



# REPORT TO COUNCIL

## City of Sacramento

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915 I Street, Sacramento, CA 95814-2671  
www.CityofSacramento.org

CONSENT  
March 21, 2006

Honorable Mayor and  
Members of the City Council

**Subject:** SUSPEND COMPETITIVE BIDDING, AWARD CONTRACT: PURCHASE OF ONE FRONT-LOADING REFUSE TRUCK.

**Location/Council District:** Citywide

**Recommendation:**

Adopt a Resolution: 1) suspending competitive bidding, and 2) awarding a contract to McNeilus Companies Inc. in the amount of \$190,381 for the purchase of one front-loading refuse truck.

**Contacts:** Reina J. Schwartz, Director, 808-7195

Marc Robles, Buyer II, 808-6343

**Presenters:** Not Applicable

**Department:** General Services

**Division:** Fleet Management

**Organization No:** 3259

**Summary:**

The Department of General Services, Fleet Management Division, has a requirement to purchase one front-loading refuse truck for use by the Department of Utilities, Solid Waste Division. This refuse truck is used for commercial refuse collection. McNeilus Companies, Inc. is the only company out of four that were contacted that has a truck for immediate delivery. Therefore, staff requests Council to suspend the City's competitive bidding requirement and to award a contract to McNeilus Companies, Inc. in the amount of \$190,381.

**Committee/Commission Action:** None.

**Background Information:**

The Department of Utilities, Solid Waste Division, has one front-loading refuse truck that is currently beyond its scheduled replacement life based on age, mileage and condition. Maintenance and operational costs have become extremely high necessitating immediate replacement of the unit. To formally bid this requirement, award a contract, and have the truck manufactured and delivered to the City will take approximately 10 months, possibly longer.

Because the unit is needed now, staff informally solicited quotations from various truck dealers and refuse body manufacturers for trucks. McNeilus Companies, Inc. is the only company that provided a quote for a refuse truck that meets the City's requirements and is currently available for delivery.



Purchasing this available front-loading refuse truck will allow Solid Waste to reduce additional operation and maintenance costs and increased down time on the older unit that is scheduled for replacement. Therefore, staff recommends that the Mayor and City Council adopt the attached resolution suspending the City's competitive bid requirement and awarding a contract to McNeilus Companies, Inc., 401 North Pepper Avenue, Colton CA, 92324 for the purchase of one front-loading refuse truck in a total amount of \$190,381.

**Financial Considerations:**

There are sufficient funds available in the Fleet Management vehicle replacement fund for this purchase.

**Environmental Considerations:**

This unit meets California Air Resources Board and Environmental Protection Agency emission regulations.

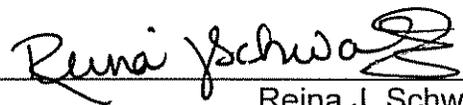
**Policy Considerations:**

The recommendations in this report are in accordance with provisions of the City Code section 3.56.230(c), which authorizes suspension of formal competitive bidding upon a two-thirds vote of the City Council.

**Emerging Small Business Development (ESBD):**

McNeilus Companies Inc. is not certified as an Emerging/Small Business Enterprise.

Reviewed/Approved by:   
Chris Stewart  
Procurement Services Manager

Approved by:   
Reina J. Schwartz  
Director, Department of General Services

Recommendation Approved:

  
Ray Kerridge  
City Manager

Table of Contents:

Pg	1-2	Report
Pg	3	Resolution

**RESOLUTION NO.**

Adopted by the Sacramento City Council

March 21, 2006

**SUSPEND COMPETITIVE BIDDING, AWARD CONTRACT:  
PURCHASE OF ONE FRONT-LOADING REFUSE TRUCK**

**BACKGROUND**

- A. The Department of General Services, Fleet Management Division, has an urgent requirement to replace one front-loading refuse truck for use by the Department of Utilities, Solid Waste Division.
- B. Due to the time required to formally bid, award a contract, manufacture, and deliver a new truck, it is recommended to purchase a new front-loading refuse truck that is available from McNeilus Companies, Inc. McNeilus is the only company out of four that provided a quote for a refuse truck available immediately for delivery. Purchasing this available front-loading refuse truck will allow Solid Waste to reduce additional operation and maintenance costs and increased down time on the older unit that is scheduled for replacement.

**BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL  
RESOLVES AS FOLLOWS:**

- Section 1. It is in the best interest of the City to suspend competitive bidding and competitive bidding is hereby suspended for the purchase of one front-loading refuse truck.
- Section 2. The City Manager is authorized to award a contract to McNeilus Companies Inc., 401 North Pepper Avenue, Colton CA, in the amount of \$190,381 for the purchase of one front-loading refuse truck.