Title: Contract: BearCat Armored Vehicle (Two-Thirds Vote Required)

Location: Citywide

Recommendation: Pass a Motion: 1) suspending competitive bidding in the best interests of the City for the reasons set forth below; 2) approving the use of the General Services Administration (GSA) contract with Lenco Industries, Inc. dba Lenco Armored Vehicles (Contract No. GS-07F-169DA) for the purchase of one BearCat armored vehicle in an amount not to exceed $404,521; and 3) authorizing the City Manager or the City Manager’s designee to execute the purchase specified above.

Contact: Alison Kerstetter, Program Specialist, (916) 808-1163; Mark Stevens, Fleet Manager, (916) 808-5869, Department of Public Works

Presenter: None

Attachments:
1-Description/Analysis
2-Contract
Description/Analysis

Issue Detail: The Department of Public Works, Fleet Management Division, has a customer requirement to purchase an armored vehicle for the Sacramento Police Department.

Policy Considerations: City Code 3.56.230.C provides that competitive bidding shall not apply to bids for supplies or nonprofessional services of $100,000 or more when, upon two-thirds vote, the City Council determines that it is in the best interests of the City to suspend competitive bidding.

Economic Impacts: None

Environmental Considerations: No environmental review is necessary because the recommendations in this report involve the purchase of vehicles and are not considered to be a project in accordance with Section 15378(b)(2) of the California Environmental Quality Act guidelines.

Sustainability: The recommended purchases are consistent with the updated Fleet Sustainability Policy adopted by City Council on December 12, 2017 (Resolution No. 2017-0478).

Commission/Committee Action: None

Rationale for Recommendation: As the federal government’s purchasing agent, General Services Administration connects federal purchasers with the most cost-effective and high-quality commercial products and services. This justification is used to purchase the armored vehicle through GSA Advantage. GSA Advantage sources different government contracts that are not competitively bid; but have substantive cost savings across the board. Overall, the City will save 5% on the purchase when compared with open market prices.

The Sacramento Police Department has received approval to purchase an additional armored vehicle for ballistic protection for officers and citizens during high-risk search warrants, hostage situations, barricaded subjects, and other dangerous circumstances. The armored vehicle will be used as a rescue vehicle to save lives, provide safety for medical personnel treating victims and crisis negotiators at the scene, and provide the ability to safely deliver equipment, supplies, and other necessities during high risk operations.

The Lenco BearCat is the same brand of armored vehicle currently utilized by the Sacramento Police Department as well as surrounding municipalities and agencies. The standardization of this vehicle allows for additional units from the police department and other agencies to be on
scene, as officers from the City and other agencies have the necessary knowledge of how to operate them. By purchasing the same brand of armored vehicle, this eliminates the need for additional training and the associated costs on a different type of vehicle.

Additionally, the Lenco BearCat is the only armored rescue vehicle with a 131-inch wheelbase. This allows the compact vehicle to have a tighter turning radius than larger options. The smaller turning radius allows the user to navigate through city streets and traffic with greater maneuverability.

Financial Considerations: The recommended purchase in an amount not to exceed $404,521, will be made from the Department of Public Works Fiscal Year (FY) 2019/20 Operating Budget (Fleet Fund, Fund 6501) and charged to the FY2019/20 Police Measure U MYOP (I80110800) (Measure U Fund, Fund 2401). Sufficient funding exists in the Department’s FY2019/20 Operating Budget and the FY2019/20 Police Measure U MYOP (I80110800) to support the recommended purchase.

Local Business Enterprise (LBE): Lenco Industries, Inc. dba Lenco Armored Vehicles is not an LBE. The minimum LBE participation requirement is waived when the City suspends competitive bidding and utilizes an alternate procurement method to select a vendor.
## Lenco BearCat Quotation

**Quotation Date:** December 3, 2019

**Lenco Tax ID:** 04-2719777

**10 Betnr Industrial Drive – Pittsfield, MA 01201**

**PH (413) 443-7359 – FAX (413) 445-7865**

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### Terms and Conditions

1. Transfer of Vehicle Certificate of Origin to New Owner Done Upon Receipt of Payment in Full.
2. Lenco Does Not Collect Tax or Register Vehicles with DMV.
3. Cooperative Purchasing available under Lenco's GSA Contract# GS-07F-169DA (Schedule 84) or the 1122 Program.
4. Acceptance of this Quotation or entering into a purchase agreement with Lenco, the purchaser agrees to Lenco's full Terms and Conditions of Sale, available upon request.

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### Item Specifications

<table>
<thead>
<tr>
<th>Item Description</th>
<th>Product #</th>
<th>Commercial</th>
<th>Net Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lenco BearCat (4WD, Rotating Hatch; Counter Balanced)</td>
<td>BC55003</td>
<td>$209,255.79</td>
<td>$198,793.00</td>
</tr>
<tr>
<td>NIJ IV &amp; Multi-Hit .50 CAL BMG Armor Protection</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Paint Color: Lusterless Black # F93XXB2026</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>LED Lights Front/Rear/Sides: CA Mandated Solid Burn Red &amp; Blue Front, Amber &amp; Blue Rear</td>
<td></td>
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</tbody>
</table>

### Options

- **Diesel Engine, 6.7L Turbo**
- **BearCat G3 4-Wheel Off-Road Upgrade Pkg w/Run-Flats**
- **4-Door Configuration**
- **Trauma Lighting (6) Overhead Dome White w/Hi/Low/Red**
- **Military Style Cupola w/Ballistic Windows & Mechanical Turret System**
- **Light Weight Assault Litters (2)**
- **Back up Camera System with Monitor**
- **Radio Prep Package (1)**
- **Rear A/C-Heating System: High Capacity**
- **Roof Mounted Remote Control Spot Light LED (4)**
- **VSP Style Low Profile & Scene Lighting Pkg**
- **Hydraulic Front Mounted Receiver with Ram Post and Plate**
- **AC-DC Power Inverter 2,000 Watt with Battery Charge Feature**
- **Electric Power Winch**
- **High Intensity Driving Lights in Front Bumper**
- **Interior Crew Compartment Exhaust Fan**
- **Extreme Heat Reducing Insulation & Sound Reduction Pkg**
- **(2) Ballistic Skip Round Shields**
- **Armored Oil Pan Guard**
- **Exterior Equipment Storage Compartment**
- **Break and Rake**
- **Gas Injector Unit**
- **Gas Injector Storage Basket**
- **Rear Tow Hitch Receiver**
- **Take Down Light (Bumper Mounted)**
- **Bedrock Paint**
- **Weapons Mounts (Set of 6)**

**Net Savings**

- **$18,851.81**

**Total Cost Due Lenco (1) Lenco BearCat, FOB Sacramento, CA**

- **$373,140.00**

**Sacramento City Tax 8.75% (Not Collected by Lenco)**

- **$31,381.00**

**Total Cost (1) Lenco BearCat, FOB Sacramento, CA, County Tax**

- **$404,521.00**

---

### Specifications Subject to Change

**PROPRIETARY**

**WARNING:** Information Subject to Export Control Laws

The technical data in this document is restricted by the Arms Export Control Act (Title 22, U.S.C., Sec 2751, et seq.) or the Export Administration Act of 1979, as amended, Title 50, U.S.C., App. 2401 et seq. and which may not be exported, released or disclosed to non-U.S. persons ["green card" holders] inside or outside the United States, without first obtaining an export license. Violations of these export laws are subject to severe civil, criminal and administrative penalties.

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**THE WRITTEN APPROVAL OF THE DIRECTORATE OF US DEFENSE TRADE CONTROLS AND LENCO INDUSTRIES, INC. MUST BE OBTAINED BEFORE RESELLING, TRANSFERRING, TRAnSPHINg, OR DISPOSING OF A DEFENSE ARTICLE TO ANY END USER, END USE OR DESTINATION OTHER THAN AS STATED ON THIS LENCO QUOTE OR THE SHIPPER'S EXPORT DECLARATION IN CASES WHERE AN EXEMPTION IS CLAIMED UNDER THIS SUBCHAPTER ITAR 123.9(A).**

**WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE.**
ACCEPTANCE OF PROPOSAL — The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Authorized
Signature: ____________________________________________

Please sign and return

Thank You

LENCO INDUSTRIES, INC.

James J. Massery

Authorized
Signature: ____________________________________________

James J. Massery
February 4, 2020

Lt. Ethan Hanson
Sacramento Police Department
Ethan Hanson - Metro Division
5770 Freeport Blvd
Sacramento, CA 95822

Re: Lenco Sole Source for the Lenco BearCat®

Dear Lt. Hanson,

This letter is to inform you that Lenco Armored Vehicles is the Sole Source Manufacturer for the Lenco BearCat® or the equivalent.

- We employ secret and proprietary processes in the design and manufacture of the Lenco BearCat to provide superior ballistic performance at a lighter weight than any competitive vehicles.
- We employ a patented, zero gravity counter balanced roof hatch system which enhances operator safety and security.
- We have developed secret engineering processes to offer a turning radius of 17’ 8”, which is shorter than the overall length of the vehicle, thereby providing enhanced tactical maneuverability.
- We employ secret and proprietary processes to modify the vehicle chassis to re-distribute the armor, chassis and occupant weights proportionately between the front & rear axles.

We are the only manufacturer, distributor, authorized dealer or supplier of this product or its equivalent.

Expanded explanations on the above Sole Source statements:

1. With regard to the secret and proprietary process to provide superior ballistic performance at a lighter weight, the Lenco BearCat armor is made with ½ inch thick Mil Spec steel. Specifically, the walls are 1 piece solid through, and they extend from the front bumper to the rear bumper as one solid contiguous unit. This process is not done by any other armored vehicle manufacturer. Other armored vehicle companies utilize sections, which increases the number of vulnerable areas through the excessive use of seams, welds, and overlaps; also making the vehicle heavier. Other manufacturers also use layered armor systems, such as 2 layers of ¼ inch connected by tubular framing. This process reduces their vehicle’s ability to repel even medium caliber rifle rounds on their outer shell and also dramatically increases total weight, thereby making the vehicle less responsive.

2. With regard to the zero gravity counter balanced roof hatch, this Lenco exclusive option is critical in that during a gun battle or other emergency, should the roof hatch need to be rapidly closed to protect occupants from gun fire, the zero gravity system prevents unnecessary overpull, commonly seen in lesser vehicles that use gas rods for holding the hatch open. Gas rods resist closure up until the 50% aperture, then completely release all pressure, commonly causing head and/or facial injuries.

3. The Lenco BearCat is the only armored rescue vehicles with a 131” wheelbase, allowing it to have an inside turning radius of 17’8”. All other armored vehicle manufacturers use the OEM wheel base of 145 inches. Being able to turn the vehicle around in a city street with one quick revolution, without having to
make a three point turn is critical in tactical response, especially against a potential terror threat that may be actively terrorizing a community, as was the case in San Bernardino, CA.

Further to the point above, the shorter wheel base allows for overhang/cantilever weight off the back end, assisting in the braking process. Armored vehicles that do not have enough rear end weight extending past the rear tires have dangerous braking attributes. The Lenco process also reduces forward pressure on the front axle and front brakes, which are the primary components to all safe braking distances.

4. Attached is U.S. Army Aberdeen Performance testing demonstrating our braking capability along with many other useful characteristics, such as tilt table strengths. No other commercial armored vehicle builder has conducted U.S. Army Aberdeen performance testing.

**Sole Source References:**
Burbank Police Department
Illinois State Police
Massachusetts State Police
Rhode Island State Police
St. Charles County Sheriff’s Office
Oklahoma Highway Patrol
Lt. Mike Albanese
Captain Robert Haley
Major Rich Prior
Tom Chabot
Captain David Todd
Lance Schroyer
805-857-9243
217-557-1278
617-590-1453
401-474-5164
636-949-3001
918-304-9021

Sincerely,

James J. Massery

---

SWORN TO AND SUBSCRIBED BEFORE ME,
This 4th day of February, 2020

_CARRIE A. MACKINNON_
A NOTARY PUBLIC IN & FOR
The State of Massachusetts/County of Berkshire
Commission Exp. 06/29/2023

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**Designer and Manufacturer of Tactical Armored Security Vehicles**
10 Betnр Industrial Drive · Pittsfield, MA 01201 · Tel (413) 443-7359 · Fax (413) 445-7865
www.LencoArmor.com · e-mail: Info@LencoArmor.com
I. LENCO Contact Information

Lenco Contract #: GS-07F-169DA

Contractor: LENCO INDUSTRIES, INC.
dba LENCO ARMORED VEHICLES
10 BETNR INDUSTRIAL DRIVE
PITTSFIELD, MA 01201

Web Address: http://www.SWATtrucks.com

E-Mail: Info@SWATtrucks.com

Effective Date: August 23, 2016 thru August 22, 2021
Contract Period: August 23, 2016 thru August 22, 2021

Order Status POC: Sales@SWATtrucks.com

DUNS: 051950293

Business Size: Small / Manufacturer

Contract Administration: Carrie MacKinnon/Tel. 413-443-7359 Ex 103

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules Button at http://www.fss.gsa.gov.
II. TERMS AND CONDITIONS
LENCO INDUSTRIES, INC.

1a. Awarded Special Item Numbers: 426 5B – Armored Security Vehicles

1b. Lowest Priced Model Number for each Awarded Special Item Number(s):
   SIN# 426 5B, Lenco B.E.A.R.® Base Price $275,951.
   SIN# 426 5B, Lenco BearCat® Base Price $198,793.
   SIN# 426 5B, Replacement Glass Price List

1c. Does Not Apply.

2. Maximum Order Guideline: $850,000 per order
   (Note: delivery order may be placed against the Schedule contract even though it exceeds the maximum order)

3. Minimum Order: $100

4. Geographic Coverage: U.S. 50 States, Washington D.C., Puerto Rico, U.S. Territories; and CONUS or OCONUS.

5. Points of Production: Lenco Armored Vehicles
   10 Betnr Industrial Drive
   Pittsfield, MA 01201
   Berkshire County

6. Basic Discount: Net GSA pricing as shown on the Lenco GSA Pricing Schedules found on GSA Advantage and on Lenco web sites for the Lenco BEAR and BearCat.

7. Qty/Vol Discount: .5% Discount Each Off Purchase of (5) (Base Model Armored Vehicles)
   1% Discount Each Off Purchase of (10) (Base Model Armored Vehicles)

8. Prompt Payment Terms: 0%, Net 30 Days

9. Government Credit Card: Accept Government Credit Cards – Below and Above micro purchase threshold

10. Foreign Items: None

11a. Time of Delivery: 240 Days ARO

11b. Expedited Delivery: Contact Contractor

11c. Overnight/2-Day Delivery: Contact Contractor

11d. Urgent Requirements: Contact Contractor

12. FOB Point: Origin, Freight Prepaid & Added

13. Ordering Address: Lenco Industries, Inc.
   10 Betnr Industrial Drive
   Pittsfield, MA 01201
   Telephone: 1-800-444-5362 or 413-443-7359
   FAX: 413-445-7865
   Email: sales@SWATtrucks.com

14. Payment Address: Lenco Industries, Inc.
   10 Betnr Industrial Drive
   Pittsfield MA 01201

15. Warranty Provisions: Standard Commercial Warranty
   Page 2 of 3
III. TERMS AND CONDITIONS
LENSCO INDUSTRIES, INC.

16. **Export Packing Charges:** Export Packing Charges To Be Determined

17. **Terms and Conditions of Government Credit Card Acceptance:**
   Accepted all purchases up to a maximum of $10,000.

18. **Terms and Conditions of any other service:** Not Applicable

19. **Terms and Conditions of Installation:** None

20. **Terms and Conditions of Repair Parts indicating Date of Parts Price Lists and any Discounts from List Prices:** None

21. **List of Service and Distribution Points:** N/A

22. **List of Participating Dealers:** None

23. **Preventative Maintenance:** None

24. **Environmental Attributes, E.G. Recycled Content, Energy Efficiency, and/or Reduced Pollutants:**
   Meets Federal Emission Standards.

25. **Data Universal Number System (DUNS) Number:** 051950293

26. **CCR Database:** Yes - Cage Code 1KA02

27. **Inspection & Acceptance:** At Lenco Factory, Pittsfield, MA

Page 3 of 3
**Effective Date:** November 19, 2018 (Contract Period: August 23, 2016 thru August 22, 2021)

**BearCat GSA Price List w/ Option Prices**

**LENO CONTRACT # GS-07F-169DA - Contract End Date August 22, 2021**

**Schedule Number 844 SIN #426 SB**

**Qty/Vol Discount:** 5% Discount Each Off Purchase of (5) (Off Base Model)

1% Discount Each Off Purchase of (10) (Off Base Model)

<table>
<thead>
<tr>
<th>Item</th>
<th>Product #</th>
<th>Commercial GSA Net Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lenco BearCat (4WD, Rotating Hatch; Counter Balanced)</td>
<td>BC55003</td>
<td>$209,255.79 $198,793.00</td>
</tr>
</tbody>
</table>

**Electric Options:**

- Diesel Engine, 6.7L Turbo | BCDLEN | $8,557.89 $8,130.00 |
- 7.3 Ford Long Block Diesel Engine | BCDE7.3 | $11,861.05 $9,967.00 |
- 6.0 Ford Long Block Diesel Engine | BCDE6.0 | $14,555.79 $13,828.00 |
- 6.4 Ford Long Block Diesel Engine | BCDE6.4 | $15,771.58 $14,983.00 |
- 6.7 Ford Long Block Diesel Engine | BCDE6.7 | $14,121.05 $13,415.00 |
- 4-Channel DVR 160 GR | BCDHVR | $10,481.05 $9,957.00 |
- 17" Flat Panel LCD Monitor | BCD17FPLCD | $1,842.11 $1,750.00 |
- Explosive Gas Detection Pkg | BCEDR | $5,894.00 $5,643.00 |
- Heated Windshield Upgrade | BCDHGW | $2,286.32 $2,153.00 |
- High Intensity Driving Lights in Front Bumper | BCHIDL | $1,410.53 $1,340.00 |
- LED Headlight Upgrade | BCDHLED | $1,894.74 $1,800.00 |
- Intercorp: Inside to Outside | BCINT | $3,022.11 $2,871.00 |
- Integration of Cust Supplied Monitor/Computer Component | BCSCSBC | $1,681.11 $1,500.00 |
- Integration of Cust Supplied Fiber Optic Spool/Ground Mnt & Roof Lead | BCSCFB | $3,684.21 $3,500.00 |
- Kussmaul Super Eject Deluxe | BCDKE | $994.74 $945.00 |
- Light Bar Prep Package | BCBLB | $528.42 $502.00 |
- On Board SCBA System/Includes Bottled Air & Inside Attach Points | BCSCBA | $27,051.58 $25,699.00 |
- Mounting Plates for Customer Supplied Air Packs (3) | BCCSBC | $789.47 $750.00 |
- Pan/Tilt 26X NTSC Color Camera w/Joystick/Monitor | BCPANTILT | $19,473.68 $18,500.00 |
- Radiation Detection Package | BCDCR | $5,289.47 $5,025.00 |
- Radio Prep Package, (1) MAX (2) | BCINRA | $528.42 $502.00 |
- Desert Climate Cooling Package | BCDCGP | $1,894.74 $1,800.00 |
- Interior Crew Compartment Exhaust Fan | BCICEF | $1,250.53 $1,188.00 |
- Rear HVAC - Heating System: High Capacity | BCCHAC | $3,128.42 $2,972.00 |
- Rear HVAC - Heating System: High Capacity Upgrade | BCCHACUP | $4,029.47 $3,828.00 |
- Rear HVAC - Heating System: Engine Mounted | BCCEMA | $11,052.63 $10,500.00 |
- Roof Mounted Remote Control Spot Light (1) - MAX (4) | BCRCSL | $1,056.84 $1,004.00 |
- Roof Mounted Remote Control Spot Light - LED | BCSLED | $1,477.89 $1,404.00 |
- Thermal Image & Color Camera w/Flat Screen Color Monitor | BCSTI | $30,225.26 $28,714.00 |
- Telescoping Mast System: 10’ w/Compressor & Proximity Switch | BCCTLM | $21,211.58 $20,151.00 |
- VSP Style Low Profile & Scene Lighting Pkg | BCVSP | $2,462.11 $2,408.00 |
- Whelen Edge Light Bar (Installed) | BCWELE | $2,141.05 $2,034.00 |
- Whelen Liberty LED Light Bar (Installed) | BCLED | $3,077.89 $2,924.00 |
- Trauma Lighting (6) Overhead Dome White w/Hi/Low/Red | BCLTMD | $2,629.47 $2,498.00 |
- Extreme White Rear Area Scene Lights | BCERASL | $2,080.00 $1,986.00 |
- Protective Window Screens | BCWPS | $7,244.21 $6,882.00 |
- Protective Window Screens - Automatic | BCWPSA | $9,453.68 $8,981.00 |
- Rear Down Light (Bumper Mounted) | BCBLD | $1,950.53 $1,853.00 |
- LRAD Wiring Prep (for internal controls) | BCWPL | $4,757.89 $4,520.00 |
- LRAD T-Lock Mount | BCFLM | $1,713.68 $1,628.00 |
- LRAD Hatch Mount | BCCHMT | $1,435.79 $1,364.00 |
- LRAD Roof Rail Mount | BCLRMM | $1,905.26 $1,430.00 |
- In-Line Diesel Fuel Heater | BCDFH | $789.47 $750.00 |
- ECM Diagnostics System | BCEDS | $315.79 $300.00 |
- Fire Suppression System (Crew Area Only) | BCFSUCA | $19,894.74 $18,900.00 |
- 5 Pack Mag Kit | BCMAGKIT | $1,026.32 $975.00 |
- Armored Oil Pan Guard | BCAPG | $2,037.89 $1,936.00 |
- Fire Suppression: Engine; Manual Discharge | BCFSUPE | $6,400.00 $6,080.00 |
- Fire Suppression: Tires: Left Side & Right Side; Manual Discharge | BCFSUPT | $14,600.00 $13,970.00 |
- Front Area Barricade Plow with Hydraulic Lift | BCPLOW | $14,200.00 $13,490.00 |
- Integrated LED Visor Lights (8): 4 Red / 4 Blue | BCIVL | $2,141.05 $2,034.00 |
- Integrated Side Area Lights: (8): 2 Red / 2 Blue / 4 White | BCBSL | $2,141.05 $2,034.00 |
- Gas Injector Storage Basket | BCINJ | $1,363.16 $1,295.00 |
- 2 Rear Area Electric Fans | BCRELFA | $315.79 $300.00 |
- HRI Mineroller Vehicle Integration Kit w/ Export Crate | HRIWKM-SOMFL | $9,453.68 $8,981.00 |
- 24V System (HRI Mineroller Hydraulic Steering upgrade) w/ Export Crate | 24VHFM-SOMFL | $13,579.95 $12,900.00 |
### Interior Options:

<table>
<thead>
<tr>
<th>Item</th>
<th>Product #</th>
<th>Commercial</th>
<th>GSA Net Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advanced BMI MRAP Gunner's Seat</td>
<td>BCBMIG5</td>
<td>$1,562.11</td>
<td>$1,484.00</td>
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<tr>
<td>Blast Seat (Each)</td>
<td>BCBSEATS</td>
<td>$3,173.68</td>
<td>$3,015.00</td>
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<tr>
<td>2-Mid Back Seats in Rear (Bench Seats Shortened)</td>
<td>BCMBS</td>
<td>$1,662.11</td>
<td>$1,579.00</td>
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<tr>
<td>Wall Mounted Flip Down Seat</td>
<td>BCFLIPSEAT</td>
<td>$505.26</td>
<td>$493.00</td>
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<tr>
<td>Center Mounted Bench Seating with Storage</td>
<td>BCCENTMNT</td>
<td>$2,620.00</td>
<td>$2,489.00</td>
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<tr>
<td>Ford F550 Service Manuals</td>
<td>BCFSNL</td>
<td>$657.89</td>
<td>$625.00</td>
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<td>Seat Belts Rear Bench Seats</td>
<td>BCBSLT</td>
<td>$1,309.47</td>
<td>$1,244.00</td>
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<td>Spec Real Sniper System</td>
<td>BCSETSS</td>
<td>$2,084.21</td>
<td>$1,980.00</td>
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<tr>
<td>Work Counter/Control Station w/Swivel Seat/Lumbar Support</td>
<td>BCWKC</td>
<td>$5,263.16</td>
<td>$5,000.00</td>
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### Exterior Options:

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<tr>
<td>Run-Flat Tires: Set of (6)</td>
<td>BCRF6</td>
<td>$8,347.37</td>
<td>$8,030.00</td>
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<tr>
<td>19.5&quot; Spare Tire with Run Flat</td>
<td>BCSTRF</td>
<td>$2,429.47</td>
<td>$2,308.00</td>
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<tr>
<td>Run-Flat Tires for 22.5&quot; Tire and Wheel Upgrade</td>
<td>BCSTRF225</td>
<td>$7,455.79</td>
<td>$7,083.00</td>
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<td>22.5&quot; Spare Tire with Run Flat</td>
<td>BCSTRF2</td>
<td>$3,045.26</td>
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<td>G3/G4 Spare Tire with Run-Flat</td>
<td>BC40STRF</td>
<td>$5,214.74</td>
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<td>1&quot; Vertical GunPort Upgrade</td>
<td>BC1PG</td>
<td>$160.00</td>
<td>$152.00</td>
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<td>4-Door Configuration</td>
<td>BC4DR</td>
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<td>Armor Engine Firewall</td>
<td>BCAEF</td>
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<tr>
<td>Ballistic Skip Round Shield</td>
<td>BCBSRS2</td>
<td>$2,037.89</td>
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<tr>
<td>BearCat Engine Firewall</td>
<td>BCPFRW</td>
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<tr>
<td>Single Side Personnel Door w/Window/Gunport/Adj Ht Gunner Stand</td>
<td>BCSSPD</td>
<td>$5,263.16</td>
<td>$5,000.00</td>
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<tr>
<td>Rear Tow Hitch Receiver</td>
<td>BCRTOWR</td>
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<td>$1,005.00</td>
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<tr>
<td>BearCat Hi Rail System</td>
<td>BCOHS</td>
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<td>BearCat Hi Rail System Accessory Kit</td>
<td>BCHR</td>
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<td>Bedrock Paint</td>
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<td>Emergency Escape Hatch</td>
<td>BCES</td>
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<td>BCXHTR</td>
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<td>Front Mounted Receiver with Ram Post and Plate</td>
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<td>$12,479.00</td>
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<td>Hydraulic Front Mounted Receiver with Ram Post and Plate</td>
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<td>$11,727.00</td>
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<td>Break and Rake</td>
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<td>Ram Cam with Monitor</td>
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<td>Ram Cam Prep Pkg</td>
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<td>RAM Cam Plug &amp; Play Package</td>
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<td>360 Camera System</td>
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<td>Gas Injector Unit</td>
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<td>$14,552.00</td>
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<td>BCMT240</td>
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<td>High Gloss Exterior Paint (CARC is Standard)</td>
<td>BCGPV</td>
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<td>Military Style Cupola and Mechanical Tunnel System</td>
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<td>Military Style Cupola w/Ballistic Windows &amp; Mechanical Tunnel System</td>
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<td>BearCat UV Ray Protective Cover</td>
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<td>Water Monitor (Integration) with Joy Stick Control</td>
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<td>Water Piercing Monitor</td>
<td>BCWP</td>
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<td>$6,841.00</td>
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</tr>
</tbody>
</table>

**FOB:** Origin (TBD) Prepaid and Added

**Specifications Subject to Change.**

### Sales and Product Inquiries:

**Email:** Sales@SWATtrucks.com

**General Information:**

Lenco industries, Inc.

10 Betnr Industrial Drive

Pittsfield, MA 01201

Toll Free: (800) 444-5362

Tel: (413) 443-7359