REPORT TO COUNCIL
City of Sacramento

915 I Street, Sacramento, CA 95814-2604
www.CityofSacramento.org

CONSENT
March 20, 2007

Honorable Mayor and
Members of the City Council

Title: Agreement: Pierce Fire Apparatus Maintenance, Repair Services and Replacement Parts

Location/Council District: Citywide

Recommendation: Adopt a **Resolution:** 1) Suspending competitive bidding as in the best interests of the City; 2) authorizing the City Manager or his designee to execute a one-year contract in an amount not to exceed $200,000 with Burton's Fire, Inc. for maintenance, repair services and parts for Pierce fire apparatus; and 3) authorizing the City Manager or his designee to extend the contract for two additional one-year terms for a total contract amount not to exceed $600,000, provided that sufficient funds are available in the budget adopted for the applicable fiscal years.

Contacts: Keith Leech, Fleet Manager, 808-5869, Christopher Stewart, Procurement Services Manager, 808-6202

Presenters: Not Applicable

Department: General Services

Division: Fleet Management

Organization No: 3259

Description/Analysis:

Issue: Fleet management has a requirement to outsource specialized fire apparatus repair for the Fire Department's Pierce fire apparatus units. Burton's Fire, Inc. is the only authorized Pierce dealer in the northern California. Burton's Fire, Inc. has demonstrated that they have the required expertise and capability to provide services and replacement parts in a timely manner.

Policy Considerations: The recommendations in this report are in accordance with the provisions of the City Code Section 3.56.230(c), which authorizes the City Council to suspend formal competitive bidding upon a two-thirds vote when it is in the best interests of the City.

Committee/Commission Action: Not Applicable.

Environmental Considerations: The current project has been determined to be exempt from the requirements of the California Environmental Quality Act (CEQA), under Sections 15061(b)(3) which states that CEQA applies only to projects which have the potential for causing a significant effect on the environment, and 15301 relating to projects for repairs and maintenance of existing City facilities. The current proposal involves the purchasing of parts and repair services for the repair and maintenance of City vehicles and equipment.

Rationale for Recommendation: In an effort toward standardization, Fleet Management has purchased more than 21 Pierce fire apparatus from Golden State Fire Apparatus, Inc. since 2002. Golden State Apparatus, Inc. has only one authorized provider of warranty and non-warranty services and replacement parts within the Sacramento Valley which is Burton's Fire Apparatus, Inc. in Modesto, CA. This vendor has demonstrated that they can provide the services needed to meet Fire Department and Fleet Management's requirements.

Financial Considerations: This report recommends approval of a one-year contract, with the option to extend the contract for two additional one-year terms, with Burton's Fire, Inc. for maintenance, repair services and parts for Pierce fire apparatus. Annual contract amounts will not exceed $200,000, for a total contract amount over all three years of $600,000. The City Manager or his designee may authorize annual extensions provided that sufficient funds are available in the approved budget for each fiscal year. Sufficient funds are available in the Department of General Services, Fleet Management FY2006/07 operating budget to execute the first year of this contract in an amount not to exceed $200,000.

Emerging Small Business Development (ESBD): Burton's Fire, Inc. is not certified as an Emerging/Small Business Enterprise (ESBE) firm.

Respectfully submitted by: _____
Christopher Stewart
Procurement Services Manager

Respectfully submitted by: _____
Keith Leech
Fleet Manager

Approved by: _____
Reina J. Schwartz
Director of General Services

Recommendation Approved:

_____
Ray Kerridge
City Manager

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RESOLUTION NO. 2007-XXXX

Adopted by the Sacramento City Council

March 20, 2007

SUSPENDING COMPETITIVE BIDDING AS IN THE BEST INTERESTS OF THE CITY, AND AUTHORIZING THE CITY MANAGER OR HIS DESIGNEE TO AWARD A ONE-YEAR CONTRACT WITH TWO ONE-YEAR OPTIONS TO BURTON'S FIRE, INC. FOR A TOTAL AMOUNT NOT TO EXCEED $600,000 FOR PIERCE FIRE APPARATUS MAINTENANCE, REPAIR SERVICES AND REPLACEMENT PARTS

BACKGROUND

A. In an effort towards standardization, Fleet Management has purchased more than 21 Pierce fire apparatus from Golden State Fire Apparatus since 2002. Golden State Apparatus, Inc. has only one authorized provider of warranty service and replacement parts within the Sacramento Valley which is Burton's Fire Apparatus, Inc. in Modesto, CA.

B. Fleet Management has been using Burton's Fire, Inc. for Pierce fire apparatus maintenance and repair services and parts since 2005. This vendor has proven that it can provide the required services and parts which are compatible with Fleet's requirements.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

Section 1. The suspension of competitive bidding is in the best interests of the City and competitive bidding is hereby suspended for Pierce fire apparatus maintenance, repair services and parts.

Section 2. The City Manager or his designee is authorized to execute a one-year contract with Burton's Fire, Inc. for maintenance, repair services and parts for Pierce fire apparatus for a total contract amount to not exceed $200,000 for FY2006/07.

Section 3. The City Manager or his designee is authorized to extend the contract for two additional one-year periods in an amount not to exceed $200,000 per fiscal year for each additional one-year term, provided that sufficient funds are available in the budget adopted for the applicable fiscal years, for a total contract amount not to exceed $600,000.