



## REPORT TO COUNCIL City of Sacramento

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www.CityofSacramento.org

CONSENT  
November 6, 2007

Honorable Mayor and  
Members of the City Council

**Title: Contracts: Parts and Repair Services for Refuse Trucks**

**Location/Council District:** Citywide

**Recommendation:** Adopt a **Resolution:** 1) awarding a one-year contract with two one-year renewal options to: a) Ray Gaskin Service for the purchase of Curbtender parts and repair services in an amount not to exceed \$559,000; b) Arata Equipment Company for the purchase of Leach and Wittke parts in an amount not to exceed \$840,000; c) Pleasanton Truck & Equipment Repair, Inc. for the purchase of Heil parts and repair services in an amount not to exceed \$680,000; and 2) authorizing the City Manager or the City Manager's designee to execute the contracts specified above provided that sufficient funds are available in the budget adopted for the applicable fiscal year(s).

**Contacts:** Keith Leech, Fleet Manager, 808-5869; Christopher Stewart, Procurement Services Manager, 808-6202

**Presenters:** Not applicable.

**Department:** General Services

**Division:** Fleet Management

**Organization No:** 3259

**Description/Analysis:**

**Issue:** The Department of General Services, Fleet Management Division has a need to purchase parts and repair services from various manufacturers in an effort to keep the City's medium and heavy-duty vehicles and equipment operating in a safe and reliable manner.

**Policy Considerations:** The recommendations in this report are in accordance



with the provisions of City Code Section 3.56.

**Committee/Commission Action:** Not applicable

**Environmental Considerations:** The Environmental Services Manager has determined that the action of purchasing truck parts and repair services does not have the potential for causing a significant adverse effect on the environment and is therefore exempt under California Environmental Quality Act (CEQA) Guidelines, Categorical Exemption Section 15061(b)(3).

**Rationale for Recommendation:** In support of various City departments, the Department of General Services, Fleet Management Division has a need to purchase refuse truck parts and repair services for its medium and heavy-duty equipment. In an effort to expedite future purchases, the recommended contracts allow for two one-year renewals for the purchase of parts and repair services provided that sufficient funds are available in the adopted budgets for the applicable fiscal years.

In July 2007, Procurement Services, in accordance with City Code Section 3.56, issued Invitation for Bid No. B081181015 for the purchase of refuse truck parts and repair services. The City reserved the right to make separate awards to insure the City receives the best pricing. A total of three bids were received. Ray Gaskin Service, Arata Equipment Company, and Pleasanton Truck & Equipment Repair, Inc. were determined to be the lowest responsive and responsible bidders. Staff is currently utilizing a purchasing mechanism for Amrep and EZ Pack parts and services. Fleet Management has mechanisms to procure Amrep and EZ Pack parts and services and anticipates rebidding at a later date. Detailed bid results showing line items awarded to each vendor are provided in Attachment 1.

**Financial Considerations:** This report recommends awarding one-year contracts with two one-year renewal options as follows for the purchase of truck parts and repair services:

<b>Vendor</b>	<b>Year 1 Estimate</b>	<b>Year 2 Estimate</b>	<b>Year 3 Estimate</b>	<b>Total Contract Amount</b>
Ray Gaskin Service	\$159,000	\$200,000	\$200,000	\$559,000
Arata Equipment Company	\$250,000	\$275,000	\$315,000	\$840,000
Pleasanton Truck & Equipment Repair, Inc.	\$200,000	\$230,000	\$250,000	\$680,000
<b>Total</b>	<b>\$609,000</b>	<b>\$705,000</b>	<b>\$765,000</b>	<b>\$2,079,000</b>

Each contract has a term of one year from date of award and will begin in November of each year. The potential three year term for each contract will begin in FY2007/08 and conclude in FY2010/11. Purchases for parts and repair services are subject to funding availability in the adopted budgets for each fiscal year. The contracts allow for manufacturer price increases for parts, however, the City will continue to receive the pricing discount offered by the vendors in the original bids. Pricing for the cost of repair labor will be at the original bid price plus a potential annual price increase not to exceed 5%.

**Emerging Small Business Development (ESBD):** Ray Gaskin Service, Arata Equipment Company, and Pleasanton Truck & Equipment Repair, Inc. are not certified as emerging/small business firms. For FY2006/07, the Department of General Services achieved an ESBD percentage of 62%.

Respectfully submitted by:   
Keith Leech  
Fleet Manager

Approved by:   
Reina J. Schwartz  
Director, Department of General Services

Recommendation Approved:

  
Ray Kerridge  
City Manager

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## Attachment 1

## Bid Results for Bid No. B081181015

Item #	Item Description	Ray Gaskin Service	Arata Equipment Company	Pleasanton Truck & Equipment Repair, Inc.
1	OEM Amrep Parts	No Bid	No Bid	No Bid
2	Amrep Services (hrs)	No Bid	No Bid	No Bid
3	OEM Leach Parts	\$522,500	\$550,000*	No Bid
4	OEM Curbtender Parts	\$475,000	\$500,000	No Bid
5	Curbtender Services (hrs)	\$84,000	\$100,000	No Bid
6	OEM Wittke Parts	No Bid	\$200,000	No Bid
7	Wittke Services (hrs)	No Bid	\$90,000	No Bid
8	OEM Heil Parts	No Bid	No Bid	\$480,000
9	Heil Services (hrs)	No Bid	No Bid	\$200,000
10	OEM EZ Pack Parts	No Bid	No Bid	No Bid
	<b>Total bid award</b>	<b>\$559,000</b>	<b>\$840,000</b>	<b>\$680,000</b>

Items awarded to each vendor are shaded

\*The bid from Ray Gaskin Service included Curbtender Side-Loader parts, which was formerly a product of the Leach Company. Leach Company is no longer in business. LaBrie purchased assets of Leach Company, which did not include Curbtender assets. There are other Leach brand bodies for which parts are necessary that Ray Gaskin Service cannot provide. Therefore, Arata Equipment Company was selected for OEM Leach parts.

**RESOLUTION NO. 2007-XXXX**

Adopted by the Sacramento City Council

**November 6, 2007**

**AWARD CONTRACTS FOR THE PURCHASE OF TRUCK PARTS AND REPAIR SERVICES**

**BACKGROUND**

- A. In support of various City departments, the Department of General Services, Fleet Management Division has a need to purchase refuse truck parts and repair services for its medium and heavy-duty equipment.
- B. In July 2007, Procurement Services, in accordance with City Code Section 3.56, issued Invitation for Bid No. B081181015 for the purchase of parts and repair services. A total of three bids were received. Ray Gaskin Service, Arata Equipment Company, and Pleasanton Truck & Equipment Repair, Inc. were determined to be the lowest responsive and responsible bidders.

**BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:**

- Section 1. Ray Gaskin Service is awarded a one-year contract with two one-year renewal options for the purchase and repair of Curbtender refuse trucks in an amount not to exceed \$559,000.
- Section 2. Arata Equipment Company is awarded a one-year contract with two one-year renewal options for the purchase of Leach and Wittke parts in an amount not to exceed \$840,000.
- Section 3. Pleasanton Truck & Equipment Repair, Inc. is awarded a one-year contract with two one-year renewal options for the purchase and repair of Heil refuse trucks in an amount not to exceed \$680,000.
- Section 4. The City Manager or the City Manager's designee is authorized to execute the contracts and annual renewal options specified above provided that sufficient funds are available in the budget adopted for the applicable fiscal year(s).