Title: Agreement: Swimming Pool Chemicals (Two-Thirds Vote Required)

Location: Citywide

Recommendation: Pass a Motion: 1) by two-thirds vote waiving Sacramento City Code Section 4.04.020 and Council Rules of Procedure (Chapter 7, Section E.2.d) mandating that unless waived by a two-thirds vote of the City Council, all labor agreements and all agreements greater than $1 million shall be made available to the public at least ten (10) days prior to council action; 2) awarding a one-year contract to National Aquatics Services, Inc. for the purchase of swimming pool chemicals in an amount not to exceed $399,348 for Fiscal Year 2020-21; 3) authorizing the City Manager or the City Manager's designee to extend the contract for up to two additional years for an amount not to exceed $1,342,349 for the potential three-year period; and 4) authorizing the City Manager or the City Manager's designee to execute the contract and amendments provided that sufficient funds are available in the budget adopted for the applicable fiscal year.

Contact: Jackie Beecham, Recreation Superintendent, (916) 808-3818, Youth, Parks, & Community Enrichment

Presenter: None

Attachments:
1-Description/Analysis
2-Contract
Description/Analysis

Issue Detail: The Youth, Parks, & Community Enrichment Department has an on-going need to purchase a variety of chemicals required to operate and maintain the City’s swimming pools and wading pools at 19 locations. The chemicals are disinfectants used to maintain acceptable water quality.

Policy Considerations: The recommendations in this report are in accordance with the provisions of the City Code Chapter 3.56 related to the purchase of supplies.

The Sacramento City Code Section 4.04.020 and Council Rules of Procedure (Chapter 7, Section E.2.d) mandate that unless waived by a 2/3 vote of the City Council, all labor agreements and all agreements greater than $1,000,000 shall be made available to the public at least ten (10) days prior to council action. Due to the urgency of this contract, staff is recommending waiving this requirement.

Economic Impacts: None

Environmental Considerations: The purchase of supplies for pool operations is an administrative activity that is not considered a “project” subject to environmental review per CEQA Guidelines section 15378(b)(5).

Sustainability: State law imposes the requirement that public pools meet water quality standards, which requires using certain types of chemicals. All storage and usage of these chemicals is in compliance with county, state and federal regulations. The chemicals are stored at the site of each individual swimming and wading pool. The sites are regularly inspected by the Sacramento County Department of Environmental Management, Hazardous Materials Unit.

Commission/Committee Action: None

Rationale for Recommendation: The chemicals ensure protection of the public from biological hazards inherent in public swimming and wading pools. Without use of these chemicals, the Youth, Parks, & Community Enrichment Department would be forced to drain all City swimming and wading pools on a regular basis to prevent possible health hazards.

On April 3, 2019, the Youth, Parks, & Community Enrichment Department, in accordance with City Code Chapter 3.56, issued Invitation for Bids for the purchase of seven groups of chemicals with only one bid received.
Financial Considerations: A one-year contract for the period July 1, 2019 through June 30, 2020 for an amount not to exceed $399,348 will allow for purchase of swimming and wading pool chemicals for Fiscal Year (FY) 2020-21. If exercised, the option to extend the contract for up to two additional years will not exceed $1,342,349 for the potential three-year period.

There are sufficient Measure U funds in the budget for the FY2020-21 purchase. Contract extensions will only be exercised provided there is sufficient funding in applicable fiscal year.

Local Business Enterprise (LBE): Not applicable
This Contract is made and entered into at Sacramento, California, between the CITY OF SACRAMENTO, a charter city and municipal corporation ("City"), and

NATIONAL AQUATIC SERVICES INC
PO BOX 2168
BRENTWOOD, CA 94513

("Contractor"), as of date it is fully executed ("Effective Date").

The City and Contractor agree as follows:

1 CONTRACT DOCUMENTS

This Contract includes each of the following documents (if applicable), which are attached or incorporated by this reference (referred to collectively as the "Contract Documents"):

Request for Bid, Request for Qualifications, or Request for Proposals, and any Addenda
Technical Specifications Exhibit
Payment Exhibit Insurance Exhibit
General Conditions Exhibit
Labor Compliance Exhibit
Purchase Orders
Price List

If there is a conflict between the terms and conditions of any document prepared or provided by the Contractor or made a part of this Contract and the terms or conditions of the other Contract Documents, the terms and conditions of the other Contract Documents control.
2 GOODS
Subject to the terms and conditions set forth in this Contract, Contractor shall provide to City the goods, materials, equipment, or supplies described in the attached Technical Specifications Exhibit (referred to collectively as "Goods"). Contractor shall provide the Goods at the time, place, and in the manner specified in the Technical Specifications Exhibit.

Contractor shall not be compensated for Goods provided outside the scope of the Technical Specifications Exhibit ("Additional Goods") unless before providing such Additional Goods: (a) Contractor notifies City and City agrees that the Additional Goods are outside the scope of the Technical Specifications Exhibit; (b) Contractor estimates the additional compensation required for these Additional Goods; and (c) City, after notice, approves in writing a Contract Amendment specifying the Additional Goods and the amount of compensation for the Additional Goods.

City will have no obligations whatsoever under this Contract or any Contract Amendment, unless and until this Contract or any Contract Amendment is approved by the City as required by City Code. As used in this Contract, the term "Goods" includes both Goods and Additional Goods as applicable.

3 PAYMENT
City shall pay Contractor at the times and in the manner set forth in the attached Payment Exhibit. Contractor shall submit all invoices to City in the manner specified in the Payment Exhibit.

4 FACILITIES AND EQUIPMENT
Except as set forth below, Contractor shall, at its sole cost and expense, furnish all facilities and equipment that may be required for Contractor to perform this Contract. City shall furnish to Contractor only the facilities and equipment listed below, if any.

5 INSURANCE
Contractor shall, at its sole cost and expense, maintain the insurance coverage described in the attached Insurance Exhibit.

6 GENERAL CONDITIONS
Contractor shall comply with the terms and conditions set forth in the attached General Conditions Exhibit.

7 NON-DISCRIMINATION IN EMPLOYEE BENEFITS
This Contract may be subject to Sacramento City Code chapter 3.54, Non-Discrimination in Employee Benefits by City Contractors. A summary of the requirements, entitled "Requirements of the Non-Discrimination in Employee Benefits Code (Equal Benefits Ordinance)", can be viewed at:


Contractor acknowledges and represents that Contractor has read and understands the requirements and shall fully comply with all applicable requirements of Sacramento City
Code chapter 3.54. If requested by City, Contractor shall promptly provide any documents and information required by City to verify Contractor’s compliance.

Contractor’s violation of Sacramento City Code chapter 3.54 constitutes a material breach of this Contract, for which the City may terminate the Contract and pursue all available legal and equitable remedies.

8 LOCAL BUSINESS ENTERPRISE PROGRAM - LBE PARTICIPATION

The Local Business Enterprise Program Participation Requirements ("LBE Participation Requirements") are not applicable to this Contract.

9 AUTHORITY

The person signing this Contract for Contractor represents and warrants that he or she has read, understands, and agrees to all the Contract terms and is fully authorized to sign this Contract on behalf of Contractor and to bind Contractor to the performance of the Contract's obligations.
TECHNICAL SPECIFICATIONS EXHIBIT

1 REPRESENTATIVES

The City Representative for this Contract is:

Bill Jackson, Plant Operator  
City of Sacramento  
Youth, Parks, & Community Enrichment  
915 I Street, 3rd Floor, Sacramento, CA, 95814  
916-808-6166  
BJackson@cityofsacramento.org

The Contractor Representative for this Contract is:

Sean Senior, President  
National Aquatics Services, Inc.  
9030 Brentwood Blvd., Suite F, Brentwood, CA, 94513  
925-513-9025  
accounting@naspools.com

Unless otherwise provided in this Contract, all Contractor questions and correspondence pertaining to this Contract must be addressed to the City Representative. All City questions and correspondence must be referred to the Contractor Representative.

2 PROVISION OF GOODS

Contractor shall provide Goods to City as set forth in Attachment 1 to this Technical Specifications Exhibit.

3 QUANTITIES

The quantities stated in Attachment 1 to this Technical Specifications Exhibit or the Payment Exhibit are only estimates of the City’s requirements. Contractor shall furnish Goods at the prices quoted, in accordance with the City’s available funds and actual needs as they occur throughout the term of this Contract.

The City is not required to purchase all of the Goods listed, or to expend all available funding reflected in the Payment Exhibit.

4 TIME OF PERFORMANCE

The Goods described in this Contract shall be provided during an initial period beginning on July 01, 2019 and ending on June 30, 2020. The City may extend this
Contract for up to two additional one-year terms, for a maximum three year term. Contractor shall provide the Goods in accordance with any schedule in Attachment 1 to this Technical Specifications Exhibit. Contractor shall immediately notify the City if Contractor is unable to make delivery of Goods in compliance with this Contract.

5 DELIVERY AND INSPECTION
A. Delivery: Unless otherwise stated by the City in writing, delivery of Goods shall be made to the City address set forth in this Technical Specifications Exhibit. All shipments are Free on Board (F.O.B.) destination with freight prepaid unless otherwise stated. Contractor assumes full responsibility for all transportation scheduling and costs, including costs for containers, packing, handling, and insurance. The City reserves the right to request and receive a copy of the freight bill of lading on all purchases shipped F.O.B. prepaid and added.

Time is of the essence in the delivery. If delivery cannot be made as specified in this Technical Specifications Exhibit or as otherwise stated by the City, Contractor shall notify the City immediately to request instructions on how to proceed and shall not make delivery before receipt of instructions. Periods of performance may be extended if, in the sole judgment of the City, the cause of delay justifies an extension.

B. Inspections: Goods will be inspected at the destination before acceptance by an authorized representative of the City for workmanship, appearance, proper functioning of all equipment and systems, and conformance to all other requirements of this Contract. The Goods shall be delivered to City free of any liens or encumbrances.

Notwithstanding the requirements for any City inspection and testing at the destination and except where specialized inspections or testing are specified for performance solely by the City, Contractor shall perform or have performed the inspections or tests required to substantiate that all Goods provided under the Contract conform to the drawings, specifications, and other Contract requirements, including, if applicable, the technical requirements for the manufacturer's part number(s) specified.

C. Deficiencies: If deficiencies in the Goods are discovered, Contractor shall correct and redeliver the Goods for re-inspection and acceptance. The period for payment and/or commencement of discount period (if applicable) does not begin until corrective action is complete. The cost of storing rejected Goods and the cost for shipping rejected Goods back to the Contractor or point of origin shall be paid by Contractor.

D. Inspection of Facilities: If requested by the City, Contractor shall provide the City with an inspection tour of Contractor's facilities where any Goods will be designed, manufactured, or assembled by Contractor.

6 TITLE / RISK OF LOSS
Title, ownership, and risk of loss or damage of the Goods remains with the Contractor until the Goods are delivered to, inspected, and accepted by the City, except when the loss or damage is due to the sole negligence of the City.
PAYMENT EXHIBIT

1 CONTRACTOR'S COMPENSATION
The total of all fees paid to the Contractor for the provision of Goods as set forth in the Technical Specifications Exhibit, including normal revisions, and for all authorized Reimbursable Expenses, shall not exceed the total sum of $1,342,349.00. The payments specified in this Payment Exhibit shall be the only payments made to Contractor unless the City approves a Contract Amendment.

2 PRICING
Contractor shall be paid as set forth in the Technical Specifications Exhibit or the Payment Exhibit and any applicable special provisions included in the request for bids or proposals ("Special Provisions"). If there is a conflict between the Technical Specifications Exhibit or Payment Exhibit and the Special Provisions, the Technical Specifications Exhibit or Payment Exhibit controls.

3 CONTRACTOR'S REIMBURSEABLE EXPENSES
"Reimbursable Expenses" are limited to actual expenditures of Contractor for expenses that are necessary for the proper satisfaction of the Contract and are only payable if specifically authorized in advance in writing by City.

4 MISCELLANEOUS CHARGES
No additional charges will be allowed unless specified in the Contract, including charges for transportation, fuel, containers, packing, or disposal.

5 PRICE ADJUSTMENTS FOR GOODS
Unless otherwise stated, prices are maximum for the term of the Contract. Price adjustments, if allowed under this Contract, must be requested in writing and accompanied by the required information to substantiate the request for price adjustment, as set forth in the Contract. Any allowable request for price adjustment must be delivered to the City at least 30 days before the adjusted prices become effective. No price adjustment allowable under this Contract will be granted retroactively. The City must also be given the benefit of any decline in prices. If any price increase is granted by the City, the increase shall not be greater than 3% from the prior year.

6 PURCHASE ORDERS
Unless otherwise stated, a Purchase Order will be issued to the Contractor on behalf of the City. Purchase Orders will cite the quantity of Goods or Services requested, the purchase amount, and time of performance. If the time of performance of this Contract extends beyond the close of the City's fiscal year, another Purchase Order may be issued. No Purchase Order supersedes any provision of this Contract. Contractor shall not deliver Goods or provide Services until Contractor receives a Purchase Order or other written notification by the City.

7 PAYMENTS TO CONTRACTOR
Contractor is responsible for supplying all documentation necessary to verify invoices to the City's satisfaction.

A. Payment terms are NET 30 days, unless the Contractor offers a prompt payment discount that was accepted by the City or as otherwise stated in this Contract. Any prompt payment discounts will be computed from the date of acceptance by the City, or from the date an invoice is received, whichever occurs later.

B. Invoices must be submitted to either of the addresses specified below.

   (1) Email. Submit email invoices and any attachments to:

       apinvoices@cityofsacramento.org

   (2) Postal Mail. If emailing is not an option, mail to:

       A/P Processing Center
       City of Sacramento
       915 I Street, Floor 4
       Sacramento, CA 95814-2608

C. All invoices submitted by Contractor must contain the following information:

   (1) Job/Project Name (if applicable)
   (2) City's current Purchase Order Number
   (3) Contractor's Invoice Number
   (4) Date of Invoice Issuance
   (5) Work Order Number (if applicable)
   (6) City representative identified on the Purchase Order
   (7) Contractor's remit address
   (8) Itemized description of the items billed under Invoice
   (9) Itemized description of all authorized Reimbursable Expenses
   (10) Itemized description of all applicable taxes (sales, use, excise, etc.)
   (11) Amount of Invoice
   (12) Total Billed to Date under Contract (if applicable)

D. Items must be separated into Goods, Services, and Reimbursable Expenses. All applicable sales, use, excise, or similar taxes, including federal excise tax, must be itemized separately on the invoice. Invoices that do not conform to the format outlined above will be returned to Contractor for correction. City is not responsible for delays in payment to Contractor resulting from Contractor's failure to comply with the invoice format described above.

E. For Goods only, a bill of lading number and weight of shipment will be shown for shipments on the Government Bill of Lading.

F. Unless otherwise specified in this Contract, partial payments will not be made by the City and payment will not be due until the completion of the Goods order. No payment precludes the City's right to inspect. Requests for payment status should be addressed to the City Representative for this Contract.
8 ADDITIONAL GOODS

Additional Goods shall be provided only when a Contract Amendment authorizing the Additional Goods is approved in writing by the City in accordance with the City’s contract amendment procedures. The City reserves the right to retain other Contractors to provide Additional Goods.

9 BILLING DISPUTES

The burden of proof shall be on the Contractor to establish the accuracy of its invoices. Upon presentation and verification of the information provided by Contractor, the City will review all records and make a final determination and present its finding to Contractor.

10 ACCOUNTING RECORDS OF CONTRACTOR

During performance of this Contract and for a period of three years after completion of performance, Contractor shall maintain all accounting and financial records related to this Contract, in accordance with generally accepted accounting practices, including records of Contractor's costs for performance under this Contract and records of Contractor’s Reimbursable Expenses. Contractor shall keep and make records available for inspection and audit by representatives of the City upon reasonable written notice.

11 SALES TAX REQUIREMENTS

The City is not exempt from paying sales tax. Sales tax must be shown on the invoice as a separate line item.

12 USE TAX REQUIREMENTS

On out-of-state purchases, Contractor shall list its Use Tax Permit Number (if applicable) on the invoice, which authorizes Contractor to charge and collect California Sales Tax. The Purchase Order will include sales tax, if applicable to the purchase, regardless of whether an out-of-state Contractor collects California State sales tax or not. The City shall pay Use Tax directly to the California Department of Tax and Fee Administration (“CDTFA”) if the out-of-state Contractor is not required to collect California Sales Tax. During the performance of this Contract, Contractor, for itself, its assignees and successors in interest, agrees as follows:

A. Use Tax Direct Payment Permit: For all leases and purchases of tangible personal property used to perform the Contract and shipped from outside California, Contractor and any subcontractor(s) leasing or purchasing such tangible personal property shall obtain a Use Tax Direct Payment Permit from the CDTFA in accordance with the applicable CDTFA criteria and requirements.

B. Sellers Permit: For any construction contract and any construction subcontract in the amount of $5,000,000 or more, Contractor and the subcontractor(s) shall obtain sellers permits from the CDTFA and shall register the jobsite as the place of business for the purpose of allocating local sales and use tax to the City. Contractor and its subcontractors shall remit the self-accrued use tax to the CDTFA and shall provide a copy of each remittance to the City.
C. The above provisions apply in all instances unless prohibited by the funding source for the Contract.

13 EXCISE TAX REQUIREMENTS

The City of Sacramento is exempt from the payment of Federal Excise Tax. An exemption certificate will be submitted to Contractor upon request. If Federal Excise Tax is applicable to the transaction, it must be so stated and excluded from the price.

14 TAX PAYMENTS

Contractor shall pay, when and as due, any and all taxes incurred as a result of Contractor's compensation hereunder, including estimated taxes, and shall provide City with proof of the payment upon request. Contractor hereby agrees to indemnify City for any claims, losses, costs, fees, liabilities, damages, or injuries suffered by City arising out of Contractor's breach of this section.
INSURANCE REQUIREMENTS EXHIBIT

1 INSURANCE REQUIREMENTS
During the entire term of this Contract, Contractor shall maintain the insurance coverage described in this Insurance Exhibit.

Full compensation for all premiums that Contractor is required to pay for the insurance coverage described herein shall be included in the compensation specified under this Contract. No additional compensation will be provided for Contractor’s insurance premiums. Any available insurance proceeds in excess of the specified minimum limits and coverages shall be available to the City.

Contractor’s liability to the City is not in any way limited to or affected by the amount of insurance coverage required or carried by the Contractor in connection with this Contract.

2 GENERAL LIABILITY MINIMUM SCOPE AND LIMITS OF INSURANCE COVERAGE
Commercial General Liability Insurance is required providing coverage at least as broad as ISO CGL Form 00 01 on an occurrence basis for bodily injury, including death, of one or more persons, property damage, and personal injury, arising out of activities performed by or on behalf of the Contractor and subcontractors, products and completed operations of Contractor and subcontractors, and premises owned, leased, or used by Contractor and subcontractors, with limits of not less than one million dollars ($1,000,000) per occurrence. The policy shall provide contractual liability and products and completed operations coverage for the term of the policy.

The City, its officials, employees and volunteers shall be covered by policy terms or endorsement as additional insureds as respects general liability arising out of: activities performed by or on behalf of Contractor and subcontractors; products and completed operations of Contractor and subcontractors; and premises owned, leased, or used by Contractor and subcontractors.

3 AUTOMOBILE LIABILITY MINIMUM SCOPE AND LIMITS OF INSURANCE COVERAGE
Automobile Liability Insurance is required providing coverage at least as broad as ISO Form CA 00 01 for bodily injury, including death, of one or more persons, property damage and personal injury, with limits of not less than one million dollars ($1,000,000) per occurrence. The policy shall provide coverage for owned, non-owned and/or hired autos as appropriate to the operations of the Contractor.

The City, its officials, employees and volunteers shall be covered by policy terms or endorsement as additional insureds as respects auto liability.

4 EXCESS INSURANCE
The minimum limits of insurance required above may be satisfied by a combination of primary and umbrella or excess insurance coverage, provided that any umbrella or excess insurance contains, or is endorsed to contain, a provision that it will apply on a
primary basis for the benefit of the City, and any insurance or self-insurance maintained
by City, its officials, employees, or volunteers will be in excess of Contractor's umbrella
or excess coverage and will not contribute to it.

5 WORKERS’ COMPENSATION MINIMUM SCOPE AND LIMITS OF
INSURANCE COVERAGE

Workers’ Compensation Insurance is required with statutory limits and Employers’
Liability Insurance with limits of not less than one million dollars ($1,000,000). A waiver
of subrogation in favor of the City is not required as no work or services will be
performed on or at City facilities or City property.

6 OTHER INSURANCE PROVISIONS

The policies must contain, or be endorsed to contain, the following provisions:

a. Contractor's insurance coverage, including excess insurance, shall be
primary insurance as respects the City, its officials, employees and
volunteers. Any insurance or self-insurance maintained by the City, its
officials, employees or volunteers will be in excess of Contractor's
insurance and will not contribute with it.

b. Any failure to comply with reporting provisions of the policies will not affect
coverage provided to the City, its officials, employees or volunteers.

c. Coverage shall state that Contractor's insurance applies separately to
each insured against whom claim is made or suit is brought, except with
respect to the limits of the insurer's liability.

d. The City will be provided with 30 days written notice of cancellation or
material change in the policy language or terms.

7 ACCEPTABILITY OF INSURANCE

Insurance must be placed with insurers with a Bests' rating of not less than A:VI. Self­
insured retentions, policy terms or other variations that do not comply with the
requirements of this Insurance Exhibit must be declared to and approved by the City in
writing before execution of this Contract.

8 VERIFICATION OF COVERAGE

A. Contractor shall furnish City with certificates and required endorsements evidencing
the insurance required. Certificates of insurance must be signed by an authorized
representative of the insurance carrier. Copies of policies shall be delivered to the City
Representative on demand.

B. Contractor shall send all insurance certificates and endorsements, including policy
renewals, during the term of this Contract directly to:

City of Sacramento

c/o Exigis LLC

PO Box 4668 ECM- #35050
C. Certificate Holder must be listed as:

   City of Sacramento  
   c/o Exigis LLC  
   PO Box 4668 ECM- #35050  
   New York, NY 10168-4668

D. The City may withdraw its offer of Contract or cancel this Contract if the certificates of insurance and endorsements required have not been provided before execution of this Contract. The City may withhold payments to Contractor and/or cancel the Contract if the insurance is canceled or Contractor otherwise ceases to be insured as required herein.

9 SUBCONTRACTOR INSURANCE COVERAGE

Contractor shall require and verify that all subcontractors maintain insurance coverage that meets the minimum scope and limits of insurance coverage specified in this Insurance Exhibit.
1 INDEPENDENT CONTRACTOR

A. It is understood and agreed that Contractor (including Contractor’s employees) is an independent contractor and that no relationship of employer-employee exists between the parties hereto for any purpose whatsoever. Neither Contractor nor Contractor’s assigned personnel will be entitled to any benefits payable to City employees. City is not required to make any deductions or withholdings from the compensation payable to Contractor under the provisions of this Contract, and Contractor will be issued a Form 1099 for its services hereunder. As an independent contractor, Contractor hereby agrees to indemnify and hold City harmless from any and all claims that may be made against City based upon any contention by any of Contractor’s employees or by any third party, including any state or federal agency, that an employer-employee relationship or a substitute therefor exists for any purpose whatsoever by reason of this Contract or by reason of the nature and/or performance under this Contract.

B. It is further understood and agreed by the parties that Contractor, in the performance of its obligations, is subject to the City’s control and direction as to the designation of tasks to be performed and the results to be accomplished under this Contract, but not as to the means, methods, or sequence used by Contractor for accomplishing the required results. To the extent that Contractor obtains permission to, and does, use City facilities, space, equipment or support services in the performance of this Contract, this use will be at the Contractor’s sole discretion based on the Contractor’s determination that the use will promote Contractor’s efficiency and effectiveness. Except as may be specifically provided elsewhere in this Contract, the City does not require that Contractor use City facilities, equipment or support services or work in City locations in the performance of this Contract. As used in this Contract, "sole discretion" or "sole judgment" means that the party authorized to exercise its discretion or judgment may do so based on an unfettered assessment of its own interests, without considering how its decision affects the other party, and unconstrained by the implied covenant of good faith and fair dealing.

C. If, in the performance of this Contract, any third persons are employed by Contractor, such persons will be entirely and exclusively under the direction, supervision, and control of Contractor. Except as otherwise provided in this Contract, all terms of employment, including hours, wages, working conditions, discipline, hiring, and discharging, or any other terms of employment or requirements of law, shall be determined by Contractor. It is further understood and agreed that Contractor will issue W-2 or 1099 forms for income and employment tax purposes for all Contractor’s assigned personnel and subcontractors.

D. The provisions of this section survive any expiration or termination of this Contract. Nothing in this Contract creates an exclusive relationship between City and Contractor. Contractor may represent, perform services for, or be employed by any additional persons or companies so long as Contractor does not violate the provisions of the Conflicts of Interest section.

2 LICENSES AND PERMITS
Contractor represents and warrants that the Contractor has all licenses, permits, City Business Operations Tax Certificates, qualifications, and approvals of whatsoever nature that are legally required for the Contractor to practice its profession or fulfill the terms of this Contract and that the Contractor must, at its sole cost and expense, maintain licenses, permits, certificates, qualifications, and approvals at all times during the term of this Contract. Without limiting the generality of the foregoing, if the Contractor is an out-of-state corporation, the Contractor represents and warrants that it possesses a valid certificate to transact business in the State of California issued by the California Secretary of State in accordance with Section 2105 of the California Corporations Code.

3 HAZARDOUS SUBSTANCES

"Hazardous Substances" means any substance, material, waste, or other pollutant or contaminant that is or becomes designated, classified, or regulated as hazardous or toxic under any law, regulation, rule, order, decree, or other governmental requirement now in effect or later enacted. If Contractor is shipping Hazardous Substances, Contractor must supply a Safety Data Sheet ("SDS") with the first shipment of Hazardous Substances to each City location receiving the Hazardous Substances. If the content of a SDS is revised, Contractor must provide a revised SDS to each City location receiving Hazardous Substances.

4 CONTRACTOR NOT AGENT

Except as City may specify in writing, Contractor and Contractor's personnel have no authority, express or implied, to act on the City's behalf in any capacity whatsoever as an agent. Contractor and Contractor's personnel have no authority, express or implied, to bind City to any obligations whatsoever.

5 CONFLICTS OF INTEREST

Contractor covenants that neither it, nor any officer or principal of its firm, has or will acquire any interest, directly or indirectly, that would conflict in any manner with the City's interests or that would in any way hinder Contractor's performance under this Contract. Contractor further covenants that in the performance of this Contract, no person having any such interest will be employed by it as an officer, employee, agent or subcontractor, without the City's written consent.

Contractor agrees to avoid conflicts of interest or the appearance of any conflicts of interest with the City's interests during the performance of this Contract. If Contractor is or employs a former officer or employee of the City, Contractor and any former City officer or employee shall comply with the provisions of Sacramento City Code section 2.16.090 pertaining to appearances before the City Council or any City department, board, commission, or committee.

6 NOTIFICATION OF MATERIAL CHANGES IN BUSINESS

Contractor agrees that if it experiences any material changes in its business, including a reorganization, refinancing, restructuring, leveraged buyout, bankruptcy, name change, or loss of key personnel, it will immediately notify the City of the changes. Contractor also agrees to immediately notify the City of any condition that may jeopardize the
scheduled delivery or fulfillment of Contractor's obligations to the City under this Contract.

7 CONFIDENTIALITY OF CITY INFORMATION

During performance of this Contract, Contractor may gain access to and use City information regarding inventions, machinery, products, prices, apparatus, costs, discounts, future plans, business affairs, governmental affairs, processes, trade secrets, technical matters, systems, facilities, customer lists, product design, copyright, data, and other vital information (hereafter collectively referred to as "City Information") that are valuable, special and unique assets of the City.

Contractor agrees to protect all City Information and treat it as strictly confidential, and further agrees that Contractor will not at any time, either directly or indirectly, divulge, disclose or communicate in any manner any City Information to any third party without the City's prior written consent.

In addition, Contractor must comply with all City policies governing the use of the City network and technology systems, as set forth in applicable provisions of the City of Sacramento Administrative Policy Instructions #30. Any violation by Contractor of this section is a material violation of this Contract and justifies legal and equitable relief.

8 CONTRACTOR INFORMATION

A. City will have full ownership and control, including ownership of any copyrights, of all information prepared, produced, or provided by Contractor under this Contract. In this Contract, the term "information" means and includes: any and all work product, submittals, reports, plans, specifications, and other deliverables consisting of documents, writings, handwritings, typewriting, printing, photostatting, photographing, computer models, and any other computerized data and every other means of recording any form of information, communications, or representation, including letters, works, pictures, drawings, sounds, or symbols, or any combination thereof. Contractor is responsible for any unauthorized modification or use of such information for other than its intended purpose by City.

B. Contractor shall fully defend, indemnify and hold harmless City, its officers and employees, and each one of them, from and against any and all claims, actions, lawsuits or other proceedings alleging that all or any part of the information prepared, produced, or provided by Contractor under this Contract infringes upon any third party's trademark, trade name, copyright, patent or other intellectual property rights. City shall make reasonable efforts to notify Contractor not later than ten days after City is served with any such claim, action, lawsuit or other proceeding. However, City's failure to provide notice within the ten day period does not relieve Contractor of its obligations hereunder, which survive any termination or expiration of this Contract.

C. All proprietary and other information received from Contractor by City, whether received in connection with Contractor’s proposal to City or in connection with performance by Contractor, will be disclosed upon receipt of a request for disclosure, in accordance with the California Public Records Act; provided, however, that, if any information is set apart and clearly marked "trade secret" when it is provided to City, City shall give notice to Contractor of any request for the disclosure of such information.
The Contractor will then have five days from the date it receives notice to enter into an agreement with the City, satisfactory to the City Attorney, providing for the defense of, and complete indemnification and reimbursement for all costs (including plaintiff’s attorney fees) incurred by City in any legal action to compel the disclosure of the information under the California Public Records Act. The Contractor shall have sole responsibility for defense of the actual “trade secret” designation of such information. Alternatively, the Contractor may petition the court for a protective order to prevent the disclosure of the information.

D. The parties understand and agree that any failure by Contractor to respond to the notice provided by City and enter into an agreement with City or seek a protective order, in accordance with the provisions of subsection C, above, constitutes a complete waiver by Contractor of any rights regarding the information designated “trade secret” by Contractor, and the information will be disclosed by City in accordance with the Public Records Act.

9 TIME
Time is of the essence in the performance of this Contract. Contractor shall devote the necessary time and effort to its performance under this Contract to satisfactorily and timely perform its obligations under this Contract. Neither party will be considered in default of this Contract, to the extent that party’s performance is prevented or delayed by any cause, present or future, that is beyond the reasonable control of that party.

10 STANDARD OF PERFORMANCE
Contractor shall perform in the manner and according to the standards currently observed by a competent practitioner of Contractor’s profession in California and in compliance with all standards set forth in this Contract. All products that Contractor delivers to City under this Contract must be prepared in a professional manner and conform to the standards of quality normally observed by a person currently practicing in Contractor’s profession.

Contractor shall assign only competent personnel to perform on its behalf under this Contract. Contractor must notify the City in writing of any changes in Contractor’s staff assigned to perform under this Contract, before any performance by the new staff member. If the City, in its sole discretion, determines that any person assigned by the Contractor to perform under this Contract is not performing in accordance with the standards required herein, City shall provide notice to Contractor. Contractor shall immediately remove the assigned person upon receipt of the notice.

11 PERFORMANCE OR DIFFERENT TERMS AND CONDITIONS
The City’s subsequent performance will not be construed as either acceptance of additional or different terms and conditions or a counteroffer by the Contractor, nor will the City’s subsequent performance be viewed as acceptance of any provision of the Uniform Commercial Code, as adopted by any State, that is contrary to the terms and conditions contained herein. Contractor’s performance shall conform to the applicable requirements of the Sacramento City Charter, Sacramento City Code, and all applicable State and Federal laws, and all the requirements of this Contract. The California Commercial Code will apply except as otherwise provided in the Contract.
12 EMERGENCY / DECLARED DISASTER REQUIREMENTS

If an emergency is declared by the City Manager, or if any portion of the City is declared a disaster area by the county, state or federal government, this Contract may be subjected to increased usage. The Contractor shall serve the City during a declared emergency or disaster, subject to the same terms and conditions that apply during non-emergency / non-disaster conditions. The pricing set forth in this Contract will apply, without mark-up, regardless of the circumstances. If the Contractor is unable to fulfill the terms of the Contract because of a disruption in its chain of supply or service, then the Contractor shall provide proof of the disruption. Acceptable forms of proof will include a letter or notice from the Contractor's source stating the reason for the disruption.

13 TERM; SUSPENSION; TERMINATION

A. This Contract is effective on the Effective date and continues in effect until both parties have fully performed their respective obligations under this Contract, unless sooner terminated as provided herein.

B. The City shall have the right at any time to suspend Contractor's performance hereunder, in whole or in part, by giving a written notice of suspension to Contractor. Upon receipt of such notice, Contractor shall immediately suspend its activities under this Contract, as specified in the notice.

C. The City shall have the right to terminate this Contract at any time by giving a written notice of termination to Contractor. Upon receipt of such notice, Contractor shall immediately cease performance under this Contract as specified in the notice. If the City terminates this Contract:

   (1) Contractor shall, not later than five days after receipt of the notice, deliver all information prepared under this Contract to the City.

   (2) The City shall pay Contractor the reasonable value of Goods or Services provided by Contractor before termination; provided, however, City shall not in any manner be liable for lost profits that might have been made by Contractor had the Contract not been terminated or had Contractor completed performance required by this Contract. Contractor shall furnish to the City any financial information requested by the City to determine the reasonable value of the Goods or Services provided by Contractor. The foregoing is cumulative and does not affect any right or remedy that City may have in law or equity.

14 DEFAULT BY CONTRACTOR

In case of default by the Contractor, the City reserves the right to procure the Goods or Services from other sources and deduct from any monies due, or that may thereafter become due to the Contractor, the difference between the price named in this Contract and the actual cost to the City to procure from an alternate source. Prices paid by the City will be considered the prevailing market price at the time such purchase is made.

15 GUARANTEE AND WARRANTY

Contractor guarantees and warrants that all Goods will conform to applicable specifications, drawings, descriptions, and samples, and will be merchantable, of good
workmanship and materials, and free from defect. Unless manufactured in accordance with detailed design specifications furnished by City, Contractor assumes design responsibility and warrants the articles to be free from design defect and suitable for the purposes intended by City. If it is determined by the City that the Goods do not meet the minimum requirements of this Contract, the Contractor shall correct the same at Contractor's sole expense.

A. The Contractor agrees that the Goods furnished under this Contract will be covered by the industry standard or better warranty.

B. Contractor further warrants that the Goods furnished under this Contract will be covered by the most favorable commercial warranties the Contractor gives to any customer for the Goods and that the rights and remedies provided herein are in addition to and do not limit any rights afforded to the City at law or equity, or by any other clause of this Contract.

C. Any additional warranties provided by law, including the warranty of merchantability and warranty of fitness for a particular purpose will remain in full force and effect and inure to the City's benefit. City reserves all rights and remedies provided by law for breach of any applicable warranty related to the Goods.

D. City's inspections, approval, acceptance, or payment for all or part of any Goods will in no way affect City's warranty rights.

16 INDEMNITY

A. Indemnity: Contractor shall defend, hold harmless, and indemnify City, its officers, and employees, and each and every one of them, from and against all actions, damages, costs, liabilities, claims, demands, losses, judgments, penalties, costs, and expenses of every type and description, whether arising on or off the site of the work or services performed under this Contract, including any fees and costs reasonably incurred by City's staff attorneys or outside attorneys and any fees and expenses incurred in enforcing this provision (hereafter collectively referred to as “Liabilities”), including Liabilities for personal injury or death, damage to personal, real, or intellectual property, damage to the environment, contractual or other economic damages, or regulatory penalties, arising out of or in any way connected with performance of or failure to perform this Contract by Contractor, any subcontractor (including lower-tier subcontractors) or agent of Contractor, their respective officers and employees, and anyone else for whose acts of omissions any of them may be liable, whether or not the Liabilities (i) are caused in part by a party indemnified hereunder, or (ii) are litigated, settled, or reduced to judgment; provided that the foregoing indemnity does not apply to liability for damages for death or bodily injury to persons, injury to property, or other loss, damage, or expense, to the extent arising from the active negligence or willful misconduct of, or defects in design furnished by, City, its agents, servants, or independent contractors who are directly responsible to City, except when such agents, servants, or independent contractors are under the supervision and control of Contractor or any subcontractor (including lower-tier subcontractors) or agent of Contractor.
17 FUNDING AVAILABILITY
A. This Contract is subject to the budget and fiscal provisions of the Charter and the Sacramento City Code.

B. The City's payment obligation under this Contract will not exceed the amount of funds appropriated and approved for this Contract by the Sacramento City Council or its designee.

C. This section governs over any other contrary provision of the Contract.

18 EQUAL EMPLOYMENT OPPORTUNITY
During the performance of this Contract, Contractor, for itself, its assignees and successors in interest, agrees as follows:

A. Compliance with Law and Regulations: Contractor shall comply with all state, local, and federal anti-discrimination laws and regulations, including the Executive Order 11246 entitled "Equal Opportunity in Federal Employment", as amended by Executive Order 11375, 12086, and 13672, and as supplemented in Department of Labor regulations (41 CFR Chapter 60), referred to collectively as the "Regulations".

B. Nondiscrimination: Contractor, with regards to the work performed by it after award and before completion of the work under this Contract, shall not discriminate on the ground of race, color, religion, sex, national origin, age, marital status, physical handicap, or sexual orientation in selection and retention of subcontractors, including procurement of materials and leases of equipment. Contractor shall not participate either directly or indirectly in discrimination prohibited by the Regulations.

C. Solicitations for Subcontractors, Including Procurement of Materials and Equipment: In all solicitations either by competitive bidding or negotiations made by Contractor for work to be performed under any subcontract, including all procurement of materials or equipment, each potential subcontractor or supplier shall be notified by Contractor of Contractor's obligation under this Contract and the Regulations relative to nondiscrimination on the ground of race, color, religion, sex, national origin, age, marital status, physical handicap, or sexual orientation.

D. Information and Reports: Contractor shall provide all information and reports required by the Regulations, or by any orders or instructions issued pursuant thereto, and shall permit access to its books, records, accounts, other sources of information and its facilities as may be determined by the City to be pertinent to ascertain compliance with the Regulations, orders and instructions. Where any information required of Contractor is in the exclusive possession of another who fails or refuses to
furnish this information, Contractor shall so certify to the City, and shall set forth what efforts it has made to obtain the information.

E. Sanctions for Noncompliance: In the event of noncompliance by Contractor with the nondiscrimination provisions of this Contract, the City may impose any sanctions it determines to be appropriate including:

(1) Withholding of payments to Contractor under this Contract until Contractor complies;

(2) Cancellation, termination, or suspension of this Contract, in whole or in part.

F. Incorporation of Provisions: Contractor shall include the provisions of subsections A through E, above, in every subcontract, including procurement of materials and leases of equipment, unless exempted by the Regulations, or by any order or instructions issued pursuant thereto. The City may direct Contractor to take specific actions to enforce these provisions, including sanctions for noncompliance; provided, however, if Contractor becomes involved in, or is threatened with, litigation with a subcontractor or supplier because of such direction, Contractor may request that the City join such litigation to protect the City's interests.

19 ENTIRE AGREEMENT

This Contract, including all Exhibits and documents referenced herein, contains the entire Contract between the parties and supersedes whatever oral or written understanding they may have had before the execution of this Contract. No alteration of the terms of this Contract will be valid unless approved in writing by the Contractor and the City in accordance with applicable provisions of the Sacramento City Code.

20 MODIFICATION OF CONTRACT

The City may order changes in the Goods required and the Contractor shall comply with such orders, except that if the changes increase or decrease the price or costs fixed in the Contract or affect the schedule, the order will not be valid unless the increase or decrease in cost or change in the schedule is agreed upon in writing by the parties, consistent with the Sacramento City Code.

21 SEVERABILITY

If a court with jurisdiction rules that any portion of this Contract or its application to any person or circumstance is invalid or unenforceable, the remainder of this Contract will not be affected thereby and will remain valid and enforceable as written, to the greatest extent permitted by law.

22 WAIVER

Neither the City's acceptance of, or payment for, any Goods, nor any waiver by either party of any default, breach, or condition precedent, will be construed as a waiver of any provision of this Contract, nor as a waiver of any other default, breach, or condition precedent or any other right hereunder. No waiver is effective unless it is in writing and signed by the waiving party.

23 GOVERNING LAW
This Contract shall be governed, construed, and enforced in accordance with the laws of the State of California, except that the rule of interpretation in California Civil Code section 1654 will not apply. Venue of any litigation arising out of this Contract will lie exclusively in the state trial court or Federal District Court located in Sacramento County in the State of California, and the parties consent to jurisdiction over their persons and over the subject matter of any litigation in such courts, and consent to service of process issued by such courts.

24 ASSIGNMENT PROHIBITED

The expertise and experience of Contractor are material considerations for this Contract. City has a strong interest in the qualifications and capability of the persons and entities who will fulfill the obligations imposed on Contractor under this Contract. In recognition of this interest, Contractor shall not assign any right or obligation under this Contract without the written consent of the City. Any attempted or purported assignment without City's written consent is void and of no effect.

25 BINDING EFFECT / ASSIGNMENT

This Contract is binding on the heirs, executors, administrators, successors and assigns of the parties, subject to the provisions of the Assignment Prohibited section.

26 COMPLIANCE WITH LAWS

The Contractor shall be responsible for strict compliance with all applicable laws, regulations, court orders and other legal requirements applicable to the work to be accomplished under the Contract, including the California Occupational Safety and Health Act and all applicable safety orders issued by the Division of Occupational Safety and Health, Department of Industrial Relations, State of California, and all applicable requirements of Underwriters Laboratories and the Federal Communication Commission.
SIGNATURES

The parties have signed this Contract, effective as of the day and year first stated above.

CONTRACTOR

Under penalty of perjury, I certify that the information provided here is correct.

Signature: Sean J. Senior

Title: President

CITY OF SACRAMENTO

A Municipal Corporation

APPROVED AS TO FORM:

Signature: Sheryl Patterson

Title: Senior Deputy City Attorney

Signature:

Title:

Signature:

Title:


### Pricing Schedule

All pricing is to be in U.S. dollars.

Each price group will be evaluated and may be awarded on an individual basis. In order for a bid to be considered responsive, every line item within a chosen group must be bid. Partial bid groups will be considered non-responsive.

#### Price Group I

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Size</th>
<th>Est. Annual</th>
<th>Price per Unit</th>
<th>Price Extension</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Calcium Hypochlorite Pulsar Plus* (No substitutions)</td>
<td>50 lb Bucket</td>
<td>1,800</td>
<td>156.25</td>
<td>281,250.00</td>
</tr>
</tbody>
</table>

| Sales Tax @ 8.75 % | 24,909.38 |
| Freight            | 0          |
| Total Group I      | $305,859.38 |

#### Price Group II

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Size</th>
<th>Est. Annual</th>
<th>Price per Unit</th>
<th>Price Extension</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>Sodium Hypochlorite 12 ½%, Bulk, NaOCl</td>
<td>Gal.</td>
<td>10,000</td>
<td>2.13</td>
<td>21,300.00</td>
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| Sales Tax @ 8.75 % | 66.10 |
| Freight            | 0     |

Sub-Total Price Group II $37,575.00

#### Price Group III

<table>
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<tr>
<th>Item</th>
<th>Description</th>
<th>Size</th>
<th>Est. Annual</th>
<th>Price per Unit</th>
<th>Price Extension</th>
</tr>
</thead>
<tbody>
<tr>
<td>5</td>
<td>Muriatic Acid 22 Baume HCl, Bulk</td>
<td>Gal.</td>
<td>2,000</td>
<td>2.42</td>
<td>4,440.00</td>
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</table>

| Sales Tax @ 8.75 % | 29.86 |
| Freight            | 0     |
| Total Group III    | $25,601.00 |

---

**Non-taxable line item**
### VIII. Items Requiring Bidder’s Response

#### Price Group IV

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Size</th>
<th>Est. Annual</th>
<th>Price per Unit</th>
<th>Price Extension</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>Sodium Bicarbonate NaHCO₃</td>
<td>50 lb Bag</td>
<td>300</td>
<td>23.50</td>
<td>7,050.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Sales Tax @ 8.75 %</td>
<td>616.88</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Freight</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td></td>
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<td></td>
<td>Total Group IV</td>
<td>$7,666.88</td>
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</tbody>
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#### Price Group V

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<tr>
<th>Item</th>
<th>Description</th>
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<th>Est. Annual</th>
<th>Price per Unit</th>
<th>Price Extension</th>
</tr>
</thead>
<tbody>
<tr>
<td>11</td>
<td>Calcium Chloride CaCl₂, 93-100% pure</td>
<td>50 lb Bag</td>
<td>150</td>
<td>23.50</td>
<td>3,525.00</td>
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<td></td>
<td></td>
<td></td>
<td>Sales Tax @ 8.75 %</td>
<td>308.44</td>
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<td>Freight</td>
<td>0</td>
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<td></td>
<td>Total Group V</td>
<td>$3,833.44</td>
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#### Price Group VI

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<tr>
<th>Item</th>
<th>Description</th>
<th>Size</th>
<th>Est. Annual</th>
<th>Price per Unit</th>
<th>Price Extension</th>
</tr>
</thead>
<tbody>
<tr>
<td>12</td>
<td>Pulsar CRS</td>
<td>5 Gal. Carboy</td>
<td>40</td>
<td>277.40</td>
<td>11,096.00</td>
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<tr>
<td></td>
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<td></td>
<td></td>
<td>Sub-Total Price Group VI</td>
<td>$11,096.00</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Sales Tax @ 8.75 %</td>
<td>970.90</td>
</tr>
<tr>
<td></td>
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<td></td>
<td></td>
<td>Freight</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Total Group VI</td>
<td>$12,066.90</td>
</tr>
</tbody>
</table>

#### Price Group VII

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Size</th>
<th>Est. Annual</th>
<th>Price per Unit</th>
<th>Price Extension</th>
</tr>
</thead>
<tbody>
<tr>
<td>13</td>
<td>Cyanuric Acid C₃H₃N₃O₃</td>
<td>45 lb Bucket</td>
<td>35</td>
<td>118.00</td>
<td>4,130.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Sales Tax @ 8.75 %</td>
<td>367.38</td>
</tr>
<tr>
<td></td>
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<td></td>
<td></td>
<td>Freight</td>
<td>0</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Total Group VII</td>
<td>$4,497.38</td>
</tr>
</tbody>
</table>

**GRAND TOTAL * GROUPS I, II, III, IV, V, VI, VII**

$399,347.69

* Price is all inclusive to include delivery, fuel, handling, set-up and all other applicable costs.

No fuel or energy surcharges will be allowed without prior written approval of the City.

**ADDITIONAL REQUIRED INFORMATION:**

- CA Pesticide Assessment Fee Tax Rate: 0
- Replacement of lost or damaged carboy (5 gal.): 10.00
- Replacement of lost or damaged carboy (15 gal.): 20.00
- Deposit on each carboy (5 gal.): 10.00
- Deposit on each carboy (15 gal.): 20.00