REPORT TO COUNCIL
City of Sacramento

915 I Street, Sacramento, CA 95814-2604
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CONSENT
June 27, 2006

Honorable Mayor and
Members of the City Council

Subject: Purchase: Mobile Field Reporting Equipment

Location/Council District: Citywide

Recommendation:

Adopt a **Resolution** to: 1) suspend formal competitive bidding (requires two-thirds vote) for the purchase of mobile field reporting equipment, and 2) authorize the purchase of mobile field reporting equipment from Raymar Information Technology, Inc. in an amount not to exceed $245,698.

Contact: Mike McCarthy, Police Captain, 433-0417

Presenters: Not applicable

Department: Police

Division: Technology and Information Services Division

Organization No: 2158

Summary:

Staff has determined that the Itronix brand, GoBook III model, is the standard laptop computer utilized for mobile field reporting. This brand and model of rugged computer has met rigid program needs, proven reliable, and is considered necessary to optimize efficiency of the Police Department's Mobile Field Reporting (MFR) System. After evaluating purchasing options, the best pricing available for this product is through Raymar Information Technology, Inc. Therefore, it is in the best interest of the City to suspend competitive bidding and authorize the purchase of mobile field reporting equipment / rugged laptop computers from Raymar Information Technology, Inc. in an amount not to exceed $245,698.

Committee/Commission Action: None

Background Information:

The Police Department issues rugged laptops to each patrol officer and community service officer for MFR. This equipment contributes to the efficiency of the Department's Automation Information System, which provides for paperless, automated workflow. The MFR System is integrated with a number of mission critical data services, including,

Computer Aided Dispatch, Records Management, Digital Mug Shot, State Parole (LEADS) and GroupWise.

The Itronix GoBook III was selected after rigorous field-testing of several competing products. The unit met our rigorous performance standards and functions at a superior level with the Department's strict network security protocols. Additionally, standardized training has been provided to the hundreds of employees using the equipment, as well as to the work team that is responsible for maintaining the readiness of the devices.

When MFR was implemented in January 2005, sufficient laptop equipment was purchased with Federal grant funds to outfit existing patrol personnel. With recent staff augmentations for sworn police officers, it is necessary to purchase additional equipment. Toward that end, funds were budgeted in the FY2005/06 budget to purchase 40 rugged laptop computers. Six additional laptops are being purchased for use in the Vehicle Crimes Unit, where they will be deployed by detectives to combat auto theft. These units are funded via an existing State DMV grant.

Several purchasing options were considered. First, was the formal bid process. Due to the lengthy lead time associated with this process, coupled with the ever-changing cost and product availability of computer models, it was determined, in conjunction with Procurement Services, that any quote obtained via this process would likely be stale by the time it could be executed and would not provide the best value for the City. Second, staff explored options available through existing cooperative purchasing agreements. The State of California, Multiple Award Schedule (CMAS), provides an option for purchasing Itronix MRF equipment from Raymar Information Technology, Inc. When contacting Raymar, staff was able to negotiate volume pricing from this vendor for a cost 10% less then the CMAS pricing structure. Further value analysis shows this pricing is substantially less then other retail or cooperative purchasing options. Therefore, staff recommends the City suspend competitive bidding and authorize the purchase of MFR equipment / rugged laptop computers directly from Raymar Information Technology, Inc. in an amount not to exceed $245,698.

Financial Considerations:

Funding for this equipment comes from two sources. First, the cost of forty (40) devices, $213,651, is provided in the General Fund operating budget of the Police Department, Org. 2124 (4462 - $200,691, 4431 – $12,960). This fund was established in the FY2005/06 budget to provide computer equipment for new police officers. Second, the cost of six (6) devices, $32,047, is provided in the DMV Auto Theft Grant, E227. The funding for this program was previously accepted by the City Council.

Environmental Considerations:

This proposal does not constitute a "project" and is therefore exempt from the California Environmental Quality Act (CEQA) according to CEQA guidelines Section 15061(b)(1) and 15378(b)(3).

Policy Considerations:

The action requested is consistent with Sacramento City Code 3.56.230 (C), which allows for the suspension of competitive bidding by two-thirds vote if it is in the best interests of the City. Additionally, the purchase of mobile field reporting equipment is aligned with the City's Strategic Plan Three Year Goal to improve and expand public safety.

Emerging Small Business Development (ESBD):

Raymar Information Technology, Inc. is certified as a City ESBD, enterprise certificate number RA15100000P.

Respectfully Submitted by: Mike McCarthy
Mike McCarthy
Police Captain

Approved by: _____
Albert Nájera
Chief of Police

Recommendation Approved:

for _____
Ray Kerridge
City Manager

Ref: COP 6-27

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RESOLUTION NO.

Adopted by the Sacramento City Council

June 27, 2006

PURCHASE MOBILE FIELD REPORTING EQUIPMENT FROM RAYMAR INFORMATION TECHNOLOGY, INC.

BACKGROUND

A. The Sacramento Police Department has designated Itronix brand, GoBook III model, as the Department's standard laptop computer utilized for mobile field reporting. This brand and model of rugged computer has met rigid program needs, proven reliable, and is considered necessary to optimize efficiency of the Police Department's Mobile Field Reporting (MFR) System.

B. Growths in authorized police officer staffing and other requirements have created the need for this purchase of 46 MFR computers.

C. After evaluating purchasing options, the best pricing value and availability for this product is through Raymar Information Technology, Inc. Therefore, it is in the best interest of the City to suspend competitive bidding and authorize the purchase of MFR equipment / rugged laptop computers from Raymar Information Technology, Inc. in an amount not to exceed $245,698.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

Section 1. In the best interest of the City, formal competitive bidding is hereby suspended (requires two-thirds vote).

Section 2. The City Manager, or a designated representative, is hereby authorized to purchase mobile field reporting equipment from Raymar Information Technology, Inc. in an amount not to exceed $245,698.

Section 3. Funding lines are as follows:

210 -101 – 2124 - 4462	$200,691
210 -101 – 2124 - 4431	$ 12,960
255 - EFP- E227 - XXXX	$ 32,047
Total Expenditure	$ 245,698