,980

**Emerging Small Business Development (ESBD):** MES, Allstar Fire Equipment, and Cascade Fire Equipment are not certified as an Emerging/Small Business Enterprise (ESBE).

## Background

In May 2013, the Fire Department issued and advertised Bid No. B13121221013 for the purchase of four different types of duty and turnout boots for firefighters, two duty boots and two turnout boots. Vendors were allowed to bid on any/or all of the boots listed which their company can supply. A total of six bids were received for the purchase of these boots.

The City received bids from Municipal Emergency Services, Inc. ("MES"); West-Mark Fire Apparatus; AllStar Fire Equipment, Inc.; L.N. Curtis and sons; Mallory Safety & Supply, LLC and Cascade Fire Equipment.

For each boot, the vendors submitted as follows:

- For the Pro Warrington 3003 Leather Duty Boots
  - MES submitted a bid for this boot.
  - L.N. Curtis and sons submitted a bid for this boot.
  - MES is considered to be the lowest responsible and responsive bidder for the purchase of the Pro Warrington 3003 Leather Duty Boots.
  
- For the Pro Warrington 5007 Leather Turnout Boots
  - MES submitted an equivalent (Pro Warrington 9012 Leather Structure boot) for this boot. This equivalent boot was approved by the Fire Department's Operations' Assistant Chief prior to bid submittal and bid due date.
  - West-Mark Fire Apparatus and Mallory Safety & Supply both submitted the FireDex FDXL100 as an equivalent to this boot. Both vendors did not get approved by the Fire Department's Operations' Assistant Chief for this equivalent prior to bid submittal and bid due date. So, both bids are considered non-responsive.
  - L.N. Curtis and sons submitted a bid for this boot.
  - MES is considered to be the lowest responsible and responsive bidder for the purchase of the Pro Warrington 9012 Leather Structure Boots (as an equivalent).
  
- For the Haix XR1 Leather Duty Boots
  - Allstar Fire Equipment submitted a bid for this boot.
  - Cascade Fire Equipment submitted a bid for this boot.
  - Cascade Fire Equipment is considered to be the lowest responsible and responsive bidder for the purchase of the Haix XR1 Leather Duty Boots.

- For the Haix Fire Hunter Xtreme Leather Turnout Boots
  - Allstar Fire Equipment submitted a bid for this boot.
  - Cascade Fire Equipment submitted a bid for this boot.
  - Allstar Fire Equipment is considered to be the lowest responsible and responsive bidder for the purchase of the Haix Fire Hunter Xtreme Leather Turnout Boots.

Based on these bids received and bid results, staff recommends awarding a contract through June 30, 2014 to MES for the purchase of Pro Warrington 3003 Leather Duty Boot and Pro Warrington 9012 Leather Structure Boot in a total amount not to exceed of \$116,100; awarding a contract through June 30, 2014 to Allstar Fire Equipment for the purchase of Haix Fire Hunter Xtreme Leather Turnout Boot in a total amount not to exceed of \$61,850; and awarding a contract through June 30, 2014 to Cascade Fire Equipment for the purchase of Haix XR1 Leather Duty Boot in a total amount not to exceed of \$53,980.

## BID RESULTS

### BID NO. B13121221013 – Purchase of Duty and Turnout Boots

	<b>Pro Warrington 3003 Leather Duty Boot</b>	<b>Pro Warrington 5007 Leather Turnout Boot</b>	<b>Haix XR1 Leather Duty Boot</b>	<b>Haix Fire Hunter Xtreme Leather Turnout Boot</b>	<b>Sales Tax (8.50%)</b>	<b>Actual Bid Total</b>	<b>Possible Bid Preferences and Discounts<sup>1</sup></b>	<b>Bid Evaluation Total</b>
Municipal Emergency Services, Inc. <sup>3</sup>	\$48,000.00	\$59,000.00	N/A	N/A	\$9,095.00	\$116,095.00	<\$0>	<b>\$116,095.00</b>
West-Mark Fire Apparatus <sup>2</sup>	N/A	\$45,200.00	N/A	N/A	\$3,842.00	\$49,042.00	<\$0>	<b>\$49,042.00</b>
Allstar Fire Equipment, Inc.	N/A	N/A	\$51,250.00	\$57,000.00	\$9,201.25	\$117,451.25	<\$0>	<b>\$117,451.25</b>
L.N. Curtis and sons	\$48,487.50	\$63,280.00	N/A	N/A	\$9,500.24	\$121,267.74	<\$0>	<b>\$121,267.74</b>
Mallory Safety & Supply, LLC <sup>2</sup>	N/A	\$47,620.00	N/A	N/A	\$4,047.70	\$51,667.70	<\$0>	<b>\$51,667.70</b>
Cascade Fire Equipment	N/A	N/A	\$49,750.00	\$61,600.00	\$9,464.75	\$120,814.75	<\$0>	<b>\$120,814.75</b>

<sup>1</sup>Possible Bid Preferences and Discounts includes only Small Business Preference, City Sales tax Preference and Prompt Payment Discounts

<sup>2</sup>West-Mark Fire Apparatus and Mallory Safety & Supply, LLC both submitted the FireDex FDXL 100 as an equivalent for the Pro Warrington 5007 Leather Turnout Boots. Both bids submitted are considered non-responsive because both West-Mark Fire Apparatus and Mallory Safety & Supply, LLC did not get approved by the Fire Department's Operations' Assistant Chief for this equivalent prior to bid submittal and bid due date.

<sup>3</sup>Municipal Emergency Services, Inc. submitted the Pro Warrington 9012 Leather Structure Boot as an equivalent to the Pro Warrington 5007 Leather Turnout Boots. This equivalent was approved by the Fire Department's Operations' Assistant Chief prior to bid submittal and bid due date.

**Recommend Award of Contract To:**

Municipal Emergency Services, Inc.  
4343 Viewridge Ave, Suite A  
San Diego, CA 92123  
Contact: Bill Black  
(858) 715-4639

**Total Amount of Award: \$116,100.00**  
**Total Bid Amount: \$116,095.00**

Allstar Fire Equipment, Inc.  
2552 Barrington Court  
Hayward, CA 94545  
Contact: Lee Fishel  
(510) 887-6295

**Total Amount of Award: \$61,850.00**  
**Total Bid Amount: \$117,451.25**

Cascade Fire Equipment  
P.O. Box 4248  
Medford, OR 97501  
Contact: Jeff Lloyd  
(800) 654-7049

**Total Amount of Award: \$53,980.00**  
**Total Bid Amount: \$120,814.75**