



REPORT TO COUNCIL
City of Sacramento
915 I Street, Sacramento, CA 95814-2604
www.cityofsacramento.org

CONSENT
April 4, 2006

Honorable Mayor and
Members of the City Council

Subject: Contract: Lease/purchase of four electric greens mowers; suspend competitive bidding

Location/Council District: Citywide

Recommendation:

Adopt a Resolution: 1) Authorizing Council to suspend competitive bidding, and 2) Awarding a contract to Textron Financial Corporation for the lease/purchase of four electric powered Jacobsen E-Plex Tri Plex mowers in an amount not to exceed \$110,093.

Contact: Doug Parker, Golf Manager, 433-6315
Marc Robles, Buyer II, Procurement Services, 808-6343

Presenters: None

Department: Convention, Culture & Leisure

Division: Golf

Organization No: 4281

Summary:

The Golf Division has a requirement for the lease/purchase of four electric powered Jacobsen E-Plex Tri Plex mowers. Staff recommends that the City Council adopt the attached resolution to suspend competitive bidding and award a contract to Textron Financial Corporation for the lease/purchase of four electric powered Jacobsen E-Plex Tri Plex mowers, in an amount not to exceed \$110,093.

Committee/Commission Action: None.

Background Information:

The Golf Division of the Convention, Culture & Leisure Department has a requirement for the lease/purchase of four electric powered Jacobsen E-Plex Tri Plex greens mowers. Textron Financial Corporation, the financing unit of Jacobsen, has offered to lease the mowers to the Golf Division at an interest rate of 5.3% over 60 months. The

City would then own the equipment at the end of the 60-month term, at no additional cost.

A lease is recommended as the purchase of the mowers would exceed the annual equipment budget of the Golf Division and leasing the mowers allows funds to be leveraged to address other equipment needs. Other financing options were researched by staff, including financing through the City Treasurer's office, but found the offer from Textron Financial Corporation to be the most favorable option.

Jacobsen is the only manufacturer of an all-electric greens mower and H.V. Carter Co., Inc. is the assigned distributor for the Sacramento area. The mowers will also be in compliance with the City's low emission policies and reduce overall fuel costs to the Golf Division.

Staff recommends that the City Council adopt the attached resolution which suspends competitive bidding and awards a contract to Textron Financial Corporation for the lease/purchase of four electric powered Jacobsen E-Plex Tri Plex mowers, in an amount not to exceed \$110,093.

Financial Considerations:

Sufficient funds are available in the Golf operating budget for the required monthly payments.

Environmental Considerations: None

Policy Considerations:

The recommendations in this report are in accordance with provisions of the City Code section 3.56.230(c), which authorizes suspension of formal competitive bidding upon a two-thirds vote of the City Council. These mowers are also in compliance with the City's low emission policy.

Emerging Small Business Development (ESBD):

Textron Financial Corporation is not certified as an Emerging/Small Business Enterprise.

Respectfully Submitted By: 
Chris Stewart
Procurement Services Manager

Approved by: Barbara E Bonebrake
Barbara E. Bonebrake
Director, Convention, Culture and Leisure Department

Recommendation Approved:

Cassandra H.B. Jennings

RAY KERRIDGE

City Manager

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RESOLUTION NO. 2006-

Adopted by the Sacramento City Council

April 4, 2006

**SUSPENSION OF THE CITY'S COMPETITIVE BIDDING REQUIREMENT
AND AWARD OF CONTRACT FOR THE LEASE/PURCHASE OF
FOUR ELECTRIC POWERED GREENS MOWERS**

BACKGROUND

- A. The Department of Convention, Culture and Leisure, Golf Division, has a requirement to lease/purchase four electric greens mowers, and;
- B. Purchase of the mowers would exceed the annual equipment budget of the Golf Division. Leasing the mowers allows funds to be leveraged to address other equipment needs, and;
- C. Textron Financial Corporation has offered to lease/purchase four electric powered Jacobsen E-Plex Tri Plex greens mowers to the Golf Division at an interest rate of 5.3% over 60 months which has been determined to be the most favorable option for the Golf Division.

**BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY
COUNCIL RESOLVES AS FOLLOWS:**

- Section 1. In the best interest of the City, competitive bidding is hereby suspended for the lease/purchase of four electric powered Jacobsen E-Plex Tri Plex mowers, and;
- Section 2. The City Manager is hereby authorized to enter into a lease/purchase contract with Textron Financial Corporation, in an amount not to exceed \$110,093.00.

