

## **GERALD E. NEWFARMER**

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**Jerry Newfarmer**, President and CEO, founded Management Partners in 1994 to help government leaders improve their organizations, staff and operations. He has led the company, which has offices in Ohio and California, in hundreds of projects to help governments, large and small, become more effective in myriad ways.

Jerry has extensive public service experience, having served in top city management roles in California and Ohio. He also has been a leader in professional organizations like the International City/County Manager's Association; was president of the San Francisco Chamber of Commerce; and headed the State and Local Government Team in the National Performance Review, an examination of the operations and management of the Government of the United States.

Jerry began his career with the city of Oakland, California, where he served in a variety of management positions over a 10-year period, concluding as Assistant City Manager, the Chief Operating Officer role. He subsequently served as City Manager of Fresno and San Jose, California; and of Cincinnati, Ohio.

As a national leader in local government performance management, Jerry was instrumental in establishing the International City/County Management Association's Center for Performance Measurement. He has directed Management Partners' many performance management assignments, which range from Kent, Washington; to Alameda, Orange and San Mateo Counties in California; to Rockville and Montgomery County, Maryland. Jerry frequently presents seminars about performance management to both elected and appointed officials.

He also has been active in professional organizations, serving as a member of the ICMA Government Affairs and Policy Committee; on the Board of Directors of the Greater Cincinnati Chapter of the American Society for Public Administration; and on the Charter Committee of Greater Cincinnati. He serves as executive director of the Large Cities Executive Forum; and is a past president of the City Manager's Department of the League of California Cities and the San Francisco Bay Area Chapter of ASPA. Jerry has been recognized as a Credentialed Manager of the ICMA.

Jerry earned a bachelor's degree in Business Administration from San Jose State University and a Master of Public Administration (with distinction) degree from the University of California at Berkeley. He was honorably discharged from the U.S. Navy with the rank of lieutenant, after service on destroyers that included a tour of duty in Vietnam.

