

Meeting Date: 12/16/2014

Report Type: Consent

Report ID: 2014-00918

Title: Cooperative Purchase Agreement: Replacement Refuse Truck

Location: Citywide

Recommendation: Pass a Resolution 1) authorizing the City Manager or the City Manager's designee to increase the expenditure and revenue budgets in the Department of General Services FY2014/15 operating budget (Fleet Fund, Fund 6501) in the amount of \$353,056; 2) approving the use of a cooperative purchase agreement between the Texas Government Purchasing Cooperative (BuyBoard) and Grande Truck Center (Contract No. 430-13) for the purchase of one Autocar chassis in an amount not to exceed \$170,811; 3) approving the use of a cooperative purchase agreement between the Houston Galveston Area Council (HGAC) and New Way (Contract No. RH08-14) for the purchase of one side loader body in an amount not to exceed \$182,245; and 4) authorizing the City Manager or the City Manager's designee to execute the purchases specified above.

Contact: Iseña Garcia, Program Specialist, (916) 808-1163; Keith Leech, Fleet Manager, (916) 808-5869, Department of General Services

Presenter: None

Department: General Services

Division: Fleet Management

Dept ID: 13001211

Attachments:

- 1-Description/Analysis
- 2-Resolution
- 3-BuyBoard Agreement
- 4-HGAC Agreement

City Attorney Review

Approved as to Form
Kourtney Burdick
12/8/2014 3:27:26 PM

Approvals/Acknowledgements

Department Director or Designee: Reina Schwartz - 11/26/2014 2:57:33 PM

Description/Analysis

Issue Detail: The Department of General Services (DGS), Fleet Management Division, has a customer requirement to purchase one replacement refuse truck for the DGS, Recycling & Solid Waste (RSW) Division. An existing RSW refuse truck (equipment number 11585) has been removed from service due to an accident. The Fleet Management Division has determined that the damage is too extensive to repair and the truck is deemed a total loss.

Policy Considerations: The recommendations in this report are in accordance with City Code Chapter 3.56.

Economic Impacts: None

Environmental Considerations:

California Environmental Quality Act (CEQA): No environmental review is necessary because the recommendations in this report involve the purchase of a vehicle and are not considered to be a project in accordance with Section 15378(b)(2) of the CEQA guidelines.

Sustainability: The recommended purchase is consistent with the Fleet Sustainability Policy adopted by City Council on February 16, 2010 (Resolution No. 2010-083). The vehicle to be purchased utilizes compressed natural gas (CNG), which significantly reduces carbon emissions.

Commission/Committee Action: None

Rationale for Recommendation: The DGS, Fleet Management Division, has a customer requirement to purchase one replacement refuse truck for the DGS, RSW Division. An existing RSW refuse truck (equipment number 11585) has been removed from service due to an accident. The Fleet Management Division has determined that the damage is too extensive to repair and the truck is deemed a total loss. Expenditure authority with a truck chassis vendor and a truck body vendor is required because refuse trucks are typically purchased as separate chassis and bodies. The chassis are purchased from the chassis manufacturer and delivered to the body manufacturer where both units are assembled into a single refuse truck.

After reviewing the available purchase options, Fleet Management has determined that using the BuyBoard cooperative purchase agreement with Grande Truck Center and the HGAC cooperative purchase agreement with New Way represents the most advantageous purchasing strategy. Developing vehicle specifications for a refuse truck requires a great deal of staff time and the RSW Division is in need of an immediate replacement. The recommended cooperative purchase agreements were competitively bid nationally, and BuyBoard and HGAC receive greater discounts from the manufacturers, due to a higher purchase volume, than the City would receive if issuing its own bid.

In an ongoing effort to maximize cost savings and staff resources, many government agencies share contracting efforts through cooperative purchasing. This procurement approach increases pricing competitiveness and lowers operating costs through volume buying. When comparing the administrative costs of procurement, staff considers product research, source selection, specifications, advertising, staff reports, awarding, protest, and administration of the contract. It is

often more cost-effective to eliminate the cost and time spent on these administrative processes and purchase items and services through a cooperative purchasing program.

The City has used both regional and national cooperative purchase agreements to complement its own contracting initiatives. Cooperative purchasing enables City departments to evaluate a broader range of contracting opportunities and to share resources with other jurisdictions. Cooperative purchasing also leverages internal and external resources to maximize cost savings opportunities for the City.

Financial Considerations: The recommended purchases in a total amount not to exceed \$353,056 will be made from the DGS FY2014/15 operating budget (Fleet Fund, Fund 6501) and charged to the DGS multi-year operating project (MYOP) for replacement vehicles and equipment (106013142, Solid Waste Fund, Fund 6007). An adjustment to the DGS operating budget is necessary because the refuse truck is an early replacement due to the accident and is not yet budgeted for replacement. Upon completion of the recommended budget adjustment, sufficient funds will be available in the FY2014/15 DGS operating budget to make the purchase. Sufficient funding exists in the MYOP to support the recommended purchase.

Local Business Enterprise (LBE): Grande Truck Center and New Way are not LBE's. The City's LBE requirements do not apply to the City's use of cooperative purchase agreements that have been created, evaluated, and awarded by other governmental agencies that may or may not have similar local business enterprise programs.

RESOLUTION NO. 2014-

Adopted by the Sacramento City Council

December 16, 2014

COOPERATIVE PURCHASE AGREEMENT: REPLACEMENT REFUSE TRUCK

BACKGROUND

- A. The Department of General Services (DGS), Fleet Management Division has a customer requirement to purchase a replacement refuse truck for the DGS, Recycling & Solid Waste (RSW) Division. An existing refuse truck (equipment number 11585) has been removed from service due to an accident. The Fleet Management Division has determined that the damage is too extensive to repair and the truck is deemed a total loss.
- B. The recommended purchase will be made from the DGS FY2014/15 operating budget (Fleet Fund, Fund 6501), however an adjustment to the DGS operating budget is necessary because the refuse truck is an early replacement due to the accident and is not yet budgeted for replacement. Upon completion of the recommended budget adjustment, sufficient funds will be available in the FY2014/15 DGS operating budget to make the purchase.
- C. In accordance with City Code Section 3.56.240, the City Manager, where advantageous to the City, may, by cooperative purchase agreements approved by the City Council, purchase supplies or nonprofessional services through legal contracts of other governmental jurisdictions or public agencies without separate competitive bidding by the City.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. The City Manager or the City Manager's designee is authorized to increase the expenditure and revenue budgets in the DGS FY2014/15 operating budget (Fleet Fund, Fund 6501) in the amount of \$353,056.
- Section 2. Use of the cooperative purchase agreement with the Texas Government Purchasing Cooperative (Buyboard) and Grande Truck Center (Contract No. 430-13) for the purchase of one Autocar chassis in an amount not to exceed \$170,811 is approved.
- Section 3. Use of the cooperative purchase agreement with the Houston Galveston Area Council (HGAC) and New Way (Contract No. RH08-14) for the purchase of one side loader body in an amount not to exceed \$182,245 is approved.
- Section 4. The City Manager or the City Manager's designee is authorized to execute the purchases specified above.



P.O. Box 400
Austin, TX 78767-0400
800.695.2919 | 512.467.0222 | Fax: 800.211.5454
buyboard.com

November 6, 2014

Sent via email to: rshoffstall@grandetruck.com

Rocky Shoffstall
Grande Truck Center
P.O. Box 201210
San Antonio TX 78220

Re: Vehicles, Heavy Duty Trucks, & Options
BuyBoard Contract 430-13

The Local Government Purchasing Cooperative (BuyBoard) awarded your company Vehicles, Heavy Duty Trucks, & Options, Proposal 430-13, effective December 1, 2014 through November 30, 2014, with two possible one-year renewals.

At this time, we are renewing your contract through November 30, 2015. All discounts, terms, and conditions of your proposal contract will remain the same.

If you agree to this renewal, there is nothing you need to do. However, if you do not agree to this renewal, you must notify me immediately via email at connie.burkett@tasb.org.

Reminder, once a BuyBoard contract is awarded, vendors must generate a minimum of \$15,000 annually or they may not be offered a contract renewal. Evaluations will be made annually, prior to the expiration date of the contract term, and the BuyBoard reserves the right to discontinue the vendor's contract at that time.

If you have questions or comments concerning this renewal, please contact me as soon as possible at connie.burkett@tasb.org. We appreciate your interest in The Local Government Purchasing Cooperative.

Sincerely,

A handwritten signature in black ink that reads "Connie W Burkett".

Connie W Burkett
Contract Administrator



P.O. Box 400
Austin, TX 78767-0400
800.695.2919 | 512.467.0222 | Fax: 800.211.5454
buyboard.com

November 6, 2013

Sent Via E-mail: rshoffstall@grandetruck.com

Rocky Shoffstall
Grande Truck Center
P.O. Box 201210
San Antonio, TX 78220

Proposal Name & Number: Vehicles/Heavy Duty Trucks, Options/Repairs, Service & Labor #430-13

Congratulations, your company has been successful on the above referenced proposal! This contract will be effective December 1, 2013. The contract documents are those identified in Section 3 of the General Terms and Conditions of the specifications.

To see the items your company has been awarded, please review the proposal tabulation #430-13 on the following web-site: www.vendor.buyboard.com. Only items marked as awarded to your company can be sold through the BuyBoard contract. In addition, on this website you will find the membership list which will provide you with the names of all entities with membership in our purchasing cooperative.

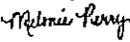
Attached to this letter you will find the following documents:

Vendor Quick Reference Sheet
Electronic Catalog Format Instructions
Vendor Billing Procedures

Receipt of a purchase order directly from a Cooperative member is not within the guidelines of the Cooperative. Accepting orders directly from member entities may result in a violation of the State of Texas competitive bid statute and cancellation of the proposal award therefore all orders must be processed through the Cooperative in order to comply. We request your assistance in immediately forwarding by fax (1-800-211-5454) to the cooperative any orders received directly from member entities. If by chance an order sent directly to you has been unintentionally processed, please fax it to the Cooperative (1-800-211-5454) and note it as **RECORD ONLY** to prevent duplication.

Per proposal specifications, awarded vendors will have 60 days to submit their electronic catalog including pricing. If the electronic data is not provided within 60 days of notice of award, we reserve the right to inactivate any company's award information from the BuyBoard until such time the electronic data is received.

On behalf of the Texas Association of School Boards, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, please contact Arturo Salinas at 800-695-2919 ext. 6200.

Sincerely,

Melonie Perry
Bid Administrator



The Local Government Purchasing Cooperative is endorsed by the Texas Association of School Boards, Texas Municipal League, Texas Association of Counties, and the Texas Association of School Administrators.



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PROPOSER'S AGREEMENT AND SIGNATURE

Proposal Name: Vehicles and Heavy Duty Trucks and Options

Proposal Opening Date and Time: October 8, 2013 at 3:00 PM

Proposal Number: 430-13

Location of Proposal Opening:
Texas Association of School Boards, Inc.
BuyBoard Department
12007 Research Blvd.
Austin, TX 78759

Contract Time Period: December 1, 2013 through November 30, 2014 with two (2) possible one-year renewals.

Anticipated Cooperative Board Meeting Date: November 2013

Grande Truck Center
Name of Proposing Company

October 7/2013
Date

4562 IH 10 East
Street Address

[Signature]
Signature of Authorized Company Official

SAN Antonio, TX 78219
City, State, Zip

David Keck
Printed Name of Authorized Company Official

210-661-4121
Telephone Number of Authorized Company Official

DAVID R. KECK
SECRETARY-TREASURER
Position or Title of Authorized Company Official

210-666-7216
Fax Number of Authorized Company Official

74-1586422
Federal ID Number

The proposing company ("you" or "your") hereby acknowledges and agrees as follows:

1. You have carefully examined and understand all Cooperative information and documentation associated with this Proposal Invitation, including the Instructions, General Terms and Conditions, Attachments/Forms, Item Specifications, and Line Items (collectively "Requirements");
2. By your response ("Proposal") to this Proposal Invitation, you propose to supply the products or services submitted at the prices quoted in your Proposal and in strict compliance with the Requirements, unless specific deviations or exceptions are noted in the Proposal;
3. Any and all deviations and exceptions to the Requirements have been noted in your Proposal and no others will be claimed;

W-Hub
Y-Nat



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4. If the Cooperative accepts any part of your Proposal and awards you a contract, you will furnish all awarded products or services at the prices quoted and in strict compliance with the Requirements (unless specific exceptions are noted in the Proposal), including without limitation the Requirements related to:
 - a. conducting business with Cooperative members, including offering pricing to members that is the best you offer compared to similar customers;
 - b. payment of a service fee in the amount specified and as provided for in this Proposal Invitation;
 - c. the **possible** award of a piggy-back contract by another governmental entity, in which event you will offer the awarded goods and services in accordance with the Requirements; and
 - d. submitting price sheets or catalogs in the proper format for posting on the BuyBoard as a prerequisite to activation of your contract;
5. You have clearly identified any information in your Proposal that you believe to be confidential or proprietary or that you do not consider to be public information subject to public disclosure under a Texas Public Information Act request or similar public information law;
6. The individual signing this Agreement is duly authorized to enter into the contractual relationship represented by this Proposal Invitation on your behalf and bind you to the Requirements, and such individual (and any individual signing a Form) is authorized and has the requisite knowledge to provide the information and make the representations and certifications required in the Requirements;
7. You have carefully reviewed your Proposal, and certify that all information provided is true, complete and accurate, and you authorize the Cooperative to take such action as it deems appropriate to verify such information; and
8. Any misstatement, falsification, or omission in your Proposal, whenever or however discovered, may disqualify you from consideration for a contract award under this Proposal Invitation or result in termination of an award or any other remedy or action provided for in the General Terms and Conditions or by law.



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VENDOR PURCHASE ORDER, REQUEST FOR QUOTES, AND INVOICE RECEIPT OPTIONS

Company: Grande Truck Center General Contact Name: Rocky Shoffstall

Purchase Orders: Purchase orders from Cooperative members will be available through the Internet or by facsimile.

Option 1: Internet. Vendors need Internet access and at least one e-mail address so that notification of new orders can be sent to the Internet contact when a new purchase order arrives. An information guide will be provided to vendors that choose this option to assist them with retrieving their orders.

Option 2: Fax. Vendors need a designated fax line available at all times to receive purchase orders.

Please choose **only one (1)** of the following options for receipt of purchase orders and provide the requested information:

I will use the **INTERNET** to receive purchase orders.

E-mail Address: rshoffstall@grandetruck.com

Internet Contact: Rocky Shoffstall Phone: 210-666-7112

Alternate E-mail Address: rwalker@grandetruck.com

Alternate Internet Contact: Robert Walker Phone: 210-666-7126

I will receive purchase orders via **FAX**.

Fax Number: _____

Fax Contact: _____ Phone: _____

Request for Quotes ("RFQ"): Cooperative members will send RFQs to you by e-mail. Please provide e-mail addresses for the receipt of RFQs:

E-mail Address: rshoffstall@grandetruck.com

Alternate E-mail Address: rwalker@grandetruck.com

Invoices: Your company will be billed monthly for the service fee due under a contract awarded under this Proposal Invitation. **All invoices are available on the BuyBoard website and e-mail notifications will be sent when they are ready to be retrieved.** Please provide the following address, contact and e-mail information for receipt of service fee invoices and related communications:

Mailing address: P.O. Box 201210 Department: Acct Payable

City: SAN ANTONIO State: TX Zip Code: 78220

Contact Name: Joey Sanchez Phone: 210-666-7106

Fax: 210-666-7216 E-mail Address: jsanchez@grandetruck.com

Alternative E-mail Address: rshoffstall@grandetruck.com



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FELONY CONVICTION DISCLOSURE AND DEBARMENT CERTIFICATION

FELONY CONVICTION DISCLOSURE

Subsection (a) of Section 44.034 of the Texas Education Code (Notification of Criminal History of Contractor) states: "A person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony."

Section 44.034 further states in Subsection (b): "A school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

Please check (✓) one of the following:

- My company is a publicly-held corporation. (Advance notice requirement does not apply to publicly-held corporation.)
- My company is not owned or operated by anyone who has been convicted of a felony.
- My company is owned/operated by the following individual(s) who has/have been convicted o a felony:

Name of Felon(s): _____

Details of Conviction(s): _____

By signature below, I certify that the above information is true, complete and accurate and that I am authorized by my company to make this certification.

Grande Truck Center

Company Name

Signature of Authorized Company Official

David Keck

Printed Name

DEBARMENT CERTIFICATION

Neither my company nor an owner or principal of my company has been debarred, suspended or otherwise made ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension," as described in the Federal Register and Rules and Regulations.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Grande Truck Center

Company Name

Signature of Authorized Company Official

David Keck

Printed Name



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RESIDENT/NONRESIDENT CERTIFICATION

Chapter 2252, Subchapter A, of the Texas Government Code establishes certain requirements applicable to proposers who are not Texas residents. Under the statute, a "resident" proposer is a person whose principal place of business is in Texas, including a person whose ultimate parent company or majority owner has its principal place of business in Texas. A "nonresident" proposer is a person who is not a Texas resident. Please indicate the status of your company as a "resident" proposer or a "nonresident" proposer under these definitions. Please check (✓) one of the following.

- I certify that my company is a **Resident Proposer.**
- I certify that my company is a **Nonresident Proposer.**

If your company is a Nonresident Proposer, you must provide the following information for your resident state (the state in which your company's principal place of business is located):

_____		_____	
Company Name		Address	
_____		_____	_____
City		State	Zip Code

- A. Does your resident state require a proposer whose principal place of business is in Texas to under-price proposers whose resident state is the same as yours by a prescribed amount or percentage to receive a comparable contract?
 - Yes
 - No
- B. What is the prescribed amount or percentage? \$ _____ or _____ %

VENDOR EMPLOYMENT CERTIFICATION

Section 44.031(b) of the Texas Education Code establishes certain criteria that a school district must consider when determining to whom to award a contract. Among the criteria for certain contracts is whether the vendor or the vendor's ultimate parent or majority owner (i) has its principal place of business in Texas; or (ii) employs at least 500 people in Texas.

If neither your company nor the ultimate parent company or majority owner has its principal place of business in Texas, does your company, ultimate parent company, or majority owner employ at least 500 people in Texas? Please check (✓) one of the following.

- Yes
- No

By signature below, I certify that the information in Sections 1 (*Resident/Nonresident Certification*) and 2 (*Vendor Employment Certification*) above is true, complete and accurate and that I am authorized by my company to make this certification.

_____		_____	
Signature of Authorized Company Official		Printed Name	

[Signature]
Grande Truck Center

Company Name
David Keck



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MINORITY/WOMEN-OWNED BUSINESS ENTERPRISE/ HISTORICALLY UNDERUTILIZED BUSINESS CERTIFICATION

A proposer that has been certified as a Minority/Women Business Enterprise (also known as a "Historically Underutilized Business" or "HUB" and all referred to in this form as a "MWBE") is encouraged to indicate its MWBE certification status when responding to this Proposal Invitation. The electronic catalogs will indicate MWBE certifications for vendors that properly indicate and document their MWBE certification on this form.

Please check (✓) all that apply

- I certify that my company has been certified as a MWBE in the following categories:
- Minority Owned Business**
 - Women Owned Business**

Certificate Number:

Name of Certifying Agency:

- My company has **NOT** been certified as a MWBE.

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Grande Truck Center
Company Name

[Signature]
Signature of Authorized Company Official

David Keck
Printed Name



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AFFIRMATION REGARDING CONSTRUCTION RELATED GOODS AND SERVICES

A contract awarded under this Proposal Invitation covers only the specific goods and services awarded by the BuyBoard. As explained in the BuyBoard Construction Related Goods and Services Advisory for Texas Members ("Advisory"), **Texas law prohibits the procurement of architecture or engineering services through a purchasing cooperative. This BuyBoard contract does not include such services. Architecture or engineering services must be procured by a Cooperative member separately, in accordance with the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code) and other applicable law and local policy.**

The Advisory, attached to this Form F, provides an overview of certain legal requirements that are potentially relevant to a Cooperative member's procurement of construction or construction-related goods and services, including those for projects that may involve or require architecture, engineering or independent testing services.

By signature below, the undersigned affirms that Proposer has read and understands the Advisory attached to this Form F and is authorized by Proposer to make this affirmation. If Proposer sells construction-related goods or services to a Cooperative member under a BuyBoard contract awarded under this Proposal Invitation, Proposer will comply with the Advisory and applicable legal requirements, and will make a good faith effort to make its Cooperative clients or potential clients aware of such requirements.


Signature of Authorized Company Official

Grande Truck Center
Company Name

David Leck
Printed Name

10/7/13
Date



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CONSTRUCTION RELATED GOODS AND SERVICES ADVISORY FOR TEXAS MEMBERS

Why make purchases using BuyBoard? Purchasing through a cooperative or "interlocal contract" satisfies the requirement of local governments to seek competitive procurement for the purchase of goods or services. Therefore, you may purchase goods and services from a vendor through BuyBoard without having to conduct your own competitive procurement. If, however, you are procuring construction related services through a BuyBoard Job Order Contract (JOC) or contract for the installation of equipment or materials (e.g., athletic fields and surfaces, kitchen equipment, HVAC, playground equipment, or modular buildings), you may need to procure certain aspects of these services using a separate procurement process outside of the BuyBoard.

What is BuyBoard's Procurement Process? The BuyBoard uses a competitive procurement process to award contracts to vendors for products and services that the BuyBoard determines, based on an evaluation of multiple criteria, represent the best value for its members.

How does BuyBoard award a contract to a vendor? As a condition of being awarded a BuyBoard contract, a vendor is bound by and must agree to comply with all the terms of the BuyBoard's proposal invitation (or specifications), the vendor's proposal response, and any additional contract terms negotiated with the BuyBoard member. Among other things, the vendor must honor the pricing submitted in the vendor's proposal. **THE PRICE YOU PAY FOR THE PRODUCTS AND SERVICES COVERED BY THE BUYBOARD CONTRACT MAY BE LESS THAN THE AWARDED PRICING, BUT CANNOT BE MORE.** Additionally, the vendor must comply with the BuyBoard contract's general terms and conditions, and any additional terms and conditions that apply to the specific contract, as set out in the proposal invitation.

How does a BuyBoard member make purchases through the BuyBoard contract? You utilize the awarded BuyBoard contract by issuing a signed purchase order through the BuyBoard online application to procure the selected products or services. Although BuyBoard must receive a copy of the signed purchase order, BuyBoard does not review or approve the purchase order or other supplemental agreement that you obtain – this is a matter between you and the vendor. If construction-related services are procured through the BuyBoard, additional contracts with professionals and the contractor may be required, depending on the nature and scope of the services. Consult your procurement officer and/or legal advisor for specific advice.

How do I know that my entity has made a purchase through the BuyBoard? BuyBoard must have a copy of the purchase order in order for the purchase to be considered a BuyBoard procurement. To ensure that your entity has satisfied state law requirements for competitive procurement, make sure that the BuyBoard has your purchase order. Do not rely on the vendor to submit the purchase order on your behalf; it is your responsibility to make sure that the BuyBoard has the signed purchase order. You may log in to www.buyboard.com using your member I.D. and password to view the Purchase Order Status Report to confirm that the purchase order is in the BuyBoard system.



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What should BuyBoard members consider when using BuyBoard for construction-related purchases? While purchasing goods and services through BuyBoard satisfies your legal requirement to competitively procure a good or service, as a general matter you must keep in mind other legal requirements that may relate to the purchase, especially when using BuyBoard for construction-related procurement.

When making construction-related purchases through a BuyBoard contract, BuyBoard members must consider the following:

- **Best value determination.** In compliance with Texas law and any local policy, your entity must first determine that purchasing through an interlocal contract or purchasing cooperative is the procurement method that will provide best value. This is done by the governing body (e.g., board of trustees, council, commissioners' court, etc.) or can be delegated by the governing body to an individual or committee, with written notice.
- **Products or services not covered by the BuyBoard contract.** The BuyBoard contract covers only the specific products and services awarded by the BuyBoard. If you want to purchase from a BuyBoard vendor products or services that are not covered by the vendor's BuyBoard contract, such as architectural, design, or engineering services, you must procure them separately in accordance with state law and local policy.
- **Architectural or Engineering and Independent Testing services.** If your product includes a construction component that requires architectural or engineering services, you must procure those services separately. **YOU MAY NOT PROCURE ARCHITECTURAL OR ENGINEERING SERVICES THROUGH A BUYBOARD CONTRACT.** Texas law requires architectural and engineering services to be obtained in accordance with the Professional Services Procurement Act (Chapter 2254 of the Texas Government Code) and prohibits them from being procured through a purchasing cooperative.
 - **Architecture.** A new building owned by a political subdivision having construction costs exceeding \$100,000 or an alteration or addition to an existing building having construction costs exceeding \$50,000 must have architectural plans and specifications prepared by an architect.
 - **Engineering.** If the products or services procured through the BuyBoard will involve engineering in which the public health, welfare, or safety is involved, the plans for structural, mechanical, electrical, electronic, fire suppression, geotechnical systems, foundation design, surface water drainage, plumbing and certain roof modifications and associated estimates must be prepared by an engineer, and the engineering construction must be performed under the direct supervision of an engineer. The Engineering Practice Act provides two exceptions to this rule – no engineer is required if (1) the project involves mechanical or electrical engineering and will cost \$8,000 or less, or (2) the project does not require mechanical or electrical engineering and will cost \$20,000 or less.



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- o **Independent Testing.** Public entities are required to contract for the testing of construction materials engineering and verification testing services necessary for acceptance of the facility by the entity, independent of the contractor, construction manager, or design-build firm. The procurement of the testing services should be done under the Professional Services Procurement Act, and not under a BuyBoard contract.

- o **Written Certification.** Effective 09/01/2013, a local governmental entity purchasing construction-related goods and services through a cooperative in an amount that exceeds \$50,000 must certify in writing that the project does not require the preparation of plans or specifications by an architect or engineer OR that an architect or engineer has prepared the plans or specifications.

- **Bonds.** You must also consider whether the vendor is required to provide a payment or performance bond. A payment bond is required for contracts that exceed \$25,000 to protect subcontractors who supply labor or materials for the project. A performance bond is required for a contract that exceeds \$100,000, to protect the local government if a contractor fails to complete the project. Without payment and performance bonds, if the contractor fails to pay its subcontractors or to complete the project, the public entity that entered the contract can be held responsible for payment claims or costs to complete.

- **Construction Contract.** Even though the procurement of construction or construction-related services may be through the BuyBoard, your construction contract is between your entity and the contractor. The BuyBoard contract's general terms and conditions, standing alone, are not sufficient to document your entity's specific transaction. THEREFORE, YOU SHOULD USE AN APPROPRIATE FORM OF CONSTRUCTION CONTRACT JUST AS YOU WOULD DO IF YOU PROCURED CONSTRUCTION SERVICES INDEPENDENTLY, USING COMPETITIVE SEALED PROPOSALS. The contract must contain provisions required by state law including: performance and payment bonds, requirements for payment of prevailing wages to all construction workers, workers' compensation coverage for all workers and, on projects where contractor employees may have direct contact with students, criminal history record checks. Other provisions which should be considered in the construction contract are retainage, contingency, liquidated damages and dispute resolution, among others. By supplementing the BuyBoard contract with an appropriate form of construction contract, you ensure that your entity's unique interests are addressed and that your entity can enforce the contract directly.

- **Legal advice.** Because of the variety of laws that relate to construction-related purchasing and the potential risk of high exposure, you are well-advised to consult with your entity's legal counsel before procuring construction-related products and services under any procurement method, including a purchasing cooperative.

For more information about BuyBoard, contact us at 800-695-2919.

Issued: June 19, 2013



12007 Research Boulevard • Austin, Texas 78759-2439
PH: 800-695-2919 • FAX: 800-211-5454 • www.vendor.buyboard.com

DEVIATION AND COMPLIANCE SIGNATURE FORM

If your company intends to deviate from the General Terms and Conditions, Item Specifications or other requirements associated with this Proposal Invitation, you must list all such deviations on this form, and provide complete and detailed information regarding the deviations on this form, an attachment to this form, or elsewhere in your Proposal. (If you do not provide the information on or as an attachment to this form, the information must be clearly identified in your Proposal.) The Cooperative will consider any deviations in its contract award decision, and reserves the right to accept or reject a proposal based upon any submitted deviation.

In the absence of any deviation identified and described in accordance with the above, your company must fully comply with the General Terms and Conditions, Item Specifications and all other requirements associated with this Proposal Invitation if awarded a contract under this Proposal Invitation.

- No;** Deviations
- Yes;** Deviations

List and fully explain any deviations you are submitting:

PLEASE PROVIDE THE FOLLOWING INFORMATION:

1. Shipping Via: Common Carrier Company Truck Other:

By clearing the vehicle or ship by vehicle drive-a-way company

2. Payment Terms: Net 30 days 1% in 10/Net 30 days Other:

3. Number of Days for Delivery: VariableARO

4. Vendor Reference/Quote Number: _____

5. State your return policy:

NO RETURNS

6. Are electronic payments acceptable? Yes No

Grande Truck Center

Company Name

[Signature]
Signature of Authorized Company Official

DAVID KALK

Printed Name



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DEALERSHIP LISTINGS

If you have more than one location that will service a contract awarded under this Proposal Invitation, please list each location below. If additional sheets are required, please duplicate this form as necessary.

Grande Truck Center
Company Name

4562 IH-10 East
Address

SAN Antonio TX 78219
City State Zip

210-666-7112 210-666-7216
Phone Number Fax Number

Rocky Shoffstall
Contact Person

Company Name

Address

City State Zip

Phone Number Fax Number

Contact Person



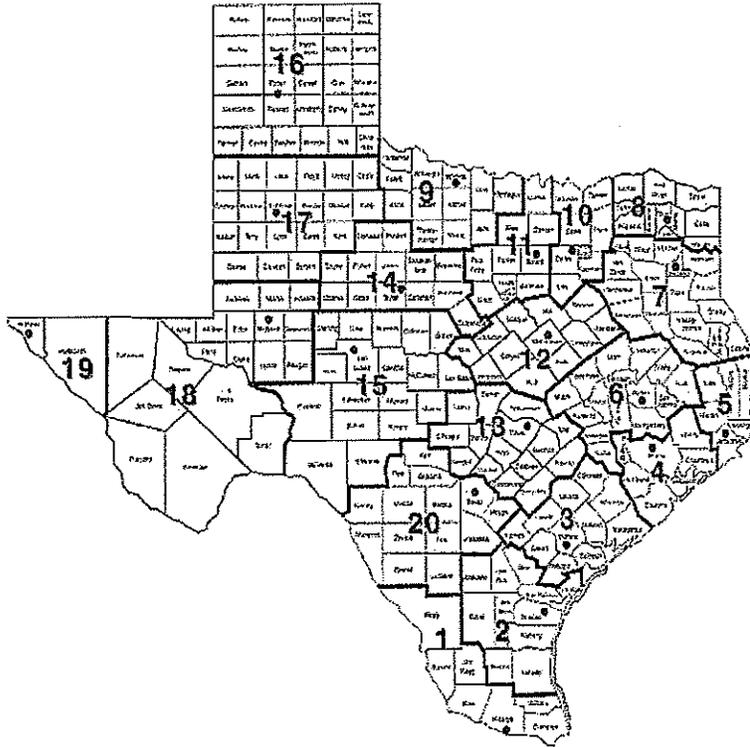
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 PH: 800-695-2919 • FAX: 800-211-5454 • www.vendor.buyboard.com

TEXAS REGIONAL SERVICE DESIGNATION

Unless you designate otherwise on this form, you agree to service members of The Local Government Purchasing Cooperative statewide!

The Cooperative (referred to as "Texas Cooperative" in this Form I and Form J, State Service Designation) offers vendors the opportunity to service its members throughout the entire State of Texas. If you do not plan to service all Texas Cooperative members statewide, you **must** indicate the specific regions you will service on this form. Additionally, if you do not plan to service Texas Cooperative members (i.e., if you will service only states other than Texas), you must so indicate on this form.

Regional Education Service Centers



- I will service Texas Cooperative members statewide.
- I will not service Texas Cooperative members statewide. I will only service members in the regions checked below:

Region	Headquarters
<input type="checkbox"/> 1	Edinburg
<input type="checkbox"/> 2	Corpus Christi
<input type="checkbox"/> 3	Victoria
<input type="checkbox"/> 4	Houston
<input type="checkbox"/> 5	Beaumont
<input type="checkbox"/> 6	Huntsville
<input type="checkbox"/> 7	Kilgore
<input type="checkbox"/> 8	Mount Pleasant
<input type="checkbox"/> 9	Wichita Falls
<input type="checkbox"/> 10	Richardson
<input type="checkbox"/> 11	Fort Worth
<input type="checkbox"/> 12	Waco
<input type="checkbox"/> 13	Austin
<input type="checkbox"/> 14	Abilene
<input type="checkbox"/> 15	San Angelo
<input type="checkbox"/> 16	Amarillo
<input type="checkbox"/> 17	Lubbock
<input type="checkbox"/> 18	Midland
<input type="checkbox"/> 19	El Paso
<input type="checkbox"/> 20	San Antonio

Grande Truck Center
 Company Name

[Signature]
 Signature of Authorized Company Official

David Keck
 Printed Name

I will not service members of the Texas Cooperative.



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STATE SERVICE DESIGNATION

The Cooperative offers vendors the opportunity to service other governmental entities in the United States, including intergovernmental purchasing cooperatives such as the National Purchasing Cooperative BuyBoard. You must complete this form if you plan to service the entire United States, or will service only the specific states indicated. (Note: If you plan to service Texas Cooperative members, be sure that you complete Form I, Texas Regional Service Designation.)

I will service all states in the United States.

I will not service all states in the United States. I will service only the states checked below:

- | | |
|--|---|
| <input type="checkbox"/> Alabama | <input type="checkbox"/> Nebraska |
| <input type="checkbox"/> Alaska | <input type="checkbox"/> Nevada |
| <input type="checkbox"/> Arizona | <input type="checkbox"/> New Hampshire |
| <input type="checkbox"/> Arkansas | <input type="checkbox"/> New Jersey |
| <input type="checkbox"/> California (Public Contract Code 20118 & 20652) | <input type="checkbox"/> New Mexico |
| <input type="checkbox"/> Colorado | <input type="checkbox"/> New York |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> North Carolina |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> North Dakota |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> Ohio |
| <input type="checkbox"/> Florida | <input type="checkbox"/> Oklahoma |
| <input type="checkbox"/> Georgia | <input type="checkbox"/> Oregon |
| <input type="checkbox"/> Hawaii | <input type="checkbox"/> Pennsylvania |
| <input type="checkbox"/> Idaho | <input type="checkbox"/> Rhode Island |
| <input type="checkbox"/> Illinois | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Indiana | <input type="checkbox"/> South Dakota |
| <input type="checkbox"/> Iowa | <input type="checkbox"/> Tennessee |
| <input type="checkbox"/> Kansas | <input type="checkbox"/> Texas |
| <input type="checkbox"/> Kentucky | <input type="checkbox"/> Utah |
| <input type="checkbox"/> Louisiana | <input type="checkbox"/> Vermont |
| <input type="checkbox"/> Maine | <input type="checkbox"/> Virginia |
| <input type="checkbox"/> Maryland | <input type="checkbox"/> Washington |
| <input type="checkbox"/> Massachusetts | <input type="checkbox"/> West Virginia |
| <input type="checkbox"/> Michigan | <input type="checkbox"/> Wisconsin |
| <input type="checkbox"/> Minnesota | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Mississippi | |
| <input type="checkbox"/> Missouri | |
| <input type="checkbox"/> Montana | |

This form will be used to ensure that you can service other governmental entities throughout the United States as indicated. Your signature below confirms that you understand your service commitments during the term of a contract awarded under this proposal.

Grande Truck Center
Company Name

[Signature]
Signature of Authorized Company Official

David Keck
Printed Name



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NATIONAL PURCHASING COOPERATIVE VENDOR AWARD AGREEMENT

In accordance with the Terms and Conditions associated with this Proposal Invitation, a contract awarded under this Proposal Invitation may be "piggy-backed" by another governmental entity. The National Purchasing Cooperative is an intergovernmental purchasing cooperative formed by certain school districts outside of Texas to serve its members throughout the United States. If you agree to be considered for a piggy-back award by the National Purchasing Cooperative, you agree to the following terms and agree to serve National Purchasing Cooperative members in the states you have indicated on Form J, State Service Designation, in your Proposal.

By signing this form, Proposer (referred to in this Agreement as "Vendor") agrees as follows:

1. Vendor acknowledges that if The Local Government Purchasing Cooperative ("Texas Cooperative") awards Vendor a contract under this Proposal Invitation ("Underlying Award"), the National Purchasing Cooperative ("National Cooperative") may - but is not required to - "piggy-back" on or re-award all or a portion of that Underlying Award ("Piggy-Back Award"). By signing this National Cooperative Vendor Award Agreement ("Agreement"), Vendor accepts and agrees to be bound by any such Piggy-Back Award as provided for herein.
2. In the event National Cooperative awards Vendor a Piggy-Back Award, the National Cooperative Administrator ("BuyBoard Administrator") will notify Vendor in writing of such Piggy-Back Award, which award shall commence on the effective date stated in the Notice and end on the expiration date of the Underlying Award, subject to annual renewals as authorized in writing by the BuyBoard Administrator. Vendor agrees that no further signature or other action is required of Vendor in order for the Piggy-Back Award and this Agreement to be binding upon Vendor. Vendor further agrees that no interlineations or changes to this Agreement by Vendor will be binding on National Cooperative, unless such changes are agreed to by its BuyBoard Administrator in writing.
3. Vendor agrees that it shall offer its goods and services to National Cooperative members at the same unit pricing and same general terms and conditions, subject to applicable state laws in the state of purchase, as required by the Underlying Award. However, nothing in this Agreement prevents Vendor from offering National Cooperative members better (i.e., lower) competitive pricing and more favorable terms and conditions than those in the Underlying Award.
4. Vendor hereby agrees and confirms that it will serve those states it has designated on Form J (State Service Designation Form) of this Proposal Invitation. Any changes to the states designated on Form J must be approved in writing by the BuyBoard Administrator.
5. Vendor agrees to pay National Cooperative the service fee provided for in the Underlying Award based on the amount of purchases generated from National Cooperative members through the Piggy-Back Award. Vendor shall remit payment to National Cooperative on such schedule as it specifies (which shall not be more often than monthly). Further, upon request, Vendor shall provide National Cooperative with copies of all purchase orders generated from National Cooperative members for purposes of reviewing and verifying purchase activity. Vendor further agrees that National Cooperative shall have the right, upon reasonable written notice, to review Vendor's records pertaining to purchases made by National Cooperative members in order to verify the accuracy of service fees.



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6. Vendor agrees that the Underlying Award, including its General Terms and Conditions, are adopted by reference to the fullest extent such provisions can reasonably apply to the post-proposal/contract award phase. The rights and responsibilities that would ordinarily inure to the Texas Cooperative pursuant to the Underlying Award shall inure to National Cooperative; and, conversely, the rights and responsibilities that would ordinarily inure to Vendor in the Underlying Award shall inure to Vendor in this Agreement. Vendor recognizes and agrees that Vendor and National Cooperative are the only parties to this Agreement, and that nothing in this Agreement has application to other third parties, including the Texas Cooperative. In the event of conflict between this Agreement and the terms of the Underlying Award, the terms of this Agreement shall control, and then only to the extent necessary to reconcile the conflict.

7. This Agreement shall be governed and construed in accordance with the laws of the State of Rhode Island and venue for any dispute shall lie in the federal district court of Alexandria, Virginia.

8. Vendor acknowledges and agrees that the award of a Piggy-Back Award is within the sole discretion of National Cooperative, and that this Agreement does not take effect unless and until National Cooperative awards Vendor a Piggy-Back Award and the BuyBoard Administrator notifies Vendor in writing of such Piggy-Back Award as provided for herein.

WHEREFORE, by signing below Vendor agrees to the foregoing and warrants that it has the authority to enter into this Agreement.

Grande Truck Center
Name of Vendor

430-13
Proposal Invitation Number

[Signature]
Signature of Authorized Company Official

DAVID KOCK
Printed Name of Authorized Company Official

10/7/13
Date



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FEDERAL AND STATE / PURCHASING COOPERATIVE DISCOUNT COMPARISON FORM

The Cooperative strives to provide its members with the best services and products at the best prices available. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in your Proposal with prices/discounts you offer federal and state entities and other interlocal purchasing cooperatives (collectively referred to as "purchasing cooperative" in this form). Please respond to the following questions.

- Provide the dollar value of sales to or through purchasing cooperatives at or based on an established catalog or market price during the previous 12-month period or the last fiscal year: \$ 5923290.00 (The period of the 12 month period is 10/12 / 9/13). In the event that a dollar value is not an appropriate measure of the sales, provide and describe your own measure of the sales of the item(s).
- Based on your written discounting policies are the discounts you offer the Cooperative equal to or better than the best price you offer other purchasing cooperatives acquiring the same items regardless of quantity or terms and conditions?
 YES NO
- Based on your written discounting policies, provide the information requested below for other purchasing cooperatives, either in the chart below or in an equivalent format. Rows should be added to accommodate as many purchasing cooperatives as required.

PURCHASING GROUP	DISCOUNT (%)	QUANTITY/VOLUME	FOB TERM
1. Federal General Services Adm.			
2. T-PASS			
3. U.S. Communities Purchasing Alliance			
4. The Cooperative Purchasing Network			
5. Houston-Galveston Area Council	N/A	15 units	Ship Contract/Net 30
6. Other			

MY COMPANY DOES NOT CURRENTLY HAVE ANY OF THE ABOVE OR SIMILAR TYPE CONTRACTS.

CURRENT BUYBOARD VENDORS

If you are a current BuyBoard vendor, indicate the discount for your current BuyBoard contract and the proposed discount in this Proposal. Explain any difference between your current and proposed discounts.

Current Discount (%): N/A Proposed Discount (%): N/A

Explanation: Discounts offered on vehicles are discounted by set dollar amount depending on the model of the vehicle

By signature below, I certify that the above is true, complete and accurate and that I am authorized by my company to make this certification.

Grande Truck Center
 Company Name
 Signature of Authorized Company Official: [Signature]
 Printed Name: David Keck



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 PH: 800-695-2919 • FAX: 800-211-5454 • www.vendor.buyboard.com

REFERENCES AND PRICE/DISCOUNT INFORMATION

PART I: For your Proposal to be considered, you must supply a minimum of five (5) individual governmental entity references. Provide the information requested below, including the existing price/discounts you offer each customer. The Cooperative determines whether prices/discounts are fair and reasonable by comparing prices/discounts stated in your Proposal with the prices/discounts you offer other governmental customers. Attach additional pages if necessary.

Entity Name	Contact	Phone#	Discount	Quantity/ Volume	FOB Term
1. SAN ANTONIO WATER Sys	Berry Tuttle Michael Mundell	210-233-3297	Net Billing	50 units	San Antonio Net 30
2. City of New Braunfels	Roger Cueva	830-221-4040	net Billing	12 units	San Antonio Net 30
3. County of Nueces	Darlene Humphries	361-960-6317	net Billing	6 units	San Antonio Net 30
4. City of Irving	Red Dabs	972-721-3752 361-749-5126	Net Billing	3 units	San Antonio Net 30
5. City of Port Aransas			net Billing	3 units	Net 30

Do you ever modify your written policies or standard governmental sales practices as identified in the above chart to give better discounts (lower prices) than indicated? YES NO If YES, please explain: _____

PART II: For your Proposal to be considered, you must submit the Marketing Strategy you will use if the Cooperative accepts all or part of your Proposal. *(Example: How you will initially inform Cooperative members of your BuyBoard contract, and how you will continue to support the BuyBoard for the duration of the contract period.)* Attach additional pages if necessary.

By signature below, I certify that the above is true and correct and that I am authorized by my company to make this certification.

Grande Truck Center
 Company Name

[Signature]
 Signature of Authorized Company Official

David Keck
 Printed Name



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PH: 800-695-2919 * FAX: 800-211-5454 * www.vendor.buyboard.com

**VEHICLES, HEAVY DUTY TRUCKS AND OPTIONS/
REPAIR PARTS AND SERVICE LABOR
PROPOSAL NO. 430-13**

ADDENDUM NO. 1

The following information becomes a permanent part of the Proposal Invitation document:

PROPOSAL FORM:

The detailed specifications for Chrysler, Dodge, and Jeep vehicles have been revised to include updated models and a special service truck.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: Grande Truck Center

Address: 4562 IH 10 East - San Antonio TX

Signature of Authorized Company Official: [Signature] Title: VP Natl Acct.

Telephone Number: 202 863 6478 Date: 10-8-13



12007 Research Boulevard * Austin, Texas 78759-2439
PH: 800-695-2919 * FAX: 800-211-5454 * www.vendor.buyboard.com

**VEHICLES, HEAVY DUTY TRUCKS AND OPTIONS/
REPAIR PARTS AND SERVICE LABOR
PROPOSAL NO. 430-13**

ADDENDUM NO. 2

The following information becomes a permanent part of the Proposal Invitation document:

PROPOSAL FORM:

Item No. 340-351 Mitsubishi Trucks has been added to Proposal No. 430-13 please see proposal form.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: Grande Truck Center

Address: 4562 IH 10 C San Antonio TX 78219

Signature of Authorized Company Official: [Signature] Title: VP north Acct;

Telephone Number: 210 867 6478 Date: 10-8-13



12007 Research Boulevard * Austin, Texas 78759-2439
PH: 800-695-2919 * FAX: 800-211-5454 * www.vendor.buyboard.com

**VEHICLES, HEAVY DUTY TRUCKS AND OPTIONS/
REPAIR PARTS AND SERVICE LABOR
PROPOSAL NO. 430-13**

ADDENDUM NO. 3

The following information becomes a permanent part of the Proposal Invitation document:

PROPOSAL FORM:

Item No. 352-375 Kenworth Trucks have been added to Proposal No. 430-13 please see proposal form.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: Grade Truck Center

Address: 4562 IH 10 East San Antonio TX 78219

Signature of Authorized Company Official: [Signature] Title: VP Actl Acct

Telephone Number: 210 863 6478 Date: 10-8-13



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**VEHICLES, HEAVY DUTY TRUCKS AND OPTIONS/
REPAIR PARTS AND SERVICE LABOR
PROPOSAL NO. 430-13**

ADDENDUM NO. 4

The following information becomes a permanent part of the Proposal Invitation document:

PROPOSAL FORM:

The detailed specifications for Chrysler, Dodge, and Jeep vehicles have been revised to include **Item No. 61A-61D and 65A**. These items have been added to Proposal No. 430-13. Please see the proposal form.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: Grande Truck Center

Address: 4562 IH 10 East San Antonio Tx 78219

Signature of Authorized Company Official: [Signature] Title: VP North Acct.

Telephone Number: 210 563 6478 Date: 10-8-13



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**VEHICLES, HEAVY DUTY TRUCKS AND OPTIONS/
REPAIR PARTS AND SERVICE LABOR
PROPOSAL NO. 430-13**

ADDENDUM NO. 5

The following information becomes a permanent part of the Proposal Invitation document:

PROPOSAL FORM:

The detailed specifications for **Ford** vehicles have been revised to include **Item No. 117A and 118A**. These items have been added to Proposal No. 430-13.

The detailed specifications for **Western Star** trucks have been revised to include **Item No. 332A and 332B**. These items have been added to Proposal No. 430-13. Please see the proposal form.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: Grande Truck Center

Address: 4562 IH 10 East SAN Antonio, TX 78219

Signature of Authorized Company Official:  Title: DAVID R. KECK SECRETARY-TREASURER

Telephone Number: 210-661-4121 Date: _____



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**VEHICLES, HEAVY DUTY TRUCKS AND OPTIONS/
REPAIR PARTS AND SERVICE LABOR
PROPOSAL NO. 430-13**

ADDENDUM NO. 6

The following information becomes a permanent part of the Proposal Invitation document:

PROPOSAL FORM:

Item No. 376-388 Caterpillar Trucks have been added to Proposal No. 430-13 please see proposal form.

Please sign and return one copy of the addendum with proposal as verification of receipt and compliance with addendum information.

Company Name: Grade Truck Center

Address: 4562 IH 10 East San Antonio Tx 78219

Signature of Authorized Company Official: [Signature] Title: VP Natl Acct

Telephone Number: (210) 863 6478 Date: 10-8-13

Buy Board
12007 Research Blvd
Austin Texas

Company:

Grande truck Center only offers trucks. Business started in 1967 and has run a Ford truck dealership along with additional Class 8 trucks. Grande has 2 locations in San Antonio, Texas, employees' 187 workers covering administration, sales, parts, and service. Grande works with other dealers outside of Texas for courtesy deliveries in all states.

Marketing:

Grande Truck Center attends various municipal conferences along with advertising in City and County publications. Keith Shoffstall is the Buy Board account manager. Any complaints and issues will be resolved as they arise. Grande has had various Buy Board contracts and no issues have gone unresolved.

Products:

Grande Truck Center offers Autocar Trucks, Ford Trucks, Mack Trucks, Volvo Trucks, and Western Star Trucks. There is not a retail catalog covering new trucks. Pricing is listed on the required forms.

Administration:

Grande Truck Center offers custom Truck to meet the requirement of each individual customer. Phone conversations or e-mail are required to ensure the customer is getting what they need and the correct truck for the job required. Internet ordering is not effective, but we are internet capable for starting the information process. We do not accept credit cards or purchasing cards. Wire transfer or check payments are required.

Commitment Statement:

Grande Ford is committed to supporting the Buy Board program. Grande Ford is committed to be the low total cost for Buy Board buyers. Grande Ford is committed to selling as much as possible under the Buy Board contract.



October 7, 2013

Grande Truck Center
4563 IH 10 East
San Antonio, TX 78219
Attn: Rocky Shoffstall

RE: Buy Board

Dear Rocky:

Autocar is pleased to have Grande Truck Center/Autocar as an authorized Autocar full service distributor. We look forward to working with you and the Buy Board to promote Autocar products throughout the United States!

Autocar builds purpose-built severe-duty heavy duty ACX42 and ACX64 Xpeditor trucks with a goal of minimal downtime.

Please let us know if there is anything Autocar can do to support you in this opportunity. Thanks for representing Autocar!

Regards,

David G. Wright
Director of Sales
Autocar, LLC



Craig Fetty
Government Account Manager
Ford Motor Company

4500 Williams Drive
Suite 212-PMB 106
Georgetown, TX 78633

October 3, 2013

Arturo Salinas
Buyboard – Procurement Director
12007 Research Blvd.
Austin, TX 78759

Subject: Manufacturer's letter, Sealed Proposal No. 430-13 – Vehicles and Heavy Duty Trucks and Options

Mr. Salinas:

As required in subject proposal, the following listed Ford franchised dealerships are authorized to sell and service Ford branded vehicles within the United States of America as follows:

Chastang Ford – Trucks (including Cab & Chassis), Vans, SUV's, and Medium Duty Truck
Grande Truck Center – Trucks (including Cab & Chassis), Vans, SUV's, and Medium Duty Truck (F650 & F750)
Griffith Ford of Seguin, LLC – All Ford product, excluding C-Max Energy
Leif Johnson Ford II, LTD – Full line Ford product
Rockdale Country Ford - Full line Ford, excluding Medium Duty Truck (F650 & F750)
Caldwell Country Ford - Full line Ford, excluding Medium Duty Truck (F650 & F750)
Sam Pack's Five Star Ford, LTD – Full line Ford
Silsbee Ford - Full line Ford

If you have any questions please contact me at 303-522-5753 or email at cfetty@ford.com. Thank you for choosing Ford Motor Company products.

Sincerely,

Craig Fetty
cfetty@ford.com
303-522-5753



Mack Trucks, Inc.
Southwest Region
7 Village Circle, Suite 340
Westlake, TX 76262

Hal Clark
District Manager
Phone: 817-541-3600
Fax: 817-541-3610

October 7, 2013

BuyBoard
12007 Research Boulevard
Austin, Texas 78759

To Whom It May Concern:

This letter is to confirm that Grande Truck Center located at 4562 Interstate 10 East; San Antonio, Texas 78219 is an Authorized Mack Truck distributor with designated dealer code F219.

Should you have any questions, please feel free to contact me.

Best Regards,

Hal



Volvo Trucks North America
7900 National Service Rd.
Greensboro, NC 27402
October 7, 2013

Buyboard
12007 Research Blvd
Austin, TX 78759

Buyboard:

Grande Truck Center, San Antonio, TX is a current full service Volvo Trucks North America dealer.

A handwritten signature in black ink, appearing to read "Scott Parten", is written over a horizontal line.

Scott Parten
Region Vice President Southwest Region
Volvo Trucks North America



Mark Watje
District Sales Manager
South Central Region

October 7th, 2013

Western Star Trucks
2477 Deerfield Drive
Fort Mill, SC 29715
214-734-7681
mark.watje@daimler.com

Texas Buy Board
12007 Research Blvd
Austin, TX 78759

To Whom it May Concern:

This letter is to confirm that Grande Truck Center is an authorized dealer for Western Star Trucks in the State of Texas, including the 4700, 4800, and 4900 class 8 truck models.

Regards,

Mark Watje



FRANCHISED MOTOR VEHICLE DEALER

Texas Department of Motor Vehicles
MOTOR VEHICLE DIVISION
FRANCHISE NO.: F1374
GENERAL DISTINGUISHING NO.: P8363
Motor Vehicle Dealer
P101544X Trailer/Semitrailer Dealer

GRANDE FORD TRUCK SALES INC
GRANDE TRUCK CENTER
PO BOX 201210
SAN ANTONIO, TX 78220-8210

EXPIRES: 06/30/2014
PHYSICAL LOCATION:
4562 INTERSTATE 10 EAST
SAN ANTONIO, TX 78219

THIS DEALERSHIP IS LICENSED TO ONLY SELL THE FOLLOWING LINE(S) OF NEW MOTOR VEHICLES:
CATERPILLAR-EN, WESTERN STAR-HT, FORD MEDIUM TRUCK-MT, DETROIT DIESEL-EN, AUTOCAR L COE HEAVY TRUCK-HT, ALLISON
TRANSMISSION-TR, AUTOCAR L COE HEAVY TRUCK-HT, FORD-LT, GUMMINS DIESEL ENGINES-EN, ACTERRA-MT, CARGO-MT, STERLING HEAVY
DUTY-HT, MACK HEAVY TRUCK-HT, VOLVO TRUCKS-ET
ADDITIONAL LOCATION(S): For used vehicle sales only



HAVING SATISFIED THE APPLICABLE REQUIREMENTS OF CHAPTER 2301 OF THE TEXAS OCCUPATIONS CODE, CHAPTER 503 OF THE TEXAS
TRANSPORTATION CODE, AND THE RULES OF THE BOARD, THE PERSON NAMED ABOVE IS HEREBY LICENSED WITH THE TEXAS
DEPARTMENT OF MOTOR VEHICLES, MOTOR VEHICLE DIVISION.

Bill Harbison

Bill Harbison, Interim Director
Texas Department of Motor Vehicles
Motor Vehicle Division

WARNING: PENAL CODE SECTION 37.10 PROVIDES THAT TAMPERING WITH A GOVERNMENTAL RECORD IS AN OFFENSE
PUNISHABLE AS A SECOND-DEGREE FELONY.

CONFLICT OF INTEREST QUESTIONNAIRE

FORM CIQ

For vendor or other person doing business with local governmental entity

This questionnaire reflects changes made to the law by H.B. 1491, 80th Leg., Regular Session. This questionnaire is being filed in accordance with Chapter 176, Local Government Code by a person who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the person meets requirements under Section 176.006(a).

By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the person becomes aware of facts that require the statement to be filed. See Section 176.006, Local Government Code.

A person commits an offense if the person knowingly violates Section 176.006, Local Government Code. An offense under this section is a Class C misdemeanor.

OFFICE USE ONLY

Date Received

1 Name of person who has a business relationship with local governmental entity.

NONE

2 Check this box if you are filing an update to a previously filed questionnaire.

(The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date the originally filed questionnaire becomes incomplete or inaccurate.)

3 Name of local government officer with whom filer has employment or business relationship.

N/A

Name of Officer

This section (item 3 including subparts A, B, C & D) must be completed for each officer with whom the filer has an employment or other business relationship as defined by Section 176.001(1-a), Local Government Code. Attach additional pages to this Form CIQ as necessary.

A. Is the local government officer named in this section receiving or likely to receive taxable income, other than investment income, from the filer of the questionnaire?

Yes

No

B. Is the filer of the questionnaire receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer named in this section AND the taxable income is not received from the local governmental entity?

Yes

No

C. Is the filer of this questionnaire employed by a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership of 10 percent or more?

Yes

No

D. Describe each employment or business relationship with the local government officer named in this section.

N/A

4

Keith Hoffstadt
Signature of person doing business with the governmental entity

8/5/2013

Date

TEXAS MOTOR VEHICLE RETAILER'S PERMIT

THIS PERMIT IS NOT TRANSFERABLE AND MUST BE PROMINENTLY DISPLAYED IN YOUR PLACE OF BUSINESS

Trade name and location address

GRANDE FORD TRUCK SALES INC
HWY 90 EAST AT WW WHITE RD
SAN ANTONIO TX 78219

Taxpayer number	1-74-1586422-6
Outlet number	00001
Effective date	01-01-88

A new permit must be obtained if there is a change of ownership, location or trade name. If the location specified in this permit is closed, return this permit to the Comptroller of Public Accounts and indicate the date of the last taxable business transaction.

Taxpayer name and mailing address

GRANDE FORD TRUCK SALES INC
P O BOX 201210 J FRANK DOBIE
SAN ANTONIO TX 78220

62

John Sharp
JOHN SHARP
Comptroller of Public Accounts

TEXAS SALES AND USE TAX PERMIT

This permit is not transferable, and this side must be prominently displayed in your place of business.

Merchants: A copy of this permit does not replace a resale or exemption certificate. You will be responsible for sales tax unless you have a valid resale/exemption certificate on file.

You must obtain a new permit if there is a change ownership, location, or business location name.

TAXPAYER NAME, BUSINESS LOCATION NAME, and PHYSICAL LOCATION

GRANDE FORD TRUCK SALES INC
GRANDE FORD TRUCK SALES INC
4562 IH 10 E
SAN ANTONIO TX 78219-4205

Type of permit	SALES AND USE TAX
Taxpayer number	1-74-1586422-6
Location number	00001
First business date	08/01/1967

NAICS CODE: 441110

DESCRIPTION ON NEXT LINE:

New Car Dealers

WE SHOW THIS BUSINESS IN THE FOLLOWING LOCAL SALES TAX AUTHORITIES:

CITY: SAN ANTONIO

EFF: 04/01/1968

TRANSIT: SAN ANTONIO MTA

EFF: 01/01/1978

TRANSIT: SAN ANTONIO ATD

EFF: 04/01/2005

Carole Keeton Strayhorn
CAROLE KEETON STRAYHORN
Comptroller of Public Accounts

YOU MAY NEED TO COLLECT SALES AND/OR USE TAX FOR OTHER LOCAL TAXING AUTHORITIES DEPENDING ON YOUR TYPE OF BUSINESS.

If you have any questions regarding sales tax, you may contact the Texas State Comptroller's field office in your area or call 1-800-252-5655, toll free, nationwide. The Austin number is 512/463-4600.

For more information, please call the Texas State Comptroller (TSC), the toll free number is 1-800-248-4099, or in Austin, 512/463-4621.



12007 Research Boulevard • Austin, Texas 78759-2439
PH: 800-695-2919 • FAX: 800-211-5454 • www.vendor.buyboard.com

FORMS CHECKLIST

(Please check (✓) the following)

- Completed: **Proposer's Agreement and Signature** (Form A)
- Completed: **Vendor Purchase Order, Request for Quotes, and Invoice Receipt Options** (Form B)
- Completed: **Felony Conviction Disclosure and Debarment Certification** (Form C)
- Completed: **Resident/Nonresident Certification** (Form D)
- Completed: **Historically Underutilized Business (HUB) Certification** (Form E)
- Completed: **Affirmation Regarding Construction Related Goods and Services** (Form F)
- Completed: **Deviation/Compliance Signature Form** (Form G)
- Completed: **Dealership Listings** (Form H)
- Completed: **Texas Regional Service Designation** (Form I)
- Completed: **State Service Designation** (Form J)
- Completed: **National Purchasing Cooperative Vendor Award Agreement** (Form K)
- Completed: **Federal and State/Purchasing Cooperative Discount Comparison Form** (Form L)
- Completed: **References and Price Discount Information** (Form M)
- Completed: **Forms Checklist** (Form N)
- Completed: **Proposal Specifications with Catalogs/Pricelists and Manufacturer Letters**
~~Catalogs/Pricelists must be submitted with proposal response or response will not be considered.~~



Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

*ALL COLUMNS MUST BE COMPLETED OR PROPOSAL WILL NOT BE CONSIDERED

Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
<p>NOTE: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle fees to be charged for any purchase from this contract with the exception of delivery fees (i.e. pre deliver inspection, make ready, State of Texas inspection, manufacturer destination fees, etc.) are to be included in the base price(s). Vehicle fees not included in the base price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.</p>						
1	Autocar	Autocar ACX42, Cab and Chassis Cabover, Low Cab Forward (LCF)	Autocar ACX42 -- Cabover style, Cab and chassis, Low Cab Forward (LCF), Cummins ISL 345HP with Allison 3000 RDS, 5 speed transmission, complete with all manufacturer's standard equipment	\$99,999	AUTOCAR ACX42	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
2	Autocar	Autocar ACM42, Cab and Chassis Cabover, Low Cab Forward (LCF)	Autocar ACM42 -- Cabover style, Cab and chassis, Low Cab Forward (LCF), Cummins ISB 200HP with Allison 2500 RDS, 6 speed transmission, complete with all manufacturer's standard equipment	\$87,575	AUTOCAR ACM42	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
3	Autocar	Autocar ACX64 Cab and Chassis Cabover, Low Cab Forward (LCF)	Autocar ACX64 -- Cabover style, Cab and chassis, Low Cab Forward (LCF), Cummins ISL 345 HP with Allison 3000 RDS 5-speed transmission, complete with manufacturer's standard equipment	\$106,789	AUTOCAR ACX64	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
<p>OPTIONAL EQUIPMENT—The majority of optional equipment is not listed since options will be selected at time of order. A COMPLETE LIST OF ALL OPTIONAL EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED!!</p>						
4	Options	Discount (%) Off Optional Equipment	Discount (%) Off for all Optional Equipment	NET _____%	AUTOCAR	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
5	Program Vehicles	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for all Program Vehicles (Lease and/or Pre-Owned)	NET _____%	AUTOCAR	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
6	Third Party (not OEM) Options	Discount (%) Off Third Party (not OEM) Options	Discount (%) Off Third Party (not OEM) Options	NET _____%	AUTOCAR	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
7	Parts	Discount (%) Off Parts	Discount (%) Off Parts	NET _____%	AUTOCAR	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
8	Extended Warranty	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	NET _____%	AUTOCAR	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
DELIVERY FEES AND LABOR RATE FOR REPAIR/SERVICE OF VEHICLES						
9	Repair Labor	Hourly Labor Rate for: Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Vehicle -- State the hourly labor rate for repair/service of Vehicle	\$114.00	AUTOCAR	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
10	Delivery Fees	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Vehicles -- State the per mile delivery fee for Vehicles	\$ 1.75/mile	AUTOCAR	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
107	Ford Expedition Special Services Package Extended Length (K1F-102A)	Law Enforcement Sport Utility, Extended Length	Expedition SSV Extended Length Utility (K1F-102A) -- Expedition SSV Extended length trim package, 5.4L V8 engine, complete with all manufacturer's standard equipment	\$ <u>ND AD</u>		Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
108	Ford Escape S (U0F)	Sport Utility	Escape Sport Utility (U0F) -- Escape S Trim Package, 2.5L I4 engine, complete with all manufacturer's standard equipment	\$ <u>ND AD</u>		Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
109	Ford Edge SE (K3G)	Crossover Sport Utility	Edge Crossover Sport Utility (K3G) -- Edge SE Trim Package, four door, 3.5L V6 engine, complete with all manufacturer's standard equipment	\$ <u>ND AD</u>		Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
110	Ford Flex (K5B)	Crossover Sport Utility	Flex Crossover (K5B) -- Four door, 3.5L V6, complete with all manufacturer's standard equipment	\$ <u>ND AD</u>		Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
111	Ford F150, Regular Cab (F1C)	Full Size Pickup	F-150 Pickup, Regular Cab (F1C) -- F-150, 1/2 ton, regular cab, 4x2, 6.5' Bed, 3.7L V6, complete with all manufacturer's standard equipment	\$ <u>14,995.⁰²</u>		Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
112	Ford F150, Regular Cab, CNG/LPG	Full Size Pickup	F-150 Pickup, Regular Cab -- F-150, CNG/LPG, 1/2 ton, regular cab, 4x2, 6.5' Bed, 3.7L V6, compete with all manufacturer's standard equipment	\$ 15,310.	2014 Ford F150 with CNG LPG Reg pkg	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.) upfit in Opt Equip
113	Ford F250, Regular Cab (F2A)	Full Size Pickup	F-250 Pickup, Regular Cab (F2A) -- F-250, 3/4 ton, regular cab, 4x2, 8' Bed, 6.2L V8 engine, automatic transmission, complete with all manufacturer's standard equipment	\$ 16,977.	Ford F250 F2A	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
114	Ford F350 SRW, Regular Cab (F3A)	Full Size Pickup	F-350 Pickup, Regular Cab (F3A) -- F-350, 1 ton, Regular Cab, 4x2 SRW, 8' Bed, 6.2L V8 engine, automatic transmission, complete with all manufacturer's standard equipment	\$ 18,031.	Ford F350 F3A	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
115	Ford F350 SRW, Chassis Cab (F3E)	Chassis Cab	F-350 Chassis Cab (F3E) -- F-350, Regular Cab Chassis, SRW, 6.2L V8 engine, automatic transmission, 141" wheelbase, 10,200lbs GVWR, complete with all manufacturer's standard equipment	\$ 18,497.	Ford F350 CC F3E	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
116	Ford F450 DRW, Chassis Cab (F4G)	Chassis Cab	F-450 Chassis Cab (F4G) -- F-450, Regular Cab Chassis, DRW, 6.8L V10 engine, automatic transmission, 141" wheelbase, 16,500lbs GVWR, complete with all manufacturer's standard equipment	\$ 24,997.	Ford F450 CC F4G	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
117	Ford F550 DRW, Chassis Cab (F5G)	Chassis Cab	F-550 Chassis Cab (F5G) -- F-550, Regular Cab Chassis, DRW, 6.8L V10, automatic transmission, 141" wheelbase, 18,000lbs GVWR, complete with all manufacturer's standard equipment	\$ 25,888.	Ford F550 CC F5G	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
117A	Ford F550 DRW, Stripped Chassis (F5K)	Stripped Chassis	F-550 Stripped Chassis (F5K) -- F-550, Stripped Chassis, DRW, 6.8L V10 gas engine, automatic transmission, 19,000lbs GVWR, complete with all manufacturer's standard equipment	\$ 20,995. ⁰⁰	Ford F5K Stripped Chassis F550	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
118	Ford F650 DRW, Chassis Cab (F6G)	Chassis Cab	F-650 Chassis Cab (F6G) -- F-650, Regular Cab Chassis, DRW, 6.7L Cummins engine, 134" wheelbase, 22,000lbs Minimum GVWR, complete with all manufacturer's standard equipment	\$ 47,274. ⁰⁰	Ford F650 F6G	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
118A	Ford F650 DRW, Chassis Cab (F6H)	Chassis Cab	F-650 Chassis Cab (F6H) -- F-650, Regular Cab Chassis, DRW, 6.8L gas engine, 158" wheelbase, 26,000lbs Minimum GVWR, complete with all manufacturer's standard equipment	\$ 40,294. ⁰⁰	Ford F650 F6H	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
119	Ford F750 DRW, Chassis Cab (F7F)	Chassis Cab	F-750 Chassis Cab (F7F) -- F-750, Regular Cab Chassis, DRW, 6.7L Cummins engine, 146" wheelbase, 30,000lbs Minimum GVWR, complete with all manufacturer's standard equipment	\$ 48,474. ⁰⁰	Ford F750 F7F	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
120	Ford Transit Connect Wagon (S9E)	Wagon	Transit Connect Wagon (S9E) -- Transit Connect Wagon, 2.5L I4 engine, complete with all manufacturer's standard equipment	\$ 22,305. ⁰⁰	Ford Transit Connect Wagon S9E	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
121	Ford Transit Connect Van (S6E)	Cargo Van	Transit Connect Cargo Van (S6E) -- Transit Connect Van, 2.5L I4 engine, complete with all manufacturer's standard equipment	\$ 19,665. ⁰⁰	Ford Transit Connect Van S6E	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
122	Ford E-150, Passenger Van (E1B)	Passenger Van	E-150 Econoline Passenger Van (E1B) -- E-150 Van, Seating for 8, 4.6L V8 engine, 8600lbs GVWR, complete with all manufacturer's standard equipment	\$ <u>18,381.⁰⁰</u>	Ford E150 WMSW E1B	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
123	Ford E-350, Super Duty Passenger Van (E3B)	Passenger Van	E-350 Econoline Super Duty Passenger Van (E3B) -- E-350 Van, Seating for 12, 4.6L V8 engine, 8700lbs GVWR, complete with all manufacturer's standard equipment	\$ <u>21,477.⁰⁰</u>	Ford E350 WMSW E3B	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
124	Ford E-350, Super Duty Extended Passenger Van (S3B)	Passenger Van	E-350 Econoline Super Duty Extended Passenger Van (S3B) -- E-350 Van, Seating for 15, 5.4L V8 engine, 9100lbs GVWR, complete with all manufacturer's standard equipment	\$ <u>23,778.⁰⁰</u>	Ford E350 WMSW S3B	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
125	Ford E-150, Cargo Van (E1E)	Cargo Van	E-150 Econoline Cargo Van (E1E) -- E-150 Van, 4.6L V8 engine, 8500lbs GVWR, 138" wheelbase, complete with all manufacturer's standard equipment	\$ <u>16,922.⁰⁰</u>	Ford E150 E1E	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
126	Ford E-250, Super Duty Cargo Van (E2E)	Cargo Van	E-250 Econoline Super Duty Cargo Van (E2E) -- E-250 Super Duty Van, 4.6L V8 engine, 9000lbs GVWR, 138" wheelbase, complete with all manufacturer's standard equipment	\$ <u>17,892.⁰⁰</u>	Ford E250 E2E	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
127	Ford E-350, Super Duty Cargo Van (E3E)	Cargo Van	E-350 Econoline Super Duty Cargo Van (E3E) -- E-350 Super Duty Van, 5.4L V8 engine, 9500lbs GVWR, 138" wheelbase, complete with all manufacturer's standard equipment	\$ 20,346. ⁰⁰	Ford E350 E3E	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
128	Ford E-350 SRW, Cutaway (E3F)	Cutaway Chassis	E-350 Cutaway Van Chassis (E3F) -- 5.4L V8 engine, SRW, 138" wheelbase, 9600lbs GVWR, complete with all manufacturer's standard equipment	\$ 18,086. ⁰⁰	Ford E350 SRW E3F	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
129	Ford E-350 DRW, Cutaway	Cutaway Chassis	E-350 Cutaway Van Chassis -- 5.4L V8 engine, DRW, 138" wheelbase, 9600lbs GVWR, complete with all manufacturer's standard equipment	\$ 18,363. ⁰⁰	Ford E350 DRW E3F	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
130	Ford E-450 DRW, Cutaway (E4F)	Cutaway Chassis	E-450 Cutaway Chassis (E4F) -- 5.4L V8, DRW, 158" wheelbase, 14,050lbs GVWR, complete with all manufacturer's standard equipment	\$ 20,044. ⁰⁰	Ford E450 E4F	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
<p>OPTIONAL EQUIPMENT- The majority of optional equipment is not listed since options will be selected at time of order. A COMPLETE LIST OF ALL OPTIONAL EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED!!</p>						
131	Options	Discount (%) Off Optional Equipment	Discount (%) Off for all Optional Equipment	Net %	Ford	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
132	Program Vehicles	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for all Program Vehicles (Lease and/or Pre-Owned)	Net %	Ford	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
133	Third Party (not OEM) Options	Discount (%) Off Third Party (not OEM) Options	Discount (%) Off Third Party (not OEM) Options	Net %	Ford	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
134	Parts	Discount (%) Off Parts	Discount (%) Off Parts	Net %	Ford	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
135	Extended Warranty	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	Net %	Ford	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
DELIVERY FEES AND LABOR RATE FOR REPAIR/SERVICE OF VEHICLES						
136	Repair Labor	Hourly Labor Rate for: Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Vehicle -- State the hourly labor rate for repair/service of Vehicle	\$ 117. ⁰⁰	Ford	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
137	Delivery Fees	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Vehicles -- State the per mile delivery fee for Vehicles	\$ 1.75/mile	Ford	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
<p>NOTE: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle fees to be charged for any purchase from this contract with the exception of delivery fees (i.e. pre deliver inspection, make ready, State of Texas inspection, manufacturer destination fees, etc.) are to be included in the base price(s). Vehicle fees not included in the base price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.</p>						
212	Mack	Mack GU713	Axle Forward Conventional, 50,000# GVW, Mack MP7-325 engine, Mack TM308 transmission, front axle Mack FXL12000, rear axle Dana-Spicer DS405, complete with all manufacturer's standard equipment	\$54,450	Mack GU713	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
213	Mack	Mack GU813	Axle Back Conventional, 50,000# GVW, Mack MP7-325 engine, Mack TM308 transmission, front axle Mack FXL12000, rear axle Dana-Spicer DS405, complete with all manufacturer's standard equipment	\$54,450	Mack GU813	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
214	Mack	Mack MRU613	Cabover, 50,000# GVW, Mack MP7-325 engine, Mack TM308 transmission, front axle Mack FXL12000, rear axle Mack S38R 38000#, complete with all manufacturer's standard equipment	\$53,950	Mack MRU613	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
215	Mack	Mack LEU613	Low Entry Cabover, 66,000# GVW, Mack MP7-325 engine, Allison 4500RDS5 transmission, front axle Mack FXL20000, rear axle Meritor RT46-160, complete with all manufacturer's standard equipment	\$65,295	Mack LEU613	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
216	Mack	Mack CHU613	Axle Forward Conventional/Highway, 50,000# GVW, Mack MP8-425E engine, Fuller FRO-15210B transmission, front axle Mack FXL12000, rear axle Meritor RT40-140, complete with all manufacturer's standard equipment	\$52,345	Mack CHU613	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
217	Mack	Mack CXU613	Axle Back Conventional/Highway, 50,000# GVW, Mack MP8-425E engine, Fuller FRO-15210B transmission, front axle Mack FXL12000, rear axle Meritor RT40-140, complete with all manufacturer's standard equipment	\$50,664	Mack CXU613	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
OPTIONAL EQUIPMENT - The majority of optional equipment is not listed since options will be selected at time of order. A COMPLETE LIST OF ALL OPTIONAL EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED!!						
218	Options	Discount (%) Off Optional Equipment	Discount (%) Off for all Optional Equipment	NET _____ %	Mack	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
219	Program Vehicles	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for all Program Vehicles (Lease and/or Pre-Owned)	NET _____ %	Mack	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

PROPOSAL NOTE:

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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220	(not OEM) Options	Off Third Party (not OEM Options)	Discount (%) Off Third Party (not OEM Options)	NET _____ %	Mack	Attached separate sheet with upgrade options to include all alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)			
221	Parts	Off Parts	Discount (%) Off Parts	NET _____ %	Mack	Attached separate sheet with upgrade options to include all alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)			
222	Extended Warranty	Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	NET _____ %	Mack	Attached separate sheet with upgrade options to include all alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)			
223	Repair Labor	Hourly Labor Rate for: Repair/Service of Vehicle	Hourly Labor Rate for Repair/Service of Vehicle -- State the hourly labor rate for repair/service of Vehicle	\$114.00	Mack	Attached separate sheet with upgrade options to include all alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)			

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
224	Delivery Fees	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Vehicles --- State the per mile delivery fee for Vehicles	\$1.75/mile	Mack	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

*ALL COLUMNS MUST BE COMPLETED OR PROPOSAL WILL NOT BE CONSIDERED

Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
<p>NOTE: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle fees to be charged for any purchase from this contract with the exception of delivery fees (<i>i.e. pre-deliver inspection, make ready, State of Texas inspection, manufacturer destination fees, etc.</i>) are to be included in the base price(s). Vehicle fees not included in the base price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.</p>						
319	Volvo	Volvo 300	Volvo 300 - 122.4" BBC, 52,000 GVW, Fuller 10 speed transmission, D13 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment	\$61,890	Volvo 300	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
320	Volvo	Volvo 200	Volvo 200 - 122.4" BBC, 33,000 GVW, Fuller 10 speed transmission, D11 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment	\$60,190	Volvo 200	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
321	Volvo	Volvo VHD	Volvo VHD - 113.6" BBC, 52500 GVW, Fuller 10 speed transmission, D11 engine, conventional cab, single axle, complete with all manufacturer's standard equipment	\$57,300	Volvo VHD	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
<p>OPTIONAL EQUIPMENT - The majority of optional equipment is not listed since options will be selected at time of order. A COMPLETE LIST OF ALL OPTIONAL EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED!!</p>						
322	Options	Discount (%) Off Optional Equipment	Discount (%) Off for all Optional Equipment	NET _____ %	Volvo	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
323	Program Vehicles	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for all Program Vehicles (Lease and/or Pre-Owned)	NET _____ %	Volvo	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
324	Third Party (not OEM) Options	Discount (%) Off Third Party (not OEM) Options	Discount (%) Off Third Party (not OEM) Options	NET _____ %	Volvo	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
325	Parts	Discount (%) Off Parts	Discount (%) Off Parts	NET _____ %	Volvo	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
326	Extended Warranty	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	NET _____ %	Volvo	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
DELIVERY FEES AND LABOR RATE FOR REPAIR/SERVICE OF VEHICLES						
327	Repair Labor	Hourly Labor Rate for Repair/Service of Vehicle	Hourly Labor Rate for Vehicle -- State the hourly labor rate for repair/service of Vehicle	\$114.00	Volvo	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
328	Delivery Fees	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Vehicles the per mile delivery fee for Vehicles	\$ 1.75/mile	Volvo	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
<p>NOTE: Vendors should propose direct replacement models if a vehicle/truck model specified below has been discontinued by the manufacturer. All vehicle fees to be charged for any purchase from this contract with the exception of delivery fees (<i>ie. pre-deliver inspection, make ready, State of Texas inspection, manufacturer destination fees, etc.</i>) are to be included in the base price(s). Vehicle fees not included in the base price(s) will not be allowed. The Cooperative service fee is not a "vehicle fee" and is not to be included in the base pricing.</p>						
329	Western Star	Western Star 4900FA	Western Star 4900FA - 123" BBC, 52,000 GVWR, Fuller 10 speed transmission, DD15 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment	\$ <u>85,675.</u> ⁰⁰	Western Star 4900 FA	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
330	Western Star	Western Star 4900SA	Western Star 4900SA - 123" BBC, 52,000 GVWR, Fuller 10 speed transmission, DD15 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment	\$ <u>85,324.</u> ⁰⁰	Western Star 4900 SA	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
331	Western Star	Western Star 4900EX	Western Star 4900EX - 132" BBC, 52,000 GVWR, Fuller 10 speed transmission, DD15 engine, conventional cab, tandem axle, complete with all manufacturer's standard equipment	\$ <u>91,755.</u> ⁰⁰	Western Star 4900 EX	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
332	Western Star	Western Star 6900XD	Western Star 6900XD - 141" BBC, 60,320 GVWR, Fuller 10 speed transmission, DD60 engine, conventional cab, single axle, complete with all manufacturer's standard equipment	\$ <u>122,695.</u> ⁰⁰	Western Star 6900 XD	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand/and Model	Options
332A	Western Star	Western Star 4700SB	Western Star 4700SB - Set Back, 33,000 GVWR, 10 speed manual transmission, Cummins ISL 260HP engine, 12,000# front/33,000# rear axle, complete with all manufacturer's standard equipment	\$ 59,475	Western Star 4700 SB	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
332B	Western Star	Western Star 4700SF	Western Star 4700SF - Set Forward, 33,000 GVWR, 10 speed manual transmission, Cummins ISL 260HP engine, 12,000# front/33,000# rear axle, complete with all manufacturer's standard equipment	\$ 61,025	Western Star 4700 SF	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
OPTIONAL EQUIPMENT- The majority of optional equipment is not listed since options will be selected at time of order. A COMPLETE LIST OF ALL OPTIONAL EQUIPMENT MUST BE SUBMITTED WITH PROPOSAL FOR PROPOSAL TO BE CONSIDERED!!						
333	Options	Discount (%) Off Optional Equipment	Discount (%) Off for all Optional Equipment	Net %	Western Star	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
334	Program Vehicles	Discount (%) Off Program Vehicles (Lease and/or Pre-Owned)	Discount (%) Off for all Program Vehicles (Lease and/or Pre-Owned)	Net %	Western Star	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
335	Third Party (not OEM) Options	Discount (%) Off Third Party (not OEM) Options	Discount (%) Off Third Party (not OEM) Options	Net %	Western Star	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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Proposal Invitation No. 430-13-Vehicles and Heavy Duty Trucks and Options

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Item No.	Specified Brand or Equal	Short Description	Full Description	Delivered Price	Brand and Model	Options
336	Parts	Discount (%) Off Parts	Discount (%) Off Parts	net %	Western Star	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
337	Extended Warranty	Discount (%) Off Extended Service Maintenance Agreements	Discount (%) Off Extended Service Maintenance Agreements	net %	Western Star	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
DELIVERY FEES AND LABOR RATE FOR REPAIR/SERVICE OF VEHICLES						
338	Repair Labor	Hourly Labor Rate for: Repair/Service of Vehicle	Hourly Labor Rate for Vehicle -- State the hourly labor rate for repair/service of Vehicle	\$ 14. ⁰⁰	Western Star	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)
339	Delivery Fees	Per Mile Delivery Fee for Vehicles	Per Mile Delivery Fee for Vehicles the per mile delivery fee for Vehicles	\$ 1.75 /mile	Western Star	Attached separate sheet with upgrade options to include all manufacturer options including alternative fuel choice equipment (CNG, LPG, Hybrid, etc.)

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November 17, 2014

Mr. Steve Barker
City of Sacramento
5730 24th Street, Building 1
Sacramento, CA 95822

Dear Steve:

Thank you for your interest in a 2015 Autocar ACX chassis that will be purchased through the Texas Local Government Purchasing Cooperative Buyboard. Working through Grande Truck Center, buyboard contract # 430-13, I have worked up cab and chassis spec similar to the four units the City took delivery of earlier this year (except that it will have a CNG fuel system instead of a LNG fuel system).

Through the Texas Government Purchasing Cooperative Buyboard contract # 430-13, the cost to purchase the ACX Autocar cab and chassis is as follows:

2015 Autocar ACX cab and chassis:	\$ 157,344.00
Sales Tax- 8.5%:	\$ 13,374.24
Tire Tax:	\$ 17.50
Licensing fees:	\$ 75.00
Total Cost:	\$ 170,810.74*

*This price is good until 12/29/2014.

The Autocar chassis will have a one year warranty from the date the unit is placed in service (DIS). The engine has an extended warranty for 5 years/ 150,000 miles, and the Allison transmission has a 5 year extended warranty. The quote also includes adding a mirror on the outside left corner, replace the ignition key to a keyless version, key the doors the same as the existing units, add an interior fan and perform a BIT inspection. The CNG tank system will be handled by Tom Snyder.

There is a payment discount of \$2,500.00 for payment within 30 calendar days of the chassis arriving at the body company. In Lieu of the \$2,500.00 discount above, there is a payment discount of \$1,000.00 for payment within 20 calendar days, which will be computed from the date, delivery is made and is accepted by the city, or the date a proper invoice is received, whichever is later.

Please call me at 916-225-1435 if you have any questions.

Thanks again,

Ron Thoensen
Truck Sales Representative
Western Truck Parts and Equipment

Vehicle Specification

		Description	Front Weight	Rear Weight	Price
AUTOCAR TRUCKS					
S	0040002	MODELS	ACX64	10,431	6,139
O	5000002	CAB SHELL	SINGLE RIGHT HAND DRIVE CAB	0	0
VEHICLE ADAPTATION					
O	1140005	COUNTRY OF USE	CALIFORNIA SPECIFIC U.S. VEHICLE ADAPTATION	0	0
SOLUTION					
O	C04012	BODY COMPANY	NEW WAY	0	0
O	C01003	APPLICATION	REFUSE - LANDFILL	0	0
O	C02004	BODY TYPE	AUTOMATED SIDE LOADER	0	0
O	C03002	TERRITORY	WEST COAST	0	0
O	C06706	BODY STYLE	NEW WAY SIDEWINDER	0	0
O	C05029	TOTAL BODY CAPACITY - BODY/HOPPER	29 YARD	0	0
O	C070002	FUEL SYSTEM TYPE	GAS/CNG/BODY MOUNTED TANKS	0	0
O	C080001	REAR SUSPENSION TYPE	STD/BEAM TYPE REAR SUSPENSION	0	0
O	C090003	AXLE QUANTITY	3 AXLE	0	0
O	D010200	FRONT GAWR	20000 LBS	0	0
O	D020400	REAR GAWR	40000 LBS	0	0
O	D100600	GVWR	60000 LBS	0	0
ENGINE					
S	1580001	ENGINE VOCATION	COMMERCIAL - DOMESTIC (DOT)	0	0
O	1010026	ENGINE ASSY	ISL-G, 320 HP @ 2200/1000 LB- FT, CUMMINS-WESTPORT	-390	0
O	4460002	FUEL TYPE	COMPRESSED NATURAL GAS	0	0
O	972A004	SPECIAL EMISSION CERTIFICATION LABELS	CALIFORNIA C.A.R.B. CERT.- NAT. GAS (NO LABEL REQUIRED)	0	0
ENGINE EQUIP					
O	122002	PTO-ENGINE FRONT	ADAPTER FOR SPICER 1350	40	-9
S	128071	ENGINE CONTROL SPECIFICATIONS	DEFAULT SPECS	0	0
O	1290003	ENGINE ELECTRONICS	CUMMINS GAS, CM2180A	0	0

Prepared By Ronald Thoensen
 Quote Id : QASTSEHKL
 Phone : 916-319-5219
 Quote Number : Q0021482

Prepared For Steve Barker
 City of Sacramento

S	132034	ENGINE PROTECT SYSTEM/WARNINGS	AUDIBLE/VISUAL ALARM/LOP, HT, LWL	0	0
O	438998	FILTER-FUEL, CHASSIS MOUNTED	NO ADDITIONAL FUEL FILTER PROVIDED	-3	0
O	170104	FILTER-FUEL, ENGINE MOUNTED	NATURAL GAS FUEL CLEANER	0	0
S	1750001	ENGINE OIL	STANDARD ENGINE OIL	0	0
S	2000004	RADIATOR	1300 SQ. IN., 2-ROW HIGH CAPACITY ALUMINUM	0	0
S	2080001	FAN & DRIVE-ENGINE	2-SPEED FAN	0	0
S	2090001	RADIATOR COOLANT	EXTENDED LIFE COOLANT	0	0
S	2120001	RADIATOR SURGE TANK	SURGE TANK WITH REMOTE FILL	0	0
O	220052	AIR CLEANER	16" TWO STAGE	28	3
S	226001	AIR INTAKE RAIN CAP	BLACK, HOOD TYPE	0	0
O	230103	MUFFLER SYSTEM	SINGLE VERTICAL LH SIDE	70	5
O	231001	EXHAUST SHIELDS	STAINLESS STEEL VERT MUFF SHIELD-SINGLE	0	0
S	2320003	EXHAUST STACKS	VERTICAL DIFFUSER, SINGLE STAINLESS STEEL	0	0
O	239998	UREA DELIVERY SYSTEM	NO DEF TANK PROVIDED	-30	-4
S	5300001	ENGINE/EXHAUST COVER	ALUM TURBO/EXHAUST PIPE DEBRIS SHIELD	0	0
S	700026	AIR COMPRESSOR	CUMMINS WABCO 18.7 CFM COMPRESSOR	0	0
S	8200002	STARTING MOTOR	DELCO REMY 12V 39 MT	0	0
O	8020004	ALTERNATOR	DELCO REMY 36SI 12V 160 AMP	13	0
O	P010061	VEHICLE GOVERENED SPEED LIMIT	SPEED LIMIT 61 MPH (LIMITED BY PROP SHAFT CALCS)	0	0
S	P020001	ENGINE IDLE SHUT DOWN	ENGINE IDLE SHUT DOWN ENABLED (5 MINUTES)	0	0
S	P030001	CRUISE CONTROL PARAMETER	CRUISE CONTROL ENABLED	0	0
S	P110000	PTO REGEN INHIBIT THRESHOLD	PTO REGEN INHIBIT THRESHOLD = 0 MPH	0	0
S	P641200	RPM PTO MODE	1200 RPM MAX IN PTO	0	0
S	P701200	PTO SET SWITCH	PTO SET SWITCH = 1200 RPM	0	0
S	P711000	PTO RESUME SWITCH	PTO RESUME SWITCH = 1000 RPM	0	0
S	P730500	PTO RAMP RATE INCREMENT	PTO RAMP RATE INCREMENT = 500 RPM	0	0
S	P830000	IGNORE VSS IN PTO MODE	IGNORE VSS IN PTO MODE = DISABLED	0	0

TRANSMISSION

S	2580003	VOCATION	RDS REFUSE - VOC 400-XXX	0	0
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S	2690014	CONTROL MODULE (ELECT)	REFUSE W/ AUTO-NEUTRAL, VP142	0	0
O	PT10001	TRANS DIRECTION CHANGE SHIFT INHIBIT	SHIFT INHIBIT ENABLED	0	0
S	26A0001	TRANSMISSION SHIFT SCHEDULE	PRIMARY PERFORMANCE / SECONDARY ECONOMY	0	0
S	27P0000	TRANSMISSION RETARDER AUDIBLE ALARM	NO TRANSMISSION RETARDER AUDIBLE ALARM	0	0
S	2700021	TRANSMISSION	ALLISON 3000 SERIES, 5-SPEED	0	0
S	284016	TRANSMISSION CONTROLS	ALLISON PUSHBUTTON CONTROLS	0	0
S	286005	COOLER-TRANSMISSION OIL	OIL TO WATER TYPE	0	0
S	290003	TRANSMISSION OIL FILL/CHECK	OIL FILL TUBE / DIPSTICK W/ LEVEL SENSOR	0	0
S	292004	TRANSMISSION LUBRICANT	TRANSYND SYNTHETIC AUTO TRANS FLUID	0	0
S	300011	DRIVESHAFT-MAIN	SPICER 1760HD HALF ROUND	0	0

FRONT AXLE

S	3700002	FRONT AXLE	MERITOR MFS-20 STEER AXLE, 20000# CAPACITY	0	0
S	3690005	FRONT AXLE POSITION	52.5 INCHES	0	0
O	3710003	FRONT SUSPENSION	10200 LB TAPER LEAF REDUCED RIDE HEIGHT, 22000 LB GROUND CAPACITY	-90	5
O	371T01	SUSPENSION, FRONT AUX	AUX LOAD CUSHION	10	0
S	373002	SHOCK ABSORBERS-FRONT	DOUBLE ACTING SINGLE - HEAVY DUTY	0	0
S	904011	HUBS-FRONT	STEEL HUB PILOTED,285MM BOLT CIRCLE	0	0
S	9400001	WHEEL OIL SEALS-FRONT	SCOTSEAL PLUS XL	0	0
S	9210001	HUB CAPS - FRONT AXLE	CR ZYTEL HUBCAP	0	0
S	374001	FRONT AXLE LUBRICANT	STANDARD	0	0
S	7510003	BRAKES-FOUNDATION, FRONT AXLE	MERITOR 16.5X6 QP	0	0
S	754009	BRAKE SLACK ADJUSTERS -FRONT AXLE	MERITOR AUTOMATIC	0	0
S	755001	DUST SHIELDS - FRT BRAKES	DUST SHIELDS - FRONT BRAKES	0	0
S	901001	BRAKE DRUM-FRONT	CAST IRON	0	0
S	387003	POWER STEERING RESERVOIR	FOUR QUART REMOTE MOUNTED	0	0

REAR AXLE

S	3300040	REAR DRIVE AXLE-SINGLE & TANDEM	MERITOR MT40-14X (40000 LBS)	0	0
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O	330U001	REAR AXLE LUBE PUMP	DIFFERENTIAL PUMP - MERITOR	0	30
O	331586	REAR DRIVE AXLE RATIO	5.86	0	0
O	333014	REAR DRIVE AXLE ANTI- SPIN DEVICES	FOUR WHEEL LOCK	0	63
S	3500003	REAR SUSPENSION	HENDRICKSON HMX-400 SUSP @ 54" AS	0	0
S	351013	REAR SUSPENSION BEAMS	54 INCH STEEL RUBBER BUSHED	0	0
S	358005	TORQUE RODS	LONGITUDINAL & TRANSVERSE - RUBBER BUSHED	0	0
S	9130001	HUBS-REAR	IRON HUB, HP 10 STUD	0	0
S	3400001	REAR AXLE BREATHER	STANDARD AXLE BREATHER	0	0
S	9410001	WHEEL OIL SEALS-REAR	SCOTSEAL PLUS XL	0	0
S	339001	REAR AXLE LUBRICANT	STANDARD	0	0
S	7610003	BRAKES-FOUNDATION, REAR AXLE	MERITOR 16.5X7 Q PLUS	0	0
S	764013	BRAKE SLACK ADJUSTERS -REAR AXLE	MERITOR AUTOMATIC,TANDEM AXLE	0	0
S	765001	DUST SHIELDS - REAR BRAKES	DUST SHIELDS - REAR BRAKES	0	0
S	781012	BRAKE CHAMBERS- PARKING, TYPE/VENDOR	CAM TYPE MGM STOPGARD (4)	0	0
S	910001	BRAKE DRUM-REAR	CAST IRON	0	0

BRAKES

S	729002	AIR LINES-PARKING BRAKE, CHASSIS	AIR LINES CHASSIS PARK BRAKE	0	0
S	741047	BRAKE CONTROL SYSTEM	BENDIX ABS 4S/4M	0	0

CHASSIS

O	400225	WHEELBASE	225 INCHES	26	31
S	402104	FRAME-REAR OVERHANG	104"	0	0
S	403012	FRAME RAILS	3/8" VARIABLE DROP STEEL, EXT B	0	0
S	409002	FRAME CROSSMEMBER- CENTER	ALUMINUM	0	0
O	4100002	MISC TSO OPTIONS	KEEP RH RAIL CLEAR	0	0
S	4110002	FRAME CROSSMEMBER- END CLOSING	ALUMINUM MEMBER-IF REQUIRED	0	0
S	4120002	FRAME BOLTS	HUCKSPIN RR SUSP & CROSSMEMBERS	0	0
S	460001	BUMPER-FRONT	STEEL PAINTED	0	0
S	480002	TOWING DEVICE-FRONT	TWO REMOVABLE TOW PINS	0	0
O	8740001	WIRING, BODY INTERFACE	BODYBUILDER JUNCTION BOX @ BOC	6	0

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O	892009	BACKUP ALARM	ECCO RMS 917 WITH MOTION DETECTOR	0	2
O	430800	FUEL TANK-LEFT	ALTERNATE FUEL ENGINE-NO LH TANK	-29	-59
S	4280001	DRILLING FUEL TK SUPT-LEFT	FUEL TANK MTD FWD LHS - STANDARD (IF PROVIDED)	0	0
O	431800	FUEL TANK-RIGHT	ALTERNATE FUEL ENGINE-NO RH TANK	0	0
O	436023	FUEL LINES	STAINLESS STEEL FOR CNG OR LNG	0	0
S	8120005	BATTERY BOX	STEEL BOX, 3 BATTERY, LHS	0	0
O	8160004	BATTERY BOX SPACERS	BATTERY BOX SPACED 2", DROPPED 4"	5	1
S	8090001	BATTERY BOX DRILLING	BOX LOCATED AS FAR FORWARD AS POSSIBLE	0	0
S	810089	BATTERY	3 JOHNSON CONTROL 31ECL 12V 2250CCA	0	0
O	8140003	BATTERY SHUT-OFF SWITCH	SHUTOFF W/ LOCKOUT & EMERGENCY JUMPER STUDS	5	2
S	7110001	AIR TANK-BRAKE	STEEL AIR TANKS	0	0
S	7090002	AIR TANK DRILLING	AIR TANKS IN STANDARD POSITION	0	0
S	715002	WET TANK DRAIN	BENDIX D/V-2 AUTOMATIC	0	0
O	715T003	AIR RESERVOIR DRAIN SYSTEM	CENTRAL MANIFOLD W/ PETCOCKS	2	2
O	7380001	EMERGENCY AIR SYSTEM CHARGING	SCHRADER VALVE, WET TANK MTD	1	0
S	713023	AIR DRYER	BENDIX ADIP W/HEAT	0	0
O	7100001	AIR DRYER DRILLING	MOUNT AIR DRYER INSIDE RAIL, LHS	0	0
S	724001	AIR LINES-CAB	SAE J844 NYLON TUBING	0	0
S	728001	AIR LINES-MAIN, CHASSIS	SAE J844 NYLON TUBING	0	0

CAB EXTERIOR

S	4510001	STEP-CAB ACCESS, CAB MOUNTED	DUAL SELF CLEANING CAB ENTRANCE STEPS	0	0
S	462004	MUD FLAPS-FRONT WHEEL	FRONT FLAPS	0	0
S	502001	CAB DOORS	STEEL	0	0
O	502T03	DOOR CHECK STRAPS	L.H. & R.H. DOOR CHECK STRAP	2	0
O	5120001	POWER WINDOWS	DUAL INTERNAL REGULATOR POWER WINDOWS	4	0
O	6220017	MIRRORS-DUAL WEST COAST	MIRROR, BLACK, HTD, REMOTE W / LWR HTD CONVEX	0	0
S	6190002	MIRROR ARMS	RETRACTABLE ARMS, STAINLESS STEEL	0	0

Prepared By Ronald Thoensen
 Quote Id : QASTSEHKL
 Phone : 916-319-5219
 Quote Number : Q0021482

Prepared For Steve Barker
 City of Sacramento

O	6180002	DOWN VIEW MIRRORS	SINGLE DOWN VIEW MIRROR, LH SIDE	0	0
S	6240001	GRAB HANDLES-ENTRY	BRUSHED SS GRAB HANDLES	0	0
S	630026	HORN-AIR	TWIN MOUNTED UNDER CAB	0	0
S	631001	HORN-ELECTRIC	SINGLE	0	0
O	661002	CAB TILT MECHANISM- C.O.E.	HYDRAULIC TILT WITH AIR ASSIST	20	0
S	6720001	GRILLE	AUTOCAR GRILLE	0	0
S	675001	BUG SCREENS	BUG SCREEN MOUNTED BEHIND GRILLE	0	0
S	6910001	FENDER EXTENSIONS- FRONT	IMPACT RESISTANT POLY FENDER	0	0

CAB INTERIOR

S	3800001	STEERING WHEEL	16" DIA. WHEEL, 2 SPOKE	0	0
S	3810001	STEERING COLUMN	ADJUSTABLE TILT STEERING COLUMN	0	0
O	5200001	SEAT-DRIVER	BOSTROM 910 HIGH BACK, AIR RIDE	4	0
S	521110	SEAT-PASSENGER	FIXED TYPE, LOW BACK	0	0
S	522003	SEAT BELTS-DRIVER	THREE POINT RETRACTABLE	0	0
S	523003	SEAT BELTS-PASSENGER	THREE POINT RETRACTABLE	0	0
S	526014	SEAT INSERT	BLACK CORDURA	0	0
S	538001	CARPET & MAT	MAT WITH FOAM BACK	0	0
S	5390001	CAB INTERIOR	AUTOTUFF INTERIOR UPHOLSTERY	0	0
S	5500001	CENTER CONSOLE	CENTER CONSOLE	0	0
S	5510001	REAR CONSOLE	REAR CONSOLE	0	0
S	5930001	ASH TRAY	ASHTRAY MTD IN CONSOLE	0	0
O	8750001	ADDITIONAL ELEC. SWITCHES	2 DASH SWITCHES, WIRED TO POWER	1	0

CAB CLIMATE CONTROL

O	060011	CAB TEMPERATURE SYSTEM	INTEGRAL A/C WITH ROOF MOUNT CONDENSER	7	12
O	612002	AIR CONDITIONER CONDENSER	ROOF MTD. (DISTRIBUTOR RESPONSIBILITY TO ENSURE CLEARANCE WITH FEL CANOPY)	0	0

GAUGES & INSTRUMENTATION

S	0570002	INSTRUMENTS SALES PKG	STANDARD GAUGES (VOLTAGE AND OIL PRESSURE INCLUDED IN VEHICLE DISPLAY)	0	0
S	1430001	TRUCK ELECTRICAL CONTROL MODULE	VEHICLE CONTROL UNIT	0	0
S	1360001	TACHOMETER/RPM TACHOGRAPH	ELECTRONIC TACHOMETER WITH HOURMETER	0	0

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S	225009	AIR INTAKE RESTRICTION INDICATOR	GRADUATED, AIR CLEANER MOUNTED	0	0
O	4390003	GAUGE-FUEL LEVEL	HOLE IN GAUGE PANEL FOR 2" NG FUEL GAUGE	0	0

LIGHTING

S	836005	LAMPS-HEAD	SINGLE ROUND HALOGEN	0	0
O	8370001	LAMPS-STOP-TAIL	DUAL ROUND SEALED TAILLIGHTS	0	5
S	8410002	LAMPS-TURN SIGNAL - FRONT	LED FRONT TURN SIGNALS	0	0
S	8440003	SWITCH-TURN SIGNAL & FLASHER	SELF-CANCELING TURN SIGNALS	0	0
S	8510002	LAMPS-MARKER	AMBER LED ROOF MARKERS	0	0
S	859001	LAMPS-RUNNING	DAYTIME	0	0
S	8700001	CIRCUIT PROTECTION DEVICE	AUTO CIRCUIT BREAKERS	0	0

RADIO/MISC

O	509002	KEY & LOCK SETS-IGN/DOORS	DOOR & IGNITION SAME - SAME FOR FLEET	0	0
O	5900006	RADIO	AM/FM RADIO, ROOF MOUNTED	13	-4
O	5910002	ANTENNA/POWER SUPPLY	ANTENNA - ROOF MOUNTED	0	0
O	596005	RADIO SPEAKERS	2 DUAL CONE SPEAKERS	0	0
S	8730001	WIRING-CAB	RADIO SHUT-OFF IN REVERSE	0	0
O	9620001	FIRE EXTINGUISHER	DUAL 5LB ABC EXTINGUISHERS, ONE UNDER EACH SEAT	5	0

FRONT TIRES / WHEELS

O	9050037	WHEELS-DISC FRONT	22.5x9.0" ALUMINUM HP, 3.12" INSET, ALCOA #893657 LV1 FINISH	-94	0
O	905T01	SPARE WHEELS FRONT	ONE (1) SPARE TO MATCH SELECTED FRT WHEELS	0	0
S	930469	TIRE SIZE & LOAD RANGE - FRONT	315/80R22.5L	0	0
S	9310039	TIRE MANUFACTURER & TREAD - FRONT	GOODYEAR G289 WHA (RATED TO 10K)	0	0
O	931T001	SPARE FRONT TIRE	ONE (1) SPARE MTD ON WHEEL TO MATCH FRT TIRES	0	0

REAR TIRES / WHEELS

O	9140022	WHEELS-DISC REAR	22.5X8.25" ALUMINUM HP, ALCOA #883677 LV1 FINISH	0	-296
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O	914T01	SPARE WHEELS REAR	ONE (1) SPARE TO MATCH SELECTED REAR WHEELS	0	0
S	933062	TIRE SIZE & LOAD RANGE - REAR	11R22.5H	0	0
S	9340043	TIRE MANUFACTURER & TREAD - REAR	GOODYEAR G182 RSD	0	0
O	934T001	SPARE REAR TIRE	ONE (1) SPARE MTD ON WHEEL TO MATCH RR TIRES	0	0

PAINT

S	950001	CAB PAINT SCHEME	SINGLE COLOR PAINT	0	0
O	9550002	CAB PAINT TYPE	CAB FIRST COLOR OTHER THAN STD, NON METALLIC	0	0
A	980QXX	CAB COLOR-FIRST	Unapproved --- --- COST AS RED	0	0
S	9861U1	CHASSIS COLOR	BLACK P3036	0	0
S	987949	BUMPER COLOR	SAME AS CHASSIS,UNPAINTED ALUM OR CHROME	0	0
S	988401	DISC WHEEL OR RIM COLOR	STEEL, E-COAT WHITE / ALUM-UNPAINTED	0	0

ADDITIONAL OPTIONS

S	899002	CHASSIS WARRANTY	STANDARD WARRANTY	0	0
O	899A006	TRANSMISSION WARRANTY	ALLISON 5YR, EDGE WARRANTY	0	0
O	899B044	ENGINE WARRANTY	2013 ISL-G GT1 5YRS/150K MILES EXTENDED WARRANTY PPI	0	0
S	978015	FLOOR PLAN	15 DAYS FLOORING	0	0
A	969V002	ADDITIONAL PRICE ADJUSTMENT	TEMPORARY INFLATION ADJUSTMENT	0	0

OTHERS

S	R010999	READY TRUCK SPEC	NO READY SPEC	0	0
S	133003	ACCELERATOR PEDAL & LINK	WILLIAMS ACCELERATOR	0	0
O	9720005	CERTIFICATION- EMISSIONS	COMPLIES WITH 2013 U.S. EMISSIONS	0	0

SUB TOTALS

BASE WEIGHT	10,431	6,139
FACTORY OPTION WEIGHT	-374	-237
DISTRIBUTOR OPTION WEIGHT	0	0

TOTALS

TOTAL WEIGHT (LB)	10,057	5,902	15,959
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Quote Id : QASTSEHKL
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Prepared For Steve Barker
City of Sacramento

A CONTRACT BETWEEN
HOUSTON-GALVESTON AREA COUNCIL
Houston, Texas
AND
SCRANTON MFG. CO., INC.
Scranton, Iowa

This Contract is made and entered into by the **Houston-Galveston Area Council of Governments**, hereinafter referred to as **H-GAC**, having its principal place of business at 3555 Timmons Lane, Suite 120, Houston, Texas 77027, AND, **Scranton Mfg. Co., Inc.**, hereinafter referred to as the **CONTRACTOR**, having its principal place of business at 101 State Street, Scranton, Iowa 51462.

ARTICLE 1: SCOPE OF SERVICES

The parties have entered into a **Refuse Handling Equipment** Contract to become effective as of August 1, 2014, and to continue through July 31, 2016 (the "**Contract**"), subject to extension upon mutual agreement of the **CONTRACTOR** and **H-GAC**. **H-GAC** enters into the Contract as Agent for participating governmental agencies, each hereinafter referred to as **END USER**, for the purchase of **Refuse Handling Equipment** offered by the **CONTRACTOR**. The **CONTRACTOR** agrees to sell **Refuse Handling Equipment** through the **H-GAC** Contract to **END USERS**.

ARTICLE 2: THE COMPLETE AGREEMENT

The Contract shall consist of the documents identified below in order of precedence:

1. The text of this Contract form, including but not limited to, Attachment A
2. General Terms and Conditions
3. Bid Specifications No: **RH08-14**, including any relevant suffixes
4. **CONTRACTOR's** Response to Bid No: **RH08-14**, including but not limited to, prices and options offered

All of which are either attached hereto or incorporated by reference and hereby made a part of this Contract, and shall constitute the complete agreement between the parties hereto. This Contract supersedes any and all oral or written agreements between the parties relating to matters herein. Except as otherwise provided herein, this Contract cannot be modified without the written consent of both parties.

ARTICLE 3: LEGAL AUTHORITY

CONTRACTOR and **H-GAC** warrant and represent to each other that they have adequate legal counsel and authority to enter into this Contract. The governing bodies, where applicable, have authorized the signatory officials to enter into this Contract and bind the parties to the terms of this Contract and any subsequent amendments thereto.

ARTICLE 4: APPLICABLE LAWS

The parties agree to conduct all activities under this Contract in accordance with all applicable rules, regulations, directives, issuances, ordinances, and laws in effect or promulgated during the term of this Contract.

ARTICLE 5: INDEPENDENT CONTRACTOR

The execution of this Contract and the rendering of services prescribed by this Contract do not change the independent status of **H-GAC** or **CONTRACTOR**. No provision of this Contract or act of **H-GAC** in performance of this Contract shall be construed as making **CONTRACTOR** the agent, servant or employee of **H-GAC**, the State of Texas or the United States Government. Employees of **CONTRACTOR** are subject to the exclusive control and supervision of **CONTRACTOR**. **CONTRACTOR** is solely responsible for employee payrolls and claims arising therefrom.

ARTICLE 6: END USER AGREEMENTS

H-GAC acknowledges that the **END USER** may choose to enter into an End User Agreement with the **CONTRACTOR** through this Contract and that the term of said Agreement may exceed the term of the **H-GAC** Contract. However this acknowledgement is not to be construed as **H-GAC's** endorsement or approval of the End User Agreement terms and conditions. **CONTRACTOR** agrees not to offer to, agree to or accept from **END USER** any terms or conditions that conflict with or contravene those in **CONTRACTOR's H-GAC** contract. Further, termination of this Contract for any reason shall not result in the termination of the underlying End User Agreements entered into between **CONTRACTOR** and any **END USER** which shall, in each instance, continue pursuant to their stated terms and duration. The only effect of termination of this Contract is that **CONTRACTOR** will no longer be able to enter into any new End User Agreements with **END USERS** pursuant to this Contract. Applicable **H-GAC** order processing charges will be due and payable to **H-GAC** on any End User Agreements surviving termination of this Contract between **H-GAC** and **CONTRACTOR**.

ARTICLE 7: SUBCONTRACTS & ASSIGNMENTS

CONTRACTOR agrees not to subcontract, assign, transfer, convey, sublet or otherwise dispose of this Contract or any right, title, obligation or interest it may have therein to any third party without prior written notice to **H-GAC**. **H-GAC** reserves the right to accept or reject any such change. **CONTRACTOR** shall continue to remain responsible for all performance under this Contract regardless of any subcontract or assignment. **H-GAC** shall be liable solely to **CONTRACTOR** and not to any of its Subcontractors or Assignees.

ARTICLE 8: EXAMINATION AND RETENTION OF CONTRACTOR'S RECORDS

CONTRACTOR shall maintain during the course of its work, complete and accurate records of items that are chargeable to **END USER** under this Contract. **H-GAC**, through its staff or its designated public accounting firm, the State of Texas, or the United States Government shall have the right at any reasonable time to inspect copy and audit those records on or off the premises of **CONTRACTOR**. Failure to provide access to records may be cause for termination of this Contract. **CONTRACTOR** shall maintain all records pertinent to this Contract for a period of not less than five (5) calendar years from the date of acceptance of the final contract closeout and until any outstanding litigation, audit or claim has been resolved. The right of access to records is not limited to the required retention period, but shall last as long as the records are retained. **CONTRACTOR** further agrees to include in all subcontracts under this Contract, a provision to the effect that the subcontractor agrees that **H-GAC'S** duly authorized representatives, shall, until the expiration of five (5) calendar years after final payment under the subcontract or until all audit findings have been resolved, have access to, and the right to examine and copy any directly pertinent books, documents, papers, invoices and records of such subcontractor involving any transaction relating to the subcontract.

ARTICLE 9: REPORTING REQUIREMENTS

CONTRACTOR agrees to submit reports or other documentation in accordance with the General Terms and Conditions of the Bid Specifications. If **CONTRACTOR** fails to submit to **H-GAC** in a timely and satisfactory manner any such report or documentation, or otherwise fails to satisfactorily render performance hereunder, such failure may be considered cause for termination of this Contract.

ARTICLE 10: MOST FAVORED CUSTOMER CLAUSE

If **CONTRACTOR**, at any time during this Contract, routinely enters into agreements with other governmental customers within the State of Texas, and offers the same or substantially the same products/services offered to **H-GAC** on a basis that provides prices, warranties, benefits, and or terms more favorable than those provided to **H-GAC**, **CONTRACTOR** shall notify **H-GAC** within ten (10) business days thereafter of that offering and this Contract shall be deemed to be automatically amended effective retroactively to the effective date of the most favorable contract, wherein **CONTRACTOR** shall provide the same prices, warranties, benefits, or terms to **H-GAC** and its **END USER**. **H-GAC** shall have the right and option at any time to decline to accept any such change, in which case the amendment shall be deemed null and void. If **CONTRACTOR** is of the opinion that any apparently more favorable price, warranty, benefit, or term charged and/or offered a customer during the term of this Contract is not in fact most favored treatment, **CONTRACTOR** shall within ten (10) business days notify **H-GAC** in writing, setting forth the detailed reasons **CONTRACTOR** believes aforesaid offer which has been deemed to be a most favored treatment, is not in fact most favored treatment. **H-GAC**, after due consideration of such written explanation, may decline to accept such explanation and thereupon this Contract between **H-GAC** and **CONTRACTOR** shall be automatically amended, effective retroactively, to the effective date of the most favored agreement, to provide the same prices, warranties, benefits, or terms to **H-GAC**.

The Parties accept the following definition of routine: A prescribed, detailed course of action to be followed regularly; a standard procedure. *EXCEPTION: This clause shall not be applicable to prices and price adjustments offered by a bidder, proposer or contractor, which are not within bidder's/ proposer's control [example; a manufacturer's bid concession], or to any prices offered to the Federal Government and its agencies.*

ARTICLE 11: SEVERABILITY

All parties agree that should any provision of this Contract be determined to be invalid or unenforceable, such determination shall not affect any other term of this Contract, which shall continue in full force and effect.

ARTICLE 12: DISPUTES

Any and all disputes concerning questions of fact or of law arising under this Contract, which are not disposed of by agreement, shall be decided by the Executive Director of **H-GAC** or his designee, who shall reduce his decision to writing and provide notice thereof to **CONTRACTOR**. The decision of the Executive Director or his designee shall be final and conclusive unless, within thirty (30) days from the date of receipt of such notice, **CONTRACTOR** requests a rehearing from the Executive Director of **H-GAC**. In connection with any rehearing under this Article, **CONTRACTOR** shall be afforded an opportunity to be heard and offer evidence in support of its position. The decision of the Executive Director after any such rehearing shall be final and conclusive. **CONTRACTOR** may, if it elects to do so, appeal the final and conclusive decision of the Executive Director to a court of competent jurisdiction. Pending final decision of a dispute hereunder, **CONTRACTOR** shall proceed diligently with the performance of this Contract and in accordance with **H-GAC'S** final decision.

ARTICLE 13: LIMITATION OF CONTRACTOR'S LIABILITY

Except as specified in any separate writing between the **CONTRACTOR** and an **END USER**, **CONTRACTOR's** total liability under this Contract, whether for breach of contract, warranty, negligence, strict liability, in tort or otherwise, but excluding its obligation to indemnify **H-GAC** described in Article 14, is limited to the price of the particular products/services sold hereunder, and **CONTRACTOR** agrees either to refund the purchase price or to repair or replace product(s) that are not as warranted. In no event will **CONTRACTOR** be liable for any loss of use, loss of time, inconvenience, commercial loss, lost profits or savings or other incidental, special or consequential damages to the full extent such use may be disclaimed by law. **CONTRACTOR** understands and agrees that it shall be liable to repay and shall repay upon demand to **END USER** any amounts determined by **H-GAC**, its independent auditors, or any agency of State or Federal government to have been paid in violation of the terms of this Contract.

ARTICLE 14: LIMIT OF H-GAC'S LIABILITY AND INDEMNIFICATION OF H-GAC

H-GAC's liability under this Contract, whether for breach of contract, warranty, negligence, strict liability, in tort or otherwise, is limited to its order processing charge. In no event will **H-GAC** be liable for any loss of use, loss of time, inconvenience, commercial loss, lost profits or savings or other incidental, special or consequential damages to the full extent such use may be disclaimed by law. Contractor agrees, to the extent permitted by law, to defend and hold harmless **H-GAC**, its board members, officers, agents, officials, employees, and indemnities from any and all claims, costs, expenses (including reasonable attorney fees), actions, causes of action, judgments, and liens arising as a result of **CONTRACTOR's** negligent act or omission under this Contract. **CONTRACTOR** shall notify **H-GAC** of the threat of lawsuit or of any actual suit filed against **CONTRACTOR** relating to this Contract.

ARTICLE 15: TERMINATION FOR CAUSE

H-GAC may terminate this Contract for cause based upon the failure of **CONTRACTOR** to comply with the terms and/or conditions of the Contract; provided that **H-GAC** shall give **CONTRACTOR** written notice specifying **CONTRACTOR'S** failure. If within thirty (30) days after receipt of such notice, **CONTRACTOR** shall not have either corrected such failure, or thereafter proceeded diligently to complete such correction, then **H-GAC** may, at its option, place **CONTRACTOR** in default and the Contract shall terminate on the date specified in such notice. **CONTRACTOR** shall pay to **H-GAC** any order processing charges due from **CONTRACTOR** on that portion of the Contract actually performed by **CONTRACTOR** and for which compensation was received by **CONTRACTOR**.

ARTICLE 16: TERMINATION FOR CONVENIENCE

Either **H-GAC** or **CONTRACTOR** may cancel or terminate this Contract at any time by giving thirty (30) days written notice to the other. **CONTRACTOR** may be entitled to payment from **END USER** for services actually performed; to the extent said services are satisfactory to **END USER**. **CONTRACTOR** shall pay to **H-GAC** any order processing charges due from **CONTRACTOR** on that portion of the Contract actually performed by **CONTRACTOR** and for which compensation is received by **CONTRACTOR**.

ARTICLE 17: CIVIL AND CRIMINAL PROVISIONS AND SANCTIONS

CONTRACTOR agrees that it will perform under this Contract in conformance with safeguards against fraud and abuse as set forth by **H-GAC**, the State of Texas, and the acts and regulations of any funding entity. **CONTRACTOR** agrees to notify **H-GAC** of any suspected fraud, abuse or other criminal activity related to this Contract through filing of a written report promptly after it becomes aware of such activity.

ARTICLE 18: GOVERNING LAW & VENUE

This Contract shall be governed by the laws of the State of Texas. Venue and jurisdiction of any suit or cause of action arising under or in connection with this Contract shall lie exclusively in Harris County, Texas. Disputes between **END USER** and **CONTRACTOR** are to be resolved in accord with the law and venue rules of the state of purchase. **CONTRACTOR** shall immediately notify **H-GAC** of such disputes.

ARTICLE 19: PAYMENT OF H-GAC ORDER PROCESSING CHARGE

CONTRACTOR agrees to sell its products to **END USERS** based on the pricing and other terms of this Contract, including, but not limited to, the payment of the applicable **H-GAC** order processing charge. On notification from an **END USER** that an order has been placed with **CONTRACTOR**, **H-GAC** will invoice **CONTRACTOR** for the applicable order processing charge. Upon delivery of any product/service by **CONTRACTOR** and acceptance by **END USER**, **CONTRACTOR** shall, within thirty (30) calendar days or ten (10) business days after receipt of payment, whichever is less, pay **H-GAC** the full amount of the applicable order processing charge, whether or not **CONTRACTOR** has received an invoice from **H-GAC**. For sales made by **CONTRACTOR** based on this contract, including sales to entities without Interlocal Contracts, **CONTRACTOR** shall pay the applicable order processing charges to **H-GAC**. Further, **CONTRACTOR** agrees to encourage entities who are not members of **H-GAC's** Cooperative Purchasing Program to execute an **H-GAC** Interlocal Contract. **H-GAC** reserves the right to take appropriate actions including, but not limited to, contract termination if **CONTRACTOR** fails to promptly remit **H-GAC's** order processing charge. In no event shall **H-GAC** have any liability to **CONTRACTOR** for any goods or services an **END USER** procures from **CONTRACTOR**.

ARTICLE 20:

LIQUIDATED DAMAGES

Any liquidated damages terms will be determined between **CONTRACTOR** and **END USER** at the time **END USER's** purchase order is placed.

ARTICLE 21:

PERFORMANCE AND PAYMENT BOND FOR INDIVIDUAL ORDERS

H-GAC's contractual requirements **DO NOT** include a Performance & Payment Bond (PPB), and offered pricing should reflect this cost saving. However, **CONTRACTOR** must be prepared to offer a PPB to cover any specific order if so requested by **END USER**. **CONTRACTOR** shall quote a price to **END USER** for provision of any requested PPB, and agrees to furnish the PPB within ten business (10) days of receipt of **END USER's** purchase order.

ARTICLE 22:

CHANGE OF CONTRACTOR STATUS

CONTRACTOR shall immediately notify **H-GAC**, in writing, of **ANY** change in ownership, control, dealership/franchisee status, Motor Vehicle license status, or name, and shall also advise whether or not this Contract shall be affected in any way by such change. **H-GAC** shall have the right to determine whether or not such change is acceptable, and to determine what action shall be warranted, up to and including cancellation of Contract.

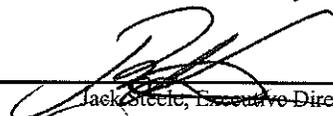
ARTICLE 23:

LICENSING REQUIRED BY TEXAS MOTOR VEHICLE BOARD [IF APPLICABLE]

CONTRACTOR will for the duration of this Contract maintain current licenses that are required by the Texas Motor Vehicle Commission Code. If at any time during this Contract period, any **CONTRACTOR'S** license is not renewed, or is denied or revoked, **CONTRACTOR** shall be deemed to be in default of this Contract unless the Motor Vehicle Board issues a stay or waiver. Contractor shall promptly provide copies of all current applicable Texas Motor Vehicle Board documentation to **H-GAC** upon request.

IN WITNESS WHEREOF, the parties have caused this Contract to be executed by their duly authorized representatives.

Signed for **Houston-Galveston**
Area Council, Houston, Texas:



Jack Steele, Executive Director

Attest for **Houston-Galveston**
Area Council, Houston, Texas:



Daidre Vick, Director of Public Services

Date: July 2, 2014

Signed for **Scranton, Mfg. Co. Inc.**
Scranton, Iowa:



Printed Name & Title: Phillip R. Allen VP SALES

Date: 6/18 2014

Attest for **Scranton, Mfg. Co. Inc.**
Scranton, Iowa:



Printed Name & Title: Malissa Gibson, sales assistance

Date: 6/18 2014

Attachment A
Scranton Mfg. Co., Inc.
Refuse Handling Equipment
Contract No.: RH08-14

Applicable items are the base unit (Form-D) items listed in the table below, as well any options priced in offeror's Form-E submittal. Each Base Unit line item below shall be turn-key functional systems, ready for operation upon delivery and shall be priced and equipped in a manner consistent with H-GAC's RH08-14 specification requirements.

HGAC PRODUCT CODE	PRODUCT DESCRIPTION	PRICE
AF01	New Way: Mammoth Series 34: 34-Yd Heavy Duty Front Loader	\$83,653.00
AF02	New Way: Mammoth Series 40: 40-Yd Heavy Duty Front Loader	\$84,898.00
AF03	New Way: Western Series 34FL: 34-Yd Light Body, High Compaction Front Loader	\$80,447.00
AF05	New Way: Western Series 40FL: 40-Yd Light Body, High Compaction Front Loader	\$81,651.00
AF06	New Way: Western Series 43FL: 43-Yd Light Body, High Compaction Front Loader	\$82,025.00
BE01	New Way: Diamondback Series 6RL: 6-Yd Compact Rear Loader	\$36,580.00
BE02	New Way: Diamondback Series 6HC RL: 6-Yd, Compact Rear Loader, High Compaction	\$38,790.00
BE03	New Way: Diamondback Series 8RL: 8-Yd, Compact Rear Loader	\$37,450.00
BE04	New Way: Diamondback Series 8HC RL: 8-Yd, Compact Rear Loader, High Compaction	\$39,781.00
BE05	New Way: Cobra Series 9RL: 9-Yd, Mid Compaction Rear Loader	\$44,051.00
BE06	New Way: Cobra Series 11RL: 11-Yd, Mid Compaction Rear Loader	\$46,090.00
BE07	New Way: Cobra Series 13RL: 13-Yd, Mid Compaction Rear Loader	\$47,448.00
BE08	New Way: Cobra Series 16RL: 16-Yd, Mid Compaction Rear Loader	\$48,289.00
BE09	New Way: Cobra Series 18RL: 18-Yd, Mid Compaction Rear Loader	\$49,017.00
BE10	New Way: Cobra Series 20RL: 20-Yd, Mid Compaction Rear Loader	\$49,982.00
BE11	New Way: Cobra Series 25RL: 25-Yd, Mid Compaction Rear Loader	\$52,753.00
BE12	New Way: Cobra Magnum Series: 20RL, High Compaction Rear Loader	\$61,035.00
BE13	New Way: Cobra Magnum Series: 25RL, High Compaction Rear Loader	\$62,186.00
BE14	New Way: Cobra Magnum Series: 27RL, High Compaction Rear Loader	\$63,330.00
BE15	New Way: Cobra Magnum Series: 32RL, High Compaction Rear Loader	\$64,743.00
BE16	New Way: King Cobra Series: 20RL, Ultra High Compaction Rear Loader	\$64,474.00
BE17	New Way: King Cobra Series: 25RL, Ultra High Compaction Rear Loader	\$65,615.00
BE18	New Way: King Cobra Series: 27RL, Ultra High Compaction Rear Loader	\$66,682.00
BE19	New Way: King Cobra Series: 32RL, Ultra High Compaction Rear Loader	\$68,144.00
BE20	New Way: Viper Series 11RL: 11-Yd, Mid Compaction, Lightweight Rear Loader	\$43,419.00
BE21	New Way: Viper Series 13RL: 13-Yd, Mid Compaction, Lightweight Rear Loader	\$44,571.00
BE22	New Way: Viper Series 16RL: 16-Yd, Mid Compaction, Lightweight Rear Loader	\$46,764.00

BE23	New Way: Viper Series 18RL: 18-Yd, Mid Compaction, Lightweight Rear Loader	\$47,122.00
BE24	New Way: Viper Series 20RL: 20-Yd, Mid Compaction, Lightweight Rear Loader	\$48,238.00
BE25	New Way: Viper Series 25RL: 25-Yd, Mid Compaction, Lightweight Rear Loader	\$51,405.00
CH01	New Way: Mamba HB600, 6-Yd High Compaction Side Loader, Fixed Body Configuration	\$38,717.00
CH02	New Way: Mamba HB600, 6-Yd High Compaction Side Loader, Satellite Temporary Transfer Loader Configuration	\$40,117.00
CH03	New Way: Mamba HB800, 8-Yd High Compaction Side Loader, Fixed Body	\$39,247.00
CH04	New Way: Mamba HB800, 8-Yd High Compaction Side Loader, Satellite Temporary Transfer Loader Configuration	\$40,870.00
CH05	New Way: Mamba HB1000, 10-Yd High Compaction Side Loader, Fixed Body Configuration	\$40,209.00
CH06	New Way: Mamba HB1000, 10-Yd High Compaction Side Loader, Satellite Temporary Transfer Loader Configuration	\$42,070.00
CH07	New Way: Sidewinder XTR, 20-Yd High Compaction Automated Side Loader	\$106,464.00
CH08	New Way: Sidewinder XTR, 22-Yd High Compaction Automated Side Loader	\$106,772.00
CH09	New Way: Sidewinder XTR, 24-Yd High Compaction Automated Side Loader	\$107,489.00
CH10	New Way: Sidewinder XTR 29-Yd High Compaction Automated Side Loader	\$111,584.00
CH11	New Way: Sidewinder XTR 31-Yd High Compaction Automated Side Loader	\$112,608.00
CH12	New Way: Sidewinder XTR 33 -Yd High Compaction Automated Side Loader	\$113,631.00
HC01	K-Pac: KP2HT22LP221: self-contained compactor; reduced hopper height; 22-yd capacity; compact space applications (dock / chute-fed scenarios); 2 cu. yd loading chamber; 45,700 lb. ram force; door-integral compaction unit; hydraulic tailgate; 46" loading height	\$30,613.00
HC02	K-Pac: KP2HT29LP291: self-contained compactor; reduced hopper height; 29-yd capacity; compact space applications (dock / chute-fed scenarios); 2 cu. yd loading chamber; 45,700 lb. ram force; door-integral compaction unit; hydraulic tailgate; 46" loading height	\$30,613.00
HC03	K-Pac: KP1SC-17: self-contained compactor; reduced hopper height; 11-yd capacity; 1 cu. yd loading chamber; 45,100 lb. ram force; 44" loading height	\$19,719.00
HC04	K-Pac: KP1SC-21: self-contained compactor; reduced hopper height; 12-yd capacity; 1 cu. yd loading chamber; 45,100 lb. ram force; 44" loading height	\$19,719.00
HC05	K-Pac: KP1SC-25: self-contained compactor; reduced hopper height; 13-yd capacity; 1 cu. yd loading chamber; 45,100 lb. ram force; 44" loading height	\$19,719.00
HC06	K-Pac: KP1SC-19: self-contained compactor; 15-yd capacity; 1 cu. yd loading chamber; 45,100 lb. ram force; 44" loading height	\$19,719.00
HC07	K-Pac: KP1SC-23: self-contained compactor; 16-yd capacity; 1 cu. yd loading chamber; 45,100 lb. ram force; 44" loading height	\$20,549.00
HC08	K-Pac: KP1SC-28: self-contained compactor; 17-yd capacity; 1 cu. yd loading chamber; 45,100 lb. ram force; 44" loading height	\$20,549.00
HC09	K-Pac: KP1SC-33: self-contained compactor; 18-yd capacity; 1 cu. yd loading chamber; 45,100 lb. ram force; 44" loading height	\$20,549.00

HC10	K-Pac: KP2SC20: self-contained compactor; 20-yd capacity; 2 cu. yd loading chamber; 45,700 lb. ram force; 46" loading height	\$20,867.00
HC11	K-Pac: KP2SC25: self-contained compactor; 25-yd capacity; 2 cu. yd loading chamber; 45,700 lb. ram force; 46" loading height	\$21,581.00
HC12	K-Pac: KP2SC30: self-contained compactor; 30-yd capacity; 2 cu. yd loading chamber; 45,700 lb. ram force; 46" loading height	\$22,330.00
HC13	K-Pac: KP2SC35: self-contained compactor; 35-yd capacity; 2 cu. yd loading chamber; 45,700 lb. ram force; 46" loading height	\$23,100.00
HC14	K-Pac: KP2SC20L20: self-contained compactor; reduced hopper height; 20-yd capacity; 2 cu. yd loading chamber; 45,700 lb. ram force; 46" loading height	\$24,000.00
HC15	K-Pac: KP2SC20L30: self-contained compactor; reduced hopper height; 30-yd capacity; 2 cu. yd loading chamber; 45,700 lb. ram force; 46" loading height	\$24,000.00
HC16	K-Pac: KP6R: self-contained compactor; 6-yd capacity; 1 cu. yd loading chamber; 24,700 lb. ram force; 40" loading height; rear load	\$9,591.00
HC17	K-Pac: KP6F: self-contained compactor, 6-yd capacity, 1 cu yd loading chamber, 24,700 lb. ram force; 40" loading height, front loader	\$9,591.00



LOGIN

GENERAL PURPOSE & EMERGENCY VEHICLES	INFRASTRUCTURE EQUIPMENT & SERVICES	COMMUNICATIONS EQUIPMENT & SERVICES	GROUNDS FACILITIES & PARKS EQUIPMENT	PUBLIC WORKS EQUIPMENT	EMERGENCY EQUIPMENT & SUPPLIES	CONSULTING LEASING & STAFFING SERVICES	EMERGENCY PREPAREDNESS & DISASTER RECOVERY	COOPERATIVE ENERGY PURCHASING
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PUBLIC WORKS EQUIPMENT

REFUSE HANDLING EQUIPMENT - RH08-14

Contract No.: RH08-14

Effective Date: August 1, 2014 to July 31, 2016

Note 1: collection bodies listed herein that are designed for mounting on commercial cab-chassis are priced exclusive of chassis, but inclusive of mounting costs on an H-GAC customer or H-GAC vendor supplied chassis, ready to operate without additional fitting or preparation. Either way, H-GAC vendors will coordinate the conversion to the finished, street-ready product (in the case of an H-GAC contracted chassis, coordination with an H-GAC chassis dealers).

Note 2: plastic roll-out refuse and recycling containers, and lifters, are available under H-GAC's "Refuse Containers" contract; refuse trailers are available under H-GAC's "Trailers" contract.

Note 3: the table below lists base bid items only. Other model upgrades and/or options are available. Contact the applicable H-GAC vendor and request a formal H-GAC price quote for your specific requirements.

- [A: Front-Loading Bodies](#)
- [Manufacturer: Amrep, Inc.](#)
- [A: DaDee Manufacturing, LLC](#)
- [A: Heil](#)
- [A: McNeilus](#)
- [A: New Way](#)
- [A: Pak-Mor](#)
- [A: Wayne](#)
- [A: Wittke](#)
- [B: Rear-Loading Bodies](#)
- [B: Heil](#)
- [B: Leach](#)
- [B: McNeilus](#)
- [B: New Way](#)
- [B: Pak-Mor](#)
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- [C: Side-Loading Bodies](#)
- [C: Amrep](#)
- [C: DaDee](#)
- [C: Heil](#)
- [C: Labrie](#)
- [C: McNeilus](#)
- [C: New Way](#)
- [C: Pak-Mor](#)
- [C: Southwestern Equipment Co.](#)
- [C: Wayne](#)
- [D: Recycler Bodies](#)
- [D: Heil](#)
- [D: Labrie](#)
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- [E: Bulk Waste Grapples](#)
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- [E: Palfinger](#)
- [E: Petersen Industries](#)
- [E: Hoists](#)
- [E: Amrep](#)
- [E: Heil](#)
- [E: Palfinger](#)
- [E: Wastebuilt](#)
- [G: Steel Containers](#)
- [G: Wastebuilt](#)
- [G: Wastequip](#)
- [H: Compactors and Balers](#)
- [H: Galbreath](#)
- [H: K-Pac](#)
- [H: Marathon](#)
- [H: Wastebuilt](#)
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- [I: Dewatering Containers](#)
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A: Front-Loading Bodies

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Manufacturer: Amrep, Inc.

Manufacturer: Amrep, Inc
Contractors: Amrep, Inc.

H-GAC PRODUCT CODE	BASE UNIT DESCRIPTION	BASE UNIT PRICE
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H-GAC CONTACTS

- **Veronica Johnson**
(P): 713-993-2446
(F): 713-993-4548
veronica.johnson@hgac.com

VENDOR CONTACTS

- **Amrep, Inc.**
Ray Gamez
(P): 901-992-3043
(F): 909-923-2485
[Click here for Email](#)
- **Arizona Refuse Sales, LLC**
Patricia Ballentine
(P): 602-276-4390
(F): 602-276-5470
[Click here for Email](#)
- **Bejac Corporation**
Mark Davis
(P): 714-528-6224
(F): 714-528-2309
[Click here for Email](#)
- **DaDee Manufacturing, LLC**
Patricia Ballentine
(P): 602-276-4370
(F): 602-276-5470
[Click here for Email](#)
- **Equipment Southwest, Inc.**
David Schoeher
(P): 972-554-0725
(F): 972-554-0194
[Click here for Email](#)
- **GSP Marketing, Inc/GS Products**
Timothy Hooker
(P): 740-274-5213
(F): 814-443-4966
[Click here for Email](#)
- **H. Barber & Sons, Inc.**
Christopher J. Kelly
(P): 203-232-5970
(F): 203-729-4000
[Click here for Email](#)
- **McNeilus Financial Inc./DBA McNeilus Truck and Manufacturing Co.**
Kelly T. Boss
(P): 770-459-5151
(F): 770-459-0068
[Click here for Email](#)
- **Norwood Equipment Inc**
John Pilch
(P): 713-670-1320
(F): 713-496-1275
[Click here for Email](#)
- **Pak-Mo, LTD.**
Ben Hund
(P): 830-303-7256
(F): 830-303-3648
[Click here for Email](#)
- **Palfinger American Roll-Off**
Daryl R. Mellick
(P): 210-845-0010
(F): 830-780-4611
[Click here for Email](#)
- **Scranton Mfg. Co. Inc.**
Phillip Allen
(P): 712-652-3396
(F): 712-652-3399
[Click here for Email](#)
- **Texas Waste Equipment Inc. dba Heil of Texas**
Donald Siptak
(P): 713-923-7600
(F): 713-923-5522
[Click here for Email](#)

H-GAC PRODUCT CODE	BASE UNIT DESCRIPTION	BASE UNIT PRICE
CG01	McNeilus: 20-Yd, Manual Automated Side Loader (Drop Frame)	\$80,642.00
CG02	McNeilus: 22-Yd, Manual Automated Side Loader (Drop Frame)	\$83,248.00
CG03	McNeilus: 26-Yd, Manual Automated Side Loader (Drop Frame)	\$85,834.00
CG04	McNeilus: 28-Yd, Manual Automated Side Loader (Drop Frame)	\$88,430.00
CG05	McNeilus: 31-Yd, Manual Automated Side Loader (Drop Frame)	\$91,026.00
CG06	McNeilus: 20-Yd Manual Side Loader, Drop Frame, No Arm, Tipper Only	\$69,560.00
CG07	McNeilus: 22-Yd Manual Side Loader, Drop Frame, No Arm, Tipper Only	\$70,940.00
CG08	McNeilus: 26-Yd Manual Side Loader, Drop Frame, No Arm, Tipper Only	\$72,320.00
CG09	McNeilus: 28-Yd Manual Side Loader, Drop Frame, No Arm, Tipper Only	\$73,699.00
CG10	McNeilus: 31-Yd Manual Side Loader, Drop Frame, No Arm, Tipper Only	\$75,076.00
CG11	McNeilus: Auto Reach 20 Yd Automated Side Loader	\$81,389.00
CG12	McNeilus: Auto Reach 22 Yd Automated Side Loader	\$82,741.00
CG13	McNeil us: Auto Reach 24 Yd Automated Side Loader	\$85,555.00
CG14	McNeilus: Auto Reach 26 Yd Automated Side Loader	\$86,121.00
CG15	McNeilus: Auto Reach 28 Yd Automated Side Loader	\$87,741.00
CG16	McNeilus: Auto Reach 31 Yd Automated Side Loader	\$90,178.00
CG17	McNeilus: ZR 20 Yd Automated Side Loader	\$86,451.00
CG18	McNeilus: ZR 22 Yd Automated Side Loader	\$86,451.00
CG19	McNeilus: ZR 24 Yd Automated Side Loader	\$87,133.00
CG20	McNeilus: ZR 26 Yd Automated Side Loader	\$87,969.00
CG21	McNeilus: ZR 28 Yd Automated Side Loader	\$88,805.00
CG22	McNeilus: ZR 31 Yd Automated Side Loader	\$89,641.00

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C: New Way

Manufacturer: New Way
 Contractors: Scranton Mfg. Co., Inc.

H-GAC PRODUCT CODE	BASE UNIT DESCRIPTION	BASE UNIT PRICE
CH01	New Way: Mamba HB600, 6-Yd High Compaction Side Loader, Fixed Body Configuration	\$38,717.00
CH02	New Way: Mamba HB600, 6-Yd High Compaction Side Loader, Satellite Temporary Transfer Loader Configuration	\$40,117.00
CH03	New Way: Mamba HB800, 8-Yd High Compaction Side Loader, Fixed Body	\$39,247.00
CH04	New Way: Mamba HB800, 8-Yd High Compaction Side Loader, Satellite Temporary Transfer Loader Configuration	\$40,870.00
CH05	New Way: Mamba HB1000, 10-Yd High Compaction Side Loader, Fixed Body Configuration	\$40,209.00
CH06	New Way: Mamba HB1000, 10-Yd High Compaction Side Loader, Satellite Temporary Transfer Loader Configuration	\$42,070.00
CH07	New Way: Sidewinder XTR, 20-Yd High Compaction Automated Side Loader	\$106,464.00
CH08	New Way: Sidewinder XTR, 22-Yd High Compaction Automated Side Loader	\$106,772.00
CH09	New Way: Sidewinder XTR, 24-Yd High Compaction Automated Side Loader	\$107,489.00
CH10	New Way: Sidewinder XTR 29-Yd High Compaction Automated Side Loader	\$111,584.00
CH11	New Way: Sidewinder XTR 31-Yd High Compaction Automated Side Loader	\$112,608.00
CH12	New Way: Sidewinder XTR 33 -Yd High Compaction Automated Side Loader	\$113,631.00

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C: Pak-Mor

Manufacturer: Pak-Mor
 Contractors: Pak-Mor, LTD

FORM-D: OFFERED BASE UNIT PRICING		Invitation #:	RH08-14
Offeror:			
H-GAC PRODUCT CODE	Base Unit Model Descriptions: Bidders's pricing below shall be inclusive of all manufacturer standard, entry-level components, allowing for street legal (in the case of chassis-mounted designs), functional machines (exclusive of underlying cab-chassis). Offeror may not change any description or add items listed herein. For each line item priced below, Bidder shall include, with bid response, a specific quote sheet, or similar document, detailing the standard components, dimensions, and capabilities of the Base Unit priced.	OFFERED PRICE, IN WHOLE DOLLARS	
CF42	Labrie: Expert 2000-Comingle Series 22-Yd: Drop-Frame Semi-Auto Side Loader, 2-Axle		
CF43	Labrie: Expert 2000-Comingle Series 17-Yd: Drop-Frame Semi-Auto Side Loader, 2-Axle		
CF44	Labrie: Expert 2000-Comingle Series 24-Yd: Drop-Frame Semi-Auto Side Loader, 2-Axle		
CF45	Labrie: Expert 2000-Comingle Series 29-Yd: Drop-Frame Semi-Auto Side Loader, 3-Axle		
CF46	Labrie: Expert 2000-Comingle Series 31-Yd: Drop-Frame Semi-Auto Side Loader, 3-Axle		
CF47	Labrie: Expert 2000-Comingle Series 33-Yd: Drop-Frame Semi-Auto Side Loader, 3-Axle		
CF48	Labrie: Expert 2000-Comingle Series 35-Yd: Drop-Frame Semi-Auto Side Loader, 3-Axle		
CF49	Labrie: Expert 2000-Comingle Series 37-Yd: Drop-Frame Semi-Auto Side Loader, 3-Axle		
CG01	McNeilus: 20-Yd, Manual Automated Side Loader (Drop Frame)		
CG02	McNeilus: 22-Yd, Manual Automated Side Loader (Drop Frame)		
CG03	McNeilus: 26-Yd, Manual Automated Side Loader (Drop Frame)		
CG04	McNeilus: 28-Yd, Manual Automated Side Loader (Drop Frame)		
CG05	McNeilus: 31-Yd, Manual Automated Side Loader (Drop Frame)		
CG06	McNeilus: 20-Yd Manual Side Loader, Drop Frame, No Arm, Tipper Only		
CG07	McNeilus: 22-Yd Manual Side Loader, Drop Frame, No Arm, Tipper Only		
CG08	McNeilus: 26-Yd Manual Side Loader, Drop Frame, No Arm, Tipper Only		
CG09	McNeilus: 28-Yd Manual Side Loader, Drop Frame, No Arm, Tipper Only		
CG10	McNeilus: 31-Yd Manual Side Loader, Drop Frame, No Arm, Tipper Only		
CG11	McNeilus: Auto Reach 20 Yd Automated Side Loader		
CG12	McNeilus: Auto Reach 22 Yd Automated Side Loader		
CG13	McNeilus: Auto Reach 24 Yd Automated Side Loader		
CG14	McNeilus: Auto Reach 26 Yd Automated Side Loader		
CG15	McNeilus: Auto Reach 28 Yd Automated Side Loader		
CG16	McNeilus: Auto Reach 31 Yd Automated Side Loader		
CG17	McNeilus: ZR 20 Yd Automated Side Loader		
CG18	McNeilus: ZR 22 Yd Automated Side Loader		
CG19	McNeilus: ZR 24 Yd Automated Side Loader		
CG20	McNeilus: ZR 26 Yd Automated Side Loader		
CG21	McNeilus: ZR 28 Yd Automated Side Loader		
CG22	McNeilus: ZR 31 Yd Automated Side Loader		
CH01	New Way: Mamba HB600, 6-Yd High Compaction Side Loader, Fixed Body Configuration		\$38,717.00
CH02	New Way: Mamba HB600, 6-Yd High Compaction Side Loader, Satellite Temporary Transfer Loader Configuration		\$40,117.00
CH03	New Way: Mamba HB800, 8-Yd High Compaction Side Loader, Fixed Body		\$39,247.00
CH04	New Way: Mamba HB800, 8-Yd High Compaction Side Loader, Satellite Temporary Transfer Loader Configuration		\$40,870.00
CH05	New Way: Mamba HB1000, 10-Yd High Compaction Side Loader, Fixed Body Configuration		\$40,209.00
CH06	New Way: Mamba HB1000, 10-Yd High Compaction Side Loader, Satellite Temporary Transfer Loader Configuration		\$42,070.00
CH07	New Way: Sidewinder XTR, 20-Yd High Compaction Automated Side Loader		\$106,464.00
CH08	New Way: Sidewinder XTR, 22-Yd High Compaction Automated Side Loader		\$106,772.00
CH09	New Way: Sidewinder XTR, 24-Yd High Compaction Automated Side Loader		\$107,489.00
CH10	New Way: Sidewinder XTR 29-Yd High Compaction Automated Side Loader		\$111,584.00

FORM-D: OFFERED BASE UNIT PRICING		Invitation #:	RH08-14
Offeror:			
H-GAC PRODUCT CODE	<p>Base Unit Model Descriptions: Bidders's pricing below shall be inclusive of all manufacturer standard, entry-level components, allowing for street legal (in the case of chassis-mounted designs), functional machines (exclusive of underlying cab-chassis) . Offeror may not change any description or add items listed herein. For each line item priced below, Bidder shall include, with bid response, a specific quote sheet, or similar document, detailing the standard components, dimensions, and capabilities of the Base Unit priced.</p>	OFFERED PRICE, IN WHOLE DOLLARS	
CH11	New Way: Sidewinder XTR 31-Yd High Compaction Automated Side Loader	\$112,608.00	
CH12	New Way: Sidewinder XTR 33 -Yd High Compaction Automated Side Loader	\$113,631.00	
CI01	Pak-Mor: HLR24: 24-Yd, Mid Compaction Commercial Side Loader		
CI02	Pak-Mor: HLR29: 29-Yd, Mid Compaction Commercial Side Loader		
CI03	Pak-Mor: HLR33: 33-Yd, Mid Compaction Commercial Side Loader		
CJ01	Southwestern Equip. Co: Challenger Series 25-Yd: Automated Side Loader		
CJ02	Southwestern Equip. Co: Challenger Series 30-Yd: Automated Side Loader		
CJ03	Southwestern Equip. Co.: Challenger Series 33-Yd: Automated Side Loader		
CJ04	Southwestern Equip. Co.: Champion Series 27-Yd: High Compaction, Automated Side Loader, In-Cab Hydraulics		
CJ05	Southwestern Equip. Co.: Champion Series 32-Yd: High Compaction, Automated Side Loader, In-Cab Hydraulics		
CJ06	Southwestern Equip. Co: Champion Series 36-Yd: High Compaction, Automated Side Loader, In-Cab Hydraulics		
CK01	Wayne: Curbtender Series: 16-Yd Automated Side Loader, Tip to Dump		
CK02	Wayne: Curbtender Series: 20-Yd Automated Side Loader, Tip to Dump		
CK03	Wayne: Curbtender Series: 24-Yd Automated Side Loader, Tip to Dump		
CK04	Wayne: Curbtender Series: 27-Yd Automated Side Loader, Tip to Dump		
CK05	Wayne: Curbtender Series: 31-Yd Automated Side Loader, Tip to Dump		
CK06	Wayne: Tomcat Series: TC8: 8-Yd chassis-mounted side loader		
CK07	Wayne: Tomcat Series: TC12: 12-Yd chassis-mounted side loader		
CK08	Wayne: Tomcat Series: TC14: 14-Yd chassis-mounted side loader		
CK09	Wayne: Tomcat Series: TC6: 6-Yd satellite side loader; flat tailgate, tip-up body for larger rear loader applications		
CK10	Wayne: Tomcat Series: TC10: 10-Yd satellite side loader; flat tailgate, tip-up body for larger rear loader applications		
CK11	Wayne: Pup Series: light / restricted use applications, 6-Yd chassis-mounted side loader; full eject; manual tailgate (Offeror shall include with Form-E options: differential upgrade pricing for hydraulic tailgate version)		
CK12	Wayne: Pup Series: light / restricted use applications, 6-Yd trailer-mounted side loader; full eject; gas engine; manual tailgate (Offeror shall include with Form-E options: differential upgrade pricing for hydraulic tailgate version)		
CK13	Wayne: Pup Series: light / restricted use applications, trailer-mounted side loader; full eject; diesel engine; manual tailgate (Offeror shall include with Form-E options: differential upgrade pricing for hydraulic tailgate version)		
CK14	Wayne: Autocat Series 10 -Yd Mid-Sized Automated Side Loader		
CK15	Wayne: Autocat Series 12 -Yd Mid-Sized Automated Side Loader		
CK16	Wayne: Autocat Series 14 -Yd Mid-Sized Automated Side Loader		
CK17	Wayne: Autocat Series 18 -Yd Mid-Sized Automated Side Loader		
D: Recycler Bodies			
DA01	GS Products: GS5035: 35-yd., dual side, top loading recycling body; 2-compartment; 2-axle configuration.		
DA02	GS Products: GS5038S: 38-yd., single side, top loading recycling body; 2-compartment; 2-axle configuration.		

FORM-D: OFFERED BASE UNIT PRICING		Invitation #:	RJI08-14
Offeror:			
H-GAC PRODUCT CODE	Base Unit Model Descriptions: Bidders's pricing below shall be inclusive of all manufacturer standard, entry-level components, allowing for street legal (in the case of chassis-mounted designs), functional machines (exclusive of underlying cab-chassis) . Offeror may not change any description or add items listed herein. For each line item priced below, Bidder shall include, with bid response, a specific quote sheet, or similar document, detailing the standard components, dimensions, and capabilities of the Base Unit priced.		OFFERED PRICE, IN WHOLE DOLLARS
HC10	K-Pac: KP2SC20: self-contained compactor; 20-yd capacity; 2 cu. yd loading chamber; 45,700 lb. ram force; 46" loading height		\$20,867.00
HC11	K-Pac: KP2SC25: self-contained compactor; 25-yd capacity; 2 cu. yd loading chamber; 45,700 lb. ram force; 46" loading height		\$21,581.00
HC12	K-Pac: KP2SC30: self-contained compactor; 30-yd capacity; 2 cu. yd loading chamber; 45,700 lb. ram force; 46" loading height		\$22,330.00
HC13	K-Pac: KP2SC35: self-contained compactor; 35-yd capacity; 2 cu. yd loading chamber; 45,700 lb. ram force; 46" loading height		\$23,100.00
HC14	K-Pac: KP2SC20L20: self-contained compactor; reduced hopper height; 20-yd capacity; 2 cu. yd loading chamber; 45,700 lb. ram force; 46" loading height		\$24,000.00
HC15	K-Pac: KP2SC20L30: self-contained compactor; reduced hopper height; 30-yd capacity; 2 cu. yd loading chamber; 45,700 lb. ram force; 46" loading height		\$24,000.00
HC16	K-Pac: KP6R: self-contained compactor; 6-yd capacity; 1 cu. yd loading chamber; 24,700 lb. ram force; 40" loading height; rear load		\$9,591.00
HC17	K-Pac: KP6F: self-contained compactor, 6-yd capacity, 1 cu yd loading chamber, 24,700 lb. ram force; 40" loading height, front loader		\$9,591.00
HD01	Marathon: TIEger Open End Auto Tie Baler: PC115-32, 30 Hp Bale Size - Approximately 42" High x 30" Wide x 72" Long (52.5 cubic feet) Ram Face Pressure: 99 psi (Offeror shall include with Form-E options: differential upgrade/downgrade pricing on other PC series configurations)		
HD02	Marathon: TIEger Open End Auto Tie Baler: WS150-60, 100 Hp Bale Size - Approximately 42" High x 42" Wide x 72" Long (73.5 cubic feet) Ram Face Pressure: 92 psi (Offeror shall include with Form-E options: differential upgrade/downgrade pricing on other WS series configurations)		
HD03	Marathon: TIEger Open End Auto Tie Baler: EWS240-84, 100 Hp Bale Size - Approximately 42" High x 48" Wide x 72" Long (84 cubic feet) Ram Face Pressure: 120 psi (Offeror shall include with Form-E options: differential upgrade/downgrade pricing on other EWS series configurations)		
HD04	Marathon: Gemini 3560 Baler: Manual Operation; moderate duty, closed-end horizontal design; 30"H x 48"L x 60"W Bale Size		
HD05	Marathon: Gemini Extreme Baler: Manual Operation; moderate duty, closed-end horizontal design; Hardened Steel Tongue and Groove Floor; Adjustable Roll Bar and shear blade; 30"H x 48"L x 60"W Bale Size		
HD06	Marathon: CE-503042-720: Closed End Horizontal Baler; 48"H x 60"L x 30"W Bale Size; 50" x 30" Feed Chamber; 96,000# Pressure		
HD07	Marathon: CE-503042-830: Closed End Horizontal Baler; 48"H x 60"L x 30"W Bale Size; 50" x 30" Feed Chamber; 125,000# Pressure		
HD08	Marathon: CE-504242-830: Closed End Horizontal Baler; 48"H x 60"L x 30"W Bale Size; 50" x 42" Feed Chamber; 125,000# Pressure		
HD09	Marathon: CE-504842-830: Closed End Horizontal Baler; 48"H x 60"L x 30"W Bale Size; 50" x 48" Feed Chamber; 125,000# Pressure		
HD10	Marathon: CE-604242-830: Closed End Horizontal Baler; 48"H x 60"L x 30"W Bale Size; 60" x 39" Feed Chamber; 125,000# Pressure		
HD11	Marathon: CE-604842-830: Closed End Horizontal Baler; 48"H x 60"L x 30"W Bale Size; 60" x 45" Feed Chamber; 125,000# Pressure		

FORM-E: OFFERED OPTIONS PRICING			Invitation #:	RII08-14
Offeror:				
*** Offerer should reference this Invitation's Section-B, subsection 9.0 ***				
(1) Bid each option item on a single, separate line.				
(2) Insert additional lines as necessary. A single (continuous) Form-E shall be used to price options for all models bid.				
(3) No handwritten entries				
(4) Options should be priced at the differential amount between the Base Unit models' Form-D price and the optional (upgrade / downgrade) option.				
(5) All options priced herein must have a unique manufacturer product code.				
BE05-11	NEW WAY	C11	STROBE LIGHT	\$299.00
BE05-11	NEW WAY	C12	INTEGRATED STROBES	\$466.00
BE05-11	NEW WAY	C13	COLOR PAINT	\$2,709.00
BE05-11	NEW WAY	C14	MAGNUM STEEL PACKAGE	\$2,148.00
BE05-11	NEW WAY	C15	IN-CAB TAILGATE CONTROLS	\$744.00
BE05-11	NEW WAY	C16	REMOTE HOOK-UP	\$1,053.00
BE05-11	NEW WAY	C17	VIPER SLIDE CYLINDERS	\$477.00
BE05-11	NEW WAY	C18	14 POINT AUTO LUBE	\$5,688.00
BE05-11	NEW WAY	C19	ACCESS DOOR STEPS	\$351.00
BE05-11	NEW WAY	C20	30X30 SIDE DOOR	\$223.00
BE12-15	NEW WAY	CM1	MOUNTING KIT	\$971
BE12-15	NEW WAY	CM2	4 POINT SCALE	\$11,182
BE12-15	NEW WAY	CM3	6 POINT SCALE	\$14,370
BE12-15	NEW WAY	CM4	FRONT MOUNT MUNCIE	\$3,628
BE12-15	NEW WAY	CM5	20K SILENT DRIVE W/TIRES	\$10,756
BE12-15	NEW WAY	CM6	13K SILENT DRIVE W/TIRES	\$7,930
BE12-15	NEW WAY	CM7	PERKINS ROTARY NO CONTAINER	\$5,454
BE12-15	NEW WAY	CM8	PERKINS ROTARY W/CONTAINER	\$5,883
BE12-15	NEW WAY	CM9	WORK LIGHTS	\$232.00
BE12-15	NEW WAY	CM10	INTEGRATED STROBES	\$466.00
BE12-15	NEW WAY	CM11	OVAL OR ROUND STROBES	\$401.00
BE12-15	NEW WAY	CM12	7 INCH COLOR MONITOR	\$216.00
BE12-15	NEW WAY	CM13	COLOR PAINT	\$2,720.00
BE12-15	NEW WAY	CM14	IN-CAB T/G CONTROLS	\$2,508.00
BE12-15	NEW WAY	CM15	14 PT AUTO LUBE	\$5,688.00
BE12-15	NEW WAY	CM16	30X30 ACCESS DOOR	\$222.00
BE12-15	NEW WAY	CM17	ACCESS DOOR STEPS	\$351.00
BE16-19	NEW WAY	KC1	MOUNTING KIT	\$971.00
BE16-19	NEW WAY	KC2	4 PT SCALE	\$11,182.00
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BE16-19	NEW WAY	KC4	FRONT MOUNT MUNCIE	\$3,628.00
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BE16-19	NEW WAY	KC6	13K SILENT DRIVE W/TIRES	\$7,930.00
BE16-19	NEW WAY	KC7	PERKINS ROTARY NO CONTAINER	\$5,454.00
BE16-19	NEW WAY	KC8	PERKINS ROTARY W/CONTAINER	\$5,883.00
BE16-19	NEW WAY	KC9	WORK LIGHTS	\$232.00
BE16-19	NEW WAY	KC10	INTEGRATED STROBES	\$466.00
BE16-19	NEW WAY	KC11	OVAL OR ROUND STROOBES	\$401.00
BE16-19	NEW WAY	KC12	7 IN COLOR MONITOR	\$216.00
BE16-19	NEW WAY	KC13	COLOR PAINT	\$2,720.00
BE16-19	NEW WAY	KC14	IN-CAB T/G CONTROLS	\$2,508.00
BE16-19	NEW WAY	KC15	14 PT AUTO LUBE	\$5,688.00
BE16-19	NEW WAY	KC16	30X30 ACCESS DOOR	\$222.00
BE16-19	NEW WAY	KC17	ACCESS DOOR STEPS	\$351.00

FORM-E: OFFERED OPTIONS PRICING				Invitation #:	RH08-14
Offeror:					
*** Offerer should reference this Invitation's Section-B, subsection 9.0 ***					
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(5) All options priced herein must have a unique manufacturer product code.					
HGAC FORM-D LINE ITEM PRODUCT CODE ASSOCIATED WITH OPTION (e.g. "AA01")	OPTION NAME	MANUFACTURER OPTION CODE	OPTION DESCRIPTION	H-GAC PRICE IN WHOLE DOLLARS	
NOTE: ALL priced manufacturer options must include a factory-to-dealer option code. Additionally, failure to include a comprehensive list of priced manufacture options may result in a non-compliant assessment for a given model, or for an overall bid offer.					
AF01-06	NEW WAY	FL1	SERVICE HOIST	\$2,788.00	
AF01-06	NEW WAY	FL2	STEERABLE TAG WITH TIRES	\$11,170.00	
AF01-06	NEW WAY	FL3	WORK LIGHTS	\$338.00	
AF01-06	NEW WAY	FL4	MID-BODY BACK-UP LIGHTS	\$338.00	
AF01-06	NEW WAY	FL5	UPPER INTEGRATED STROBES	\$548.00	
AF01-06	NEW WAY	FL6	LOWER INTEGRATED STROBES	\$466.00	
AF01-06	NEW WAY	FL7	20 LB EXTINGUISHER	\$95.00	
AF01-06	NEW WAY	FL8	FALL RESTRAINT	\$2,781.00	
AF01-06	NEW WAY	FL9	DUAL 7 INCH COLOR CAMERA SYSTEM	\$206.00	
AF01-06	NEW WAY	FL10	COLOR PAINT	\$1,535.00	
AF01-06	NEW WAY	FL11	ALUMINUM HYD OIL TANK	\$592.00	
AF01-06	NEW WAY	FL12	QUICK CONNECT GAUGE	\$92.00	
AF01-06	NEW WAY	FL13	COMPLETE CUROTTO CAN	\$39,251.00	
AF01-06	NEW WAY	FL14	PLUMBED FOR CUROTTO CAN	\$13,214.00	
AF01-06	NEW WAY	FL15	COMPLETE RESIDENTIAL CAN W/TIPPER	\$11,459.00	
AF01-06	NEW WAY	FL16	SHOVEL/BROOM RACK	\$188.00	
AF01-06	NEW WAY	FL17	AUTO LUBE TO 20 POINTS	\$5,759.00	
BE01-04	NEW WAY	DB1	PERKINS D650 CYLINDER TIPPER	\$3,988.00	
BE01-04	NEW WAY	DB2	PERKINS ROTARY TIPPER	\$5,145.00	
BE01-04	NEW WAY	DB3	WORK LIGHTS	\$232.00	
BE01-04	NEW WAY	DB4	STROB LIGHT	\$299.00	
BE01-04	NEW WAY	DB5	INTEGRATED STROBE LIGHTS	\$466.00	
BF01-04	NEW WAY	DB6	COLOR PAINT	\$1,790.00	
BF01-04	NEW WAY	DB7	MOUNTING KIT	\$971.00	
BE05-11	NEW WAY	C1	MOUNTING KIT	\$971.00	
BE05-11	NEW WAY	C2	9K WINCH	\$3,085.00	
BE05-11	NEW WAY	C3	12K WINCH	\$4,037.00	
BE05-11	NEW WAY	C4	12K REEVIN WINCH	\$4,939.00	
BE05-11	NEW WAY	C5	KICKER W/LATCHES	\$3,607.00	
BE05-11	NEW WAY	C6	KICKER W/O LATCHES	\$3,075.00	
BE05-11	NEW WAY	C7	PERKINS TRUNION LOCKER	\$5,886.00	
BE05-11	NEW WAY	C8	PERKINS ROTARY W/O ATTACHMENTS	\$5,454.00	
BE05-11	NEW WAY	C9	PERKINS ROTARY W/ATTACHMENTS	\$5,883.00	
BE05-11	NEW WAY	C10	WORK LIGHTS	\$354.00	

FORM-E: OFFERED OPTIONS PRICING Invitation #: **RH08-14**

Offeror: _____

*** Offerer should reference this Invitation's Section-B, subsection 9.0 ***

- (1) Bid each option item on a single, separate line.
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CONTRACT PRICING WORKSHEET
For Standard Equipment Purchases

Contract No.:

RH08-14

Date Prepared:

11/12/14

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	CITY OF SACRAMENTO	Contractor:	SCRANTON MFG / NEWWAY TRUCKS
Contact Person:	RON KAMMERER	Prepared By:	PHIL ALLEN / VP SALES
Phone:	916-808-6341	Phone:	712-652-3396
Fax:		Fax:	712-652-3399
Email:	RKAMMERER@CITYOFSACRAMENTO.ORG	Email:	palen@newwaytrucks.com

Product Code:	CH-10	Description:	SIDEWINDER XTR-29 HI-COMPACTION AUTOMATED SIDE LOADER
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A: Product Item Base Unit Price Per Contractor's H-GAC Contract: 111,584

B: Published Options - Itemize below - Attach additional sheet if necessary - Include Option Code in description if applicable
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
SW-3 WORK LIGHTS	283-		
SW-4 MID BODY BACKUP LITES	338-		
SW-5 LOWER INTEGRATED STROBE	497-		
SW-8 7' MONITOR / 3 CAMERA SYSTEM	1,752-		
SW-9 COLOR PAINT	1,535-		
SW-10 ARM CONTROL ROCKERSWITCH	541-		
SW-11 ARM CYCLE COUNTER	242-		
SW-12 PRE-CRUSHER PANEL	2,421-		
SW-13 HOPPER ACCESS LADDER	551-		
PL-16 SHOVEL / BROOM RACK	188-		
		Subtotal From Additional Sheet(s):	
		Subtotal B:	83,948-0

C: Unpublished Options - Itemize below - Attach additional sheet if necessary
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
TAILGATE DRIP PAN	775-	HIGH TEMP FLUID SWITCH	481-
ROADWAY SIGN BRACKETS	491-	HY-PRO 6000 PSI PRESSURE FILTERS	2,200-
ANTI-SKID ON ARM SHIELD	100-	ARM TRAVEL LOCK & SWITCH	515-
INSTALL DECALS ON TAILGATE	100-	FURNISH / INSTALL ZONAR SYSTEM	1,320-
LOW LEVEL FLUID SWITCH	481-	Subtotal From Additional Sheet(s):	1,015-
HYD FILTER BYPASS SHUT DOWN	555-	Subtotal C:	8,033-0

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 7 #DIV/0!

D: Total Cost before any other applicable Charges, Trade-Ins, Allowances, Discounts, Etc. (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	0	=	Subtotal D:	127,965-0
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E: Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
FURNISH & INSTALL SPILL KIT	275-	8.5% STATE SALES TAX	13,709.23
VINYL STRIPING	360-		
60 GALLON DGE CNG FUEL SYSTEM FRAME MOUNTED		FREIGHT (NON-TAXABLE)	7,250-
		Subtotal E:	14,329.23-0

Delivery Date: F. Total Purchase Price (D+E): 182,244.23

182,244.23

