



## REPORT TO COUNCIL City of Sacramento

915 I Street, Sacramento, CA 95814-2604  
www.CityofSacramento.org

Consent  
September 5, 2006

Honorable Mayor and  
Members of the City Council

**Title: Contract: Purchase of Utility Trucks**

**Location/Council District:** Citywide

**Recommendation:** Adopt a **Resolution:** 1) Suspending competitive bidding; and 2) authorizing the City Manager or his designee to execute a contract with Edward R. Bacon Company in an amount not to exceed \$157,600 for the purchase of two (2) utility trucks.

**Contact:** Keith Leech, Fleet Manager, 808-5869; Christine Slay, Senior Buyer, 808-6344

**Presenters:** None

**Department:** General Services

**Division:** Fleet Management

**Organization No:** 3259

### **Description/Analysis**

**Issue:** The Department of General Services, Fleet Management Division, has a requirement to purchase two (2) utility trucks for use by the Department of Utilities. These vehicles will be used for repair and installation of water lines and meters of all descriptions and will be operated in business as well as residential districts.

**Policy Considerations:** The recommendations in this report are in accordance with provisions of the City Code section 3.56.230, which authorizes suspension of formal competitive bidding upon a two-thirds vote of the City Council.

**Environmental Considerations:** This purchase is consistent with the City's Low Emission Vehicle Acquisition Policy adopted by the City Council. The proposed vehicles meet current California Air Resources Board low emission vehicle certifications.



**Rationale for Recommendation:** In November 2005, Procurement Services solicited a formal Invitation for Bid, B061181043, for one utility truck. An award was made in February 2006, to Edward R. Bacon Company, which was the only bid received. Subsequent to the last bid solicitation, the Department of Utilities has a new requirement for two (2) additional utility trucks. Edward R. Bacon Company has agreed to offer these utility trucks at the same pricing, terms and conditions as offered in the original bid.

It is in the City's best interest to suspend additional formal bidding in light of the most recent solicitation, which produced only one bid, and because of the highly specialized nature of these utility trucks it is unlikely that re-bidding would result in a different outcome.

**Financial Considerations:** Sufficient funds are available in General Services, Fleet Management operating budget and the Department of Utilities operating budget for the purchase of two (2) utility trucks.

**Emerging Small Business Development (ESBD):** The recommended vendor, Edward R. Bacon Company, is not certified as an Emerging/Small Business firm.

Respectfully Submitted by:   
Chris Stewart  
Procurement Services Manager

Respectfully Submitted by:   
Keith Leech  
Fleet Manager

Approved by:   
For: Reina J. Schwartz  
Director, Department of General Services

Recommendation Approved:

  
for Ray Kerridge  
City Manager

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**RESOLUTION NO.**

Adopted by the Sacramento City Council

September 5, 2006

**SUSPENDING COMPETITIVE BIDDING AND AUTHORIZING THE CITY MANAGER OR HIS DESIGNEE TO EXECUTE A CONTRACT WITH EDWARD R. BACON COMPANY IN AN AMOUNT NOT TO EXCEED \$157,600 FOR THE PURCHASE OF TWO UTILITY TRUCKS**

**BACKGROUND**

- A. In November 2005, Procurement Services solicited a formal Invitation for Bid, B061181043, for one lightweight utility truck. Edward R. Bacon Company was the only responsive bidder. In February 2006, a contract was awarded to Edward R. Bacon for one utility truck.
- B. The Department of General Services, Fleet Management Division needs to purchase two (2) utility trucks to be used by the Utilities Department staff for repair and installation of water lines and various meters. Edward R. Bacon Company has agreed to offer the City the same pricing, terms and conditions as offered in the original solicitation for these additional utility trucks.
- C. It is in the City's best interest to suspend additional formal bidding and award a contract to Edward R. Bacon Company because Bid B06118143, awarded less than five months ago for these same utility trucks, resulted in just one bidder. Additionally, due to the highly specialized nature of the utility trucks it is unlikely that re-bidding these same utility trucks would result in a different outcome.

**BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:**

- Section 1. Competitive bidding is hereby suspended for the purchase of two utility trucks, and;
- Section 2. The City Manager or his designee is authorized to execute a contract with Edward R. Bacon Company, 5210 Florin Perkins Road, Sacramento, CA, based on pricing, terms and conditions from a current solicitation, Bid No. B061181043, in an amount not to exceed \$157,600.

