

**Meeting Date: 6/18/2013**

**Report Type:** Consent

**Report ID:** 2013-00506

**Title: Contract: Purchase of Wildland Fire Fighter Protective Clothing**

**Location:** Citywide

**Issue:** The Fire Department is required to provide firefighters with personal protective equipment (PPE) which includes the appropriate protective wildland gear.

**Recommendation:** Pass a Motion awarding a contract through June 30, 2016, to Cascade Fire Equipment for the purchase of wildland fire fighter protective clothing in a total amount not-to-exceed \$211,910.

**Contact:** Niko King, Assistant Chief, (916) 808-1610, Fire Department

**Presenter:** None

**Department:** Fire

**Division:** Fire Suppression

**Dept ID:** 12001221

**Attachments:**

1-Description/Analysis

2-Background

3-Bid Results

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**City Attorney Review**

Approved as to Form

Lan Wang

6/10/2013 11:32:12 AM

**City Treasurer Review**

Reviewed for Impact on Cash and Debt

Russell Fehr

5/30/2013 11:35:53 AM

**Approvals/Acknowledgements**

Department Director or Designee: Ray Jones - 6/5/2013 4:26:31 PM

## Description/Analysis

**Issue Detail:** Wildland firefighter protective clothing is critical in protecting firefighters from injury when firefighters wear the gear responding to grass fires, salvage operations, and special technical rescues.

**Policy Considerations:** This recommendation is consistent with City requirements for competitive bidding as detailed in Sacramento City Code 3.56.

**Economic Impacts:** None.

**Environmental Considerations:** Ongoing administrative maintenance activities, such as purchases of supplies, equipment or materials which are not made for purposes of a public construction project, do not constitute a “project” and are exempt from the California Environmental Quality Act (CEQA). CEQA Guidelines, Sections 15061(b)(3), 15378(b)(2).

**Sustainability:** There are no sustainability considerations applicable to awarding the contract for the purchase of wildland firefighter protective clothing.

**Commission/Committee Action:** None.

**Rationale for Recommendation:** In May 2013, an Invitation for Bid (B13121221012) for the purchase of wildland firefighter protective clothing was issued and advertised for a period of two weeks. In addition, the Invitation for Bid was sent to vendors by the Fire Department, including to a Sacramento certified small business vendor. Three vendors submitted bids. The bids were evaluated and it was determined Cascade Fire Equipment was the lowest responsible and responsive bidder. Details of the bid specifications are located in the Background. Staff recommends the contract be awarded to Cascade Fire Equipment.

**Financial Considerations:** Sufficient funding has been budgeted for this contract in the Fire Department’s FY2013/14 operating budget. Staff recommends that City Council award a contract through June 30, 2016 to Cascade Fire Equipment in a total amount not-to-exceed of \$211,910. Budgeting for the contract in future years will be based on the approval by Council of each fiscal year’s budget.

**Emerging Small Business Development (ESBD):** Cascade Fire Equipment is not certified as an emerging/small business enterprise (ESBE).

## Background

In May 2013, the Fire Department issued and advertised Bid No. B13121221012 for the purchase of Wildland Fire Fighter Protective Clothing. A total of three bids were received for the purchase of wildland gear. The bids were from Cascade Fire Equipment, L.N. Curtis and Sons, and Western Fire Supply. As a part of the bid, bidders were to provide samples of their wildland coat and pant to the Fire Department prior to the bid due date. The three bidders all submitted samples to meet this deadline.

During review of the samples, it was determined that the bid from the following lowest bidder is considered non-responsive:

- 1) Western Fire Supply was determined non-responsive because the samples provided by the vendor did not meet technical specifications listed in the Invitation for Bid ("IFB"). The Wildland Fire Fighter Protective Clothing did not meet the following specifications:
  - a. Wildland Coat Specifications:
    - i. The outer shell material was made out of 6oz Nomex IIIA instead of the 7 oz/square yard of fabric of Advance as mentioned in the IFB.
    - ii. The sample coat only had one radio pocket rather than two radio pockets on both sides of the coat as it is required from the IFB
    - iii. The sample coat did not include the two pieces of either 2" or 3" yellow Triple Trim sewn around the radio pocket.
    - iv. The sample coat did not include three 3" in height yellow "SFD" Scotchlite letters affixed to the back of the coat.
  - b. Wildland Pant Specifications:
    - i. The outer shell material was made out of 6oz Nomex IIIA instead of the 7 oz/square yard of fabric of Advance as mentioned in the IFB.
    - ii. The sample pant did not include the zippers that need to be sewn to the bottom of the pant leg to facilitate a wider hem opening.
    - iii. The sample pant did not include the knee pads that need to be extra long quilted nomex and a minimum length of 18".
    - iv. The sample pant did not include the two pieces of either 2" or 3" yellow Triple Trim sewn to the bottom hem of each pant leg.

Western Fire Supply is a certified small business enterprise that submitted a bid but did not provide a sample wildland coat and pant that met the Wildland Fire Fighter Protective Clothing specifications outlined in Bid No. B13121221012.

As such, Cascade Fire Equipment was determined as the lowest responsible and responsive bidder on Bid No. B13121221012 for the purchase of Wildland Fire Fighter Protective Clothing. Therefore, staff recommends an award be made under Bid No. B13121221012 to the lowest responsible and responsive bidder, Cascade Fire Equipment, for a contract through June 30, 2016 for the purchase of Wildland Fire Fighter Protective Clothing in a total amount not to exceed of \$211,910.

## BID RESULTS

### BID NO. 13121221012– Purchase of Wildland Fire Fighter Protective Clothing

	Wildland Coats	Wildland Pants	Sub-Total	Sales Tax (8.50%)	Actual Total	5% E/SBE Preference	Prompt Payment Discount	1% City Sales Tax Deduction	Bid Evaluation Total
Cascade Fire Equipment (Bid Winner)	\$97,650.00	\$97,650.00	\$195,300.00	\$16,600.50	\$211,900.50	<\$0>	<\$0>	<\$0>	<b>\$211,900.50</b>
Western Fire Supply <sup>1</sup>	\$91,822.50	\$95,040.00	\$186,862.50	\$15,883.31	\$202,745.81	<\$9,343.12>	<\$0>	<\$0>	<b>\$193,402.69</b>
L.N. Curtis and Sons	\$105,120.00	\$106,290.00	\$211,410.00	\$17,969.85	\$229,379.85	<\$0>	<\$0>	<\$0>	<b>\$229,379.85</b>

<sup>1</sup>Western Fire Supply was considered non-responsive because their sample wildland coat and pant did not meet the specifications listed in the bid.

#### Recommend Award of Contract To:

Cascade Fire Equipment  
P.O. Box 4248  
Medford, OR 97501  
Contact: Jeff Lloyd  
(800) 654-7049

**Total Amount of Award: \$211,910.00**

**Total Bid Amount: \$211,900.50**