

Meeting Date: 12/17/2013

Report Type: Consent

Report ID: 2013-00918

Title: Cooperative Purchase Agreement: Portable Radio Equipment

Location: Citywide

Issue: The Sacramento Police Department (SPD), Communications Division, has a need to purchase 214 portable radio devices for use by police officers and other department personnel.

Recommendation: Pass a Motion 1) approving the purchase of Motorola brand APX6000 Model II portable radio equipment, parts and software through a cooperative agreement (MA00031180) between the County of Sacramento and Motorola Solutions, Inc., in an amount not to exceed \$735,000; and 2) authorizing the City Manager, or the City Manager's designee, to execute the purchases specified above.

Contact: Mike McCarthy, Police Captain, Communications Division, (916) 277-1750, Police Department

Presenter: None

Department: Police

Division: Communications

Dept ID: 11001321

Attachments:

1-Description/Analysis

City Attorney Review

Approved as to Form
Michael Fry
12/5/2013 10:01:04 AM

City Treasurer Review

Reviewed for Impact on Cash and Debt
Russell Fehr
11/26/2013 11:36:56 AM

Approvals/Acknowledgements

Department Director or Designee: Sam Somers - 12/2/2013 3:34:43 PM

Description/Analysis

Issue: The City of Sacramento participates with a number of public safety and local government partners in the Sacramento Regional Radio Communication System (SRRCS) and, on behalf of its member departments, maintains a licensing agreement with SRRCS. The Sacramento Police Department (SPD) has a large inventory of portable radios for use by police officers. Many of these radios need to be replaced since they are more than 18 years of age, are approaching the end of their useful life and are no longer supported by the manufacturer with replacement parts. Some of the SPD's newer radios, eight to ten years of age, are now in need of software updates.

After exhaustive analysis, the SRRCS has recommended the Motorola brand radio as the preferred device since it will maximize interoperable communications and functionality. Further, the City's own Telecommunications Engineer recommends purchase from this same line of radios due to functionality, maintenance service and overall cost.

Typically radio replacement was accomplished via cooperative agreements with either Los Angeles County or San Diego County which provided a discount of 20 percent off list pricing. However, for purchases made before December 31, 2013, the SRRCS (County of Sacramento as lead agency) negotiated a 40 percent discount on radios and a 31 percent discount on parts and accessories. Further, the City negotiated an additional incentive of one free software upgrade for every radio purchased. With the additional incentive, each radio purchase includes an additional savings of approximately \$943 per radio, plus one free \$1,500 software upgrade per radio. This equals a purchase price savings of \$201,802, and a free software incentive value of \$321,000, for a total savings of \$522,802.

In an ongoing effort to maximize cost savings and staff resources, this purchase presents significant savings

Policy Considerations: The recommendations in this report are in accordance with the provisions of City Code Section 3.56.240 which allows the purchase of supplies through the use of cooperative purchase agreements.

Economic Impact: Not applicable.

Environmental Considerations:

California Environmental Quality Act (CEQA): Under the California Environmental Quality Act (CEQA) guidelines Section 15378 (b) (2), this purchase does not constitute a project and is therefore exempt from review.

Sustainability Considerations: Not applicable.

Commission/Committee Action: Not applicable.

Rationale for Recommendation: The SPD has a need to replace its portable radio equipment, which is essential safety equipment utilized by police officers and other members of the Department. The identified brand and model of equipment is approved and recommended by SRRCS and City IT staff. The SRRCS and City have negotiated discounted pricing and incentives in excess of any discounts the City could have achieved on its own or through the use of other cooperative purchase agreements.

Financial Considerations: The purchase of this equipment and software will be accomplished with a combination of grant funds and one-time equipment funding provided by Measure U. The COPS07 Technology Grant (G11005400) will provide \$9,244.54 and the FY13 PD Measure U (I80110100) will provide \$725,719.26, for a total of \$734,963.80.

Emerging Small Business Development (ESBD): Motorola Solutions, Inc. does not qualify as an Emerging or Small Business enterprise.