



REPORT TO COUNCIL

City of Sacramento

51

915 I Street, Sacramento, CA 95814-2604
www.CityofSacramento.org

Consent
June 26, 2007

Honorable Mayor and
Members of the City Council

Title: Purchase: Police Body Armor [2/3 Vote Required]

Location/Council District: Citywide

Recommendation: Adopt a **Resolution** 1) suspending competitive bidding; and 2) authorizing the purchase of flexible body armor from Protective Products International (PPI) during FY2007/08, in an amount not to exceed \$173,000.

Contact: Jim Maccoun, Captain, (916) 808-0417

Presenters: Not applicable

Department: Police

Division: Office of Technical Services

Organization No: 2155

Description/Analysis

Issue: The Sacramento Police Department (SPD) requires additional body armor to meet its FY2007/08 operational needs. The Police Department can meet its additional body armor needs through the purchase of PPI armor, in an amount not to exceed \$173,000.

Policy Considerations: The recommendations in this report are consistent with Sacramento City Code, Section 3.56.230(c), which allows for the suspension of competitive bidding by two-thirds vote if it is in the best interests of the City.

Environmental Considerations: This activity is not subject to the California Environmental Quality Act (CEQA) because it does not constitute a "project" as defined in section 15378 of the CEQA Guidelines, and is otherwise exempt pursuant to Sections 15321(b) (law enforcement activities) and 15061(b)(3) (no significant effect on the environment) of the CEQA Guidelines.

Commission/Committee Action: None

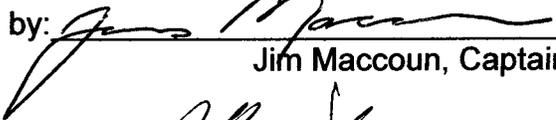
Rationale for Recommendation: This expenditure is required to equip sworn officers, Community Service Officers, and crime scene investigators with

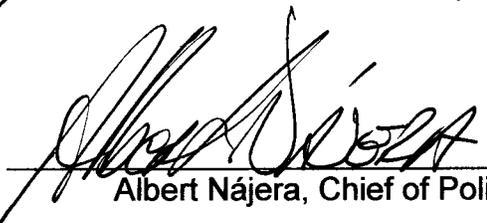
concealed, flexible body armor. Armor will be issued to academy graduates as well as replacements for expired armor already in service.

In 2005, PPI body armor was compared to the products of the five major manufacturers of body armor in the United States and was selected as the SPD's standard, based on performance, quality and most favorable price. PPI armor is sold to law enforcement agencies directly from the factory, since there is no distribution network in this area of the United States. Also, the SPD purchase price for body armor and associated equipment is below that currently listed in the Federal General Services Agency (GSA) contract. Therefore, it is in the best interest of the City to suspend competitive bidding and authorize the purchase of body armor from PPI, for an amount not to exceed \$173,000, to ensure that officers receive the highest levels of protection at the best available price.

Financial Considerations: The Department has submitted grant requests for body armor for FY2007/08 in the amount of \$54,209. In addition, the Department anticipates funding under the Citizen's Option for Public Safety Program in the amount of \$174,000 earmarked for body armor. The remaining balance, if any, will be funded within existing Department resources. The price quoted by PPI for this armor, with accessories as designated by the Department, is cheaper than if purchased from the GSA catalog.

Emerging Small Business Development (ESBD): PPI is not a certified emerging small business.

Respectfully Submitted by: 
Jim Maccoun, Captain

Approved by: 
Albert Nájera, Chief of Police

Recommendation Approved:


Ray Kerridge
City Manager

Ref: COP 06-08

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Attachment 1**Background**

In 2005, the Sacramento Police Department conducted a comparative analysis among the six major U.S. manufacturers of flexible body armor. They were Second Chance, US Armor, First Choice, Point Blank, Armor Holdings, and Protective Products International (PPI). Samples from each manufacturer were evaluated for comfort, flexibility, workmanship, ballistic protection, price, and special features. The PPI model ALF 23 was judged superior based on these criteria. The ALF 23 far exceeds ballistic protection standards established by the National Institute of Justice and was certified by testing conducted by the National Law Enforcement and Corrections Technology Center. In addition, PPI's price was the lowest of all bids submitted. This price allowed the Department to upgrade its armor to level IIIA which provides the highest degree of protection available in flexible body armor. As a result, the ALF 23 was declared the Department's standard for body armor. Since taking initial delivery of PPI armor in early 2006, experience has proven the ALF 23 to be a quality product. A survey taken among officers showed an overwhelming approval for the product. Continued use of the ALF 23 is highly recommended for purposes of standardization, value, and protection.

RESOLUTION NO.

Adopted by the Sacramento City Council

PURCHASE OF BODY ARMOR FROM PROTECTIVE PRODUCTS INTERNATIONAL

BACKGROUND

- A. The Sacramento Police Department has designated the Protective Products International (PPI) brand, model ALF 23, as its standard for flexible body armor. The original selection of the ALF 23 was based on performance and price. PPI sells its armor directly from the factory without any distributor network.
- B. The City will purchase armor directly from the manufacturer, PPI, since there is no distribution network in this area of the United States. Current purchase price for flexible body armor with accessories is below that listed in the Federal GSA contract.
- C. This expenditure is required to equip sworn officers, Community Service Officers, and crime scene investigators with concealed, flexible body armor. Armor will be issued to academy graduates as well as replacements for expired armor already in service.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. In the best interests of the City, formal competitive bidding is hereby suspended.
- Section 2. The City Manager, or a designated representative, is hereby authorized to purchase flexible body armor, in an amount not to exceed \$173,000, from Protective Products International for FY08.