

REPORT TO COUNCIL

City of Sacramento

915 I Street, Sacramento, CA 95814-2604
www. CityofSacramento.org



Consent
August 29, 2006

Honorable Mayor and
Members of the City Council

Title: Approval of First Supplemental Agreement for Smith Dawson & Andrews to Provide Federal Transportation Advocacy Services

Location/Council District: All Districts

Recommendation: Adopt a **Resolution** authorizing the City Manager to execute the first supplemental agreement with Smith Dawson & Andrews (SDA) from October 1, 2006 through September 30, 2007.

Contact: Azadeh Doherty, Principal Planner, 808-3137

Presenters: None

Department: Transportation

Division: Office of the Director

Organization No: 3416

Description/Analysis:

Issue: Approval of the first supplemental agreement with Smith Dawson & Andrews (SDA) to continue to provide the following professional services:

- Pursue the City's interests in the federal transportation reauthorization and annual appropriations processes.
- Advance the City's federal transportation agenda.
- Assist the City with other federal transportation issues, as needed.

Policy Considerations: This agreement will allow SDA to continue to provide the City of Sacramento the opportunity to leverage its local transportation funds with federal funds. The City will be able to explore areas beyond traditional transportation funds for its priority projects. Approval of this agreement is also consistent with the City of Sacramento's Strategic Plan to improve and diversify the transportation system and enhance and preserve neighborhoods.

Environmental Considerations: This activity is not considered a project as defined by Section 15378 of the California Environmental Quality Act (CEQA). The activity involves no physical construction and, therefore, has no potential to cause a significant impact on the environment (CEQA Section 15061 (b)(3)).

Rationale for Recommendation: In November 2004 the Council agreed to allow three additional one-year extensions to SDA's original agreement. Since then, SDA has provided excellent lobbying services to the City of Sacramento and extension of this contract for an additional year will allow SDA to continue to represent the City's interests in the ongoing federal transportation appropriations discussions. SDA's effort to provide federal transportation advocacy services has been quite satisfactory.

Financial Considerations: The agreement will pay \$8,100 per month or \$97,200 for a one year contract. The agreement will be funded by the Department of Transportation and the Economic Development operating budgets in the amounts of \$49,200 and \$48,000 respectively. Funds are available in the respective operating budgets. The Department of Transportation will administer the contract.

Emerging Small Business Development (ESBD): The ESBD requirement of 20% participation for City programs does not apply to this contract for federal transportation advocacy services because the contractor is located outside of the state of California.

Respectfully Submitted by: Francesca Lee Halbakken
Francesca Lee Halbakken
Planning and Policy Manager

Approved by: Jerry Way
Jerry Way
Interim Director, Department of Transportation

Recommendation Approved:

Ray Kerridge
RAY KERRIDGE
for City Manager

Table of Contents:

	Pg	1-3	Report
Attachments			
1	Pg	4	Background
2	Pg	5	Resolution

Background

In September 2004, a Request for Proposals was released for Federal Transportation Legislative Representation. Two proposals were submitted and reviewed by a panel of City staff from Economic Development, Finance and Transportation. The panel unanimously selected the firm of Smith Dawson & Andrews (SDA) with Douglas Wright acting as sub-consultant.

The term of the agreement was for nearly two years (from November 23, 2004 through September 30, 2006), with three optional one-year extensions to be exercised by 2009. For the past two years SDA has provided lobbying services to the City of Sacramento. The proposed extension of this contract for an additional year will allow SDA to continue to represent the City's interests in the ongoing federal transportation reauthorization and appropriations discussions as well as assist to secure funding for the Sacramento Intermodal Transportation Facility. SDA's past work for the City of Sacramento and its effort to provide federal transportation advocacy services has been quite satisfactory.

The legislative activities under this agreement will be coordinated with the City's Legislative Affairs Office and the City's lead lobbyist in Washington, Freshman Kast, Inc. This will assure consistency in representing the City's priorities as well as maximizing our advocacy efforts in Washington D.C.

RESOLUTION NO. 2006-_____

Adopted by the Sacramento City Council

APPROVAL OF FIRST SUPPLEMENTAL AGREEMENT FOR SMITH DAWSON & ANDREWS TO PROVIDE FEDERAL TRANSPORTATION ADVOCACY SERVICES

BACKGROUND

- A. For the past two years SDA has provided lobbying services to the City of Sacramento and its services have been satisfactory.
- B. The first supplemental agreement to this contract will allow SDA to continue to represent the City's interests in the ongoing federal transportation reauthorization and appropriations discussions

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

Section 1. The City Manager is authorized to execute the first supplemental agreement with Smith Dawson & Andrews from October 1, 2006 through September 30, 2007 in the amount of \$97,200.