



REPORT TO COUNCIL

City of Sacramento

915 I Street, Sacramento, CA 95814-2604
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CONSENT
 April 18, 2006

Honorable Mayor and
 Members of the City Council

Subject: ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. B061181079 FOR THE PURCHASE OF LIQUID CHLORINE IN ONE TON AND 150 LB. CYLINDERS IN AN ANNUAL AMOUNT NOT TO EXCEED \$450,000.

Location/Council District: Citywide

Recommendation: Staff recommends that the City Council adopt specifications of Bid No. B061181079 and accept the lowest responsible bid received in response to Procurement's solicitation for liquid chlorine in 1-ton and 150 lb. cylinders for use by the Department of Utilities. It is recommended that a contract be awarded to Pioneer Americas, LLC, in an annual amount not to exceed \$450,000 per contract year and for a total contract amount not to exceed \$1,350,000.

Contact: Roland Pang, Water and Sewer Superintendent, 808-3119
 Marc Robles, Buyer II, Procurement Services, 808-6343

Presenters: None
Department: Utilities
Division: Water Quality
Organization No: 3327

Summary: Attached is a tabulation of sealed bids received by the City Clerk for furnishing liquid chlorine in 1-ton and 150 lb. cylinders in accordance with the specifications used in the bidding process. Staff recommends award of Bid No. B061181079 for this purchase be awarded to Pioneer Americas, LLC. The recommended supplier meets all specifications.

Committee/Commission Action: None.

Background Information: The Water Quality Division of the Department of Utilities has a requirement for liquid chlorine in 1-ton and 150 lb. cylinders for use in the production of drinking water. Raw material cost spikes for this commodity have been significant over the past three years. Coupled with anticipated increased production of drinking water to sell to other water providers in the central valley in the near future, staff has determined that the use of liquid chlorine will continue to rise and that additional funding to cover this increase will be necessary. Therefore, staff recommends that the City Council accept the results of Bid No. B061181079 and award a contract to Pioneer Americas LLC, 700 Ygnacio Valley Rd., Walnut Creek, CA, in an amount not to exceed \$450,000 per year of this potential three year contract.

Financial Considerations: Sufficient funds are available in the Department of Utilities operating budget.

Environmental Considerations: None

Policy Considerations: This recommendation is consistent with the requirements for competitive bidding as detailed in Chapter 3.56.

Emerging Small Business Development (ESBD): Pioneer Americas, LLC is not certified as an Emerging/Small Business Enterprise.

Reviewed/Approved by: 
Chris Stewart
Procurement Services Manager

Approved by: 
Gary Reents
Director, Dept. of Utilities

Recommendation Approved:


RAY KERRIDGE
City Manager

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BID NO. B061181079 – LIQUID CHLORINE IN 1 TON AND 150 LB. CYLINDERS

Bidder	Bid Total	5% E/SBE Preference	Prompt Payment Discount	1% City Tax Preference	Evaluation Total
Pioneer Americas, LLC	\$324,039.00	None	None	None	\$324,039.00
Sierra Chemical Co.	\$325,366.00	None	None	None	\$325,366.00
Univar	NO BID				NO BID

Total Amount of Contract: \$450,000.00 ⁽¹⁾

Total Bid Amount: \$324,039.00

Original Estimated Cost: \$400,000.00

Award of Contract To: Pioneer Americas, LLC
700 Ygnacio Valley Rd.
Walnut Creek, CA 94596

Using Department: Utilities

Bid Due Date: March 15, 2006

Total No. of Bids Solicited	No. of E/SBE Bids Solicited	No. of E/SBE Responses	Award to E/SBE Vendor?
9	1	0	No

(1) The lowest responsible bid amount of \$324,039.00 represents the total for the estimated quantities selected for evaluation purposes only. Due to fluctuations in demand, authorization is requested to enter into a contract in an amount not to exceed \$450,000.00 per year, which more closely reflects the actual amount anticipated to be expended each year of a potential 3 year term.

RESOLUTION NO.

Adopted by the Sacramento City Council

ADOPTION OF SPECIFICATIONS AND AWARD OF BID NO. B061181079 FOR THE PURCHASE OF LIQUID CHLORINE IN 1 TON AND 150 LB. CYLINDERS

BACKGROUND

- A. The Department of Utilities has a requirement for the purchase of liquid chlorine in 1 ton and 150 lb. cylinders and;
- B. Staff requests that the City Council accept the results of Bid No. B061181079 and award to Pioneer Americas, LLC, 700 Ygnacio Valley Rd., Walnut Creek, CA, in an annual amount not to exceed \$450,000.

BASED ON THE FACTS SET FORTH IN THE BACKGROUND, THE CITY COUNCIL RESOLVES AS FOLLOWS:

- Section 1. The results of Bid No. B061181079 are hereby accepted for the purchase of liquid chlorine in 1 ton and 150 lb. cylinders and;
- Section 2. The City Manager is hereby authorized to award a contract for this purchase to Pioneer Americas, LLC, 700 Ygnacio Valley Rd., Walnut Creek, CA, in an amount not to exceed \$450,000 per contract year, for a combined total amount not to exceed \$1,350,000, for a potential three year term.

